# NEWS RELEASE

### To : All Shareholders

HHH UOB Group

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement:

## L

### 1. <u>Unaudited income statement for the first half/second quarter ended 30 June 2011</u>

	1 of Light	1 at L lalf	Group			ln or/
	1st Half	1st Half	Incr/	2nd Qtr	2nd Qtr	Incr/
	<u>2011</u> \$'000	2010 \$1000	<u>(Decr)</u> %	<u>2011</u> \$'000	<u>2010</u> \$'000	<u>(Decr)</u> %
Gross premiums written	\$ 000 55,289	\$'000 51,484	% 7.4	\$ 000 28,479	\$000 27,988	70 1.8
Gloss premiums witten	55,269	51,404	7.4	20,479	27,900	1.0
Net earned premiums	18,176	16,211	12.1	8,549	6,948	23.0
Less/(Add) :						
Net claims incurred	5,429	4,079	33.1	3,006	1,713	75.
Net commissions	(675)	(584)	15.6	34	(233)	(114.
Management expenses :						
Staff cost	2,548	2,372	7.4	1,283	1,210	6.
Rental expenses	404	404	-	202	202	
Management fees	31	30	3.3	14	12	16.
Depreciation	73	70	4.3	37	36	2.
Foreign exchange loss/(gain)	18	(36)	NM	32	(8)	N
Other operating expenses	959	979	(2.0)	345	784	(56.
Underwriting profit	9,389	8,897	5.5	3,596	3,232	11.
Gross dividends from investments	2,251	1,968	14.4	2,030	1,776	14.
Interest income from investments	2,395	1,720	39.2	1,221	861	41.
Interest on fixed deposits and						
bank balances	34	136	(75.0)	20	67	(70.
Amortisation of Investments	(7)	(5)	40.0	(6)	-	N
Miscellaneous income	26	7	271.4	22	4	450.
Net fair value gains on						
financial derivatives - realised	1,093	-	NM	78	-	N
Net fair value gains on	·					
financial derivatives - unrealised	87	11	NM	805	18	N
Net gains on available-for-sale						
investments	4,464	7,873	(43.3)	1,929	1,145	68.
(Less)/Add :	, -	,	( /	,	, -	
Management expenses not charged						
to insurance revenue account:						
Management fees	(355)	(294)	20.7	(179)	(155)	15.
Other operating expenses	(225)	(127)	77.2	(128)	(64)	100.
Exchange differences	(973)	173	NM	(892)	45	N
Profit before tax	18,179	20,359	(10.7)	8,496	6,929	22.
Tax expense	(2,939)	(2,366)	24.2	(1,345)	(1,125)	19.
	(2,000)	17,993	(15.3)	7,151	5,804	23.

Note : NM = Not Meaningful

(b) Annualised earnings per share (cents)
 - basic & diluted

**49.8** 49.4

38.0

46.8



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### 2. Unaudited statement of comprehensive income for the first half/second quarter ended 30 June 2011

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	Group		
	1st Half	1st Half	
	<u>2011</u>	<u>2010</u>	
	\$'000	\$'000	
Net profit	15,240	17,993	
Other comprehensive income :			
Foreign currency translation difference	(322)	(54)	
Net losses on available-for-sale investments	(7,755)	(5,674)	
Income tax relating to available-for-sale investments	1,314	972	
Other comprehensive income for the first half, net of tax	(6,763)	(4,756)	
Total comprehensive income for the first half ended 30 June	8,477	13,237	
Total comprehensive income attributable to: Equity holders of the Company	8,477	13,237	

	Group	
	2nd Qtr	2nd Qtr
	<u>2011</u>	<u>2010</u>
	\$'000	\$'000
Net profit	7,151	5,804
Other comprehensive income :		
Foreign currency translation difference	(182)	(29)
Net losses on available-for-sale investments	(5,599)	(6,731)
Income tax relating to available-for-sale investments	947	1,152
Other comprehensive income for the quarter, net of tax	(4,834)	(5,608)
Total comprehensive income for the quarter ended 30 June	2,317	196
Total comprehensive income attributable to: Equity holders of the Company	2,317	196

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### 3. Unaudited statement of financial position

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 Image: Horizon transmission

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	Gro	oup	<u>Company</u>		
	<u>30-Jun-11</u>	<u>31-Dec-10</u>	<u>30-Jun-11</u>	<u>31-Dec-10</u>	
	\$'000	\$'000	\$'000	\$'000	
(a) Share capital - Issued & fully paid	91,733	91,733	91,733	91,733	
Reserves	147,788	146,650	145,400	144,113	
	239,521	238,383	237,133	235,846	
Deferred tax liabilities	3,695	5,009	3,695	5,009	
Gross technical balances					
Reserve for unexpired risks	58,711	49,038	58,268	48,670	
Provision for outstanding claims	126,542	124,185 173,223	125,520	123,116	
Current liabilities	185,253	173,223	183,788	171,786	
Insurance creditors	15,976	10,366	15,753	10,210	
Non-trade creditors & accrued liabilities	3,273	3,163	3,217	3,057	
Deferred acquisition cost-reinsurers' share	6,953	5,769	6,889	5,711	
Amount owing to related companies - non-trade	070	1 1 1 5	092	1 1 4 5	
Derivative financial liabilities	979 34	1,145 231	982 34	1,145 231	
Tax payables	6,274	5,515	6,275	5,551	
Tax payables	33,489	26,189	33,150	25,905	
Total equity and liabilities	461,958	442,804	457,766	438,546	
Fixed assets	435	485	435	485	
Investment in subsidiary			4,940	4,940	
Available-for-sale investments	251,129	274,209	251,129	274,209	
Statutory deposit	500	500	500	500	
Unsecured term loan	19	19	19	19	
Reinsurers' share of technical balances					
Reserve for unexpired risks	29,598	24,017	29,262	23,742	
Provision for outstanding claims	75,088	73,385	74,242	72,498	
	104,686	97,402	103,504	96,240	
Current assets	15,276	10,893	15,110	10,765	
Insurance debtors Deferred acquisition cost-gross	6,799	5,464	6,692	5,375	
Non-trade debtors and accrued interest	0,733	5,404	0,032	5,575	
receivable	2,560	2,343	2,552	2,335	
Amount owing by related companies	_,000	2,010	_,	10	
Derivative financial assets	2,229	2,339	2,229	2,339	
Bank balances and fixed deposits	78,325	49,143	70,656	41,329	
	105,189	70,189	97,239	62,153	
Total assets	461,958	442,804	457,766	438,546	
(b) Net asset value per share (S\$)	3.92	3.90	3.88	3.86	
Number of shares issued ('000)	61,155	61,155	61,155	61,155	

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#### 4. Unaudited Group statement of changes in equity

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	Share <u>capital</u> \$'000	General <u>reserve</u> \$'000	Available- for-sale investment <u>reserve</u> \$'000	Foreign currency translation <u>reserve</u> \$'000	Retained <u>profits</u> \$'000	<u>Total</u> \$'000
Balance at 1 January 2011	91,733	21,880	23,243	(1,440)	102,967	238,383
Profit net of tax Other comprehensive income for the six months ended 30 June Total comprehensive income for	-	-	(6,441)	(322)	15,240 -	15,240 (6,763)
the six months ended 30 June	-	-	(6,441)	(322)	15,240	8,477
Dividend for Year 2010	-	-	-	-	(7,339)	(7,339)
Balance at 30 June 2011	91,733	21,880	16,802	(1,762)	110,868	239,521
Balance at 1 January 2010	91,733	20,880	22,000	(775)	80,922	214,760
Profit net of tax	-	-	-	-	17,993	17,993
Other comprehensive income for the six months ended 30 June	-	-	(4,702)	(54)	-	(4,756)
Total comprehensive income for the six months ended 30 June	-	-	(4,702)	(54)	17,993	13,237
Dividend for Year 2009	-	-	-	-	(7,339)	(7,339)
Balance at 30 June 2010	91,733	20,880	17,298	(829)	91,576	220,658
Balance at 1 April 2011	91,733	21,880	21,454	(1,580)	111,056	244,543
Profit net of tax	-	-	-	-	7,151	7,151
Other comprehensive income for the quarter ended 30 June Total comprehensive income for	-	-	(4,652)	(182)	-	(4,834)
the quarter ended 30 June	-	-	(4,652)	(182)	7,151	2,317
Dividend for Year 2010	-	-	-	-	(7,339)	(7,339)
Balance at 30 June 2011	91,733	21,880	16,802	(1,762)	110,868	239,521
Balance at 1 April 2010	91,733	20,880	22,877	(800)	93,111	227,801
Profit net of tax Other comprehensive income for	-	-	-	-	5,804	5,804
the quarter ended 30 June	-	-	(5,579)	(29)	-	(5,608)
Total comprehensive income for the quarter ended 30 June	-	-	(5,579)	(29)	5,804	196
Dividend for Year 2009	-	-	-	-	(7,339)	(7,339)
Balance at 30 June 2010	91,733	20,880	17,298	(829)	91,576	220,658

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#### 5. Unaudited Company statement of changes in equity

	Unautited Company statement of changes in equity	Share <u>capital</u> \$'000	General <u>reserve</u> \$'000	Available- for-sale investment <u>reserve</u> \$'000	Retained <u>profits</u> \$'000	<u>Total</u> \$'000
	Balance at 1 January 2011	91,733	21,880	23,243	98,990	235,846
	Profit net of tax Other comprehensive income for the	-	-	-	15,067	15,067
	six months ended 30 June Total comprehensive income for the	-	-	(6,441)	-	(6,441)
	six months ended 30 June	-	-	(6,441)	15,067	8,626
	Dividend for Year 2010	-	-	-	(7,339)	(7,339)
	Balance at 30 June 2011	91,733	21,880	16,802	106,718	237,133
	Balance at 1 January 2010	91,733	20,880	22,000	77,713	212,326
	Profit net of tax Other comprehensive income for the six months ended 30 June	-	-	-	17,995	17,995
		-	-	(4,702)	-	(4,702)
Total comprehensive income for the six months ended 30 June	-	-	(4,702)	17,995	13,293	
	Dividend for Year 2009	-	-	-	(7,339)	(7,339)
	Balance at 30 June 2010	91,733	20,880	17,298	88,369	218,280
	Balance at 1 April 2011	91,733	21,880	21,454	107,053	242,120
	Profit net of tax Other comprehensive income for the	-	-	-	7,004	7,004
	quarter ended 30 June Total comprehensive income for the	-	-	(4,652)	-	(4,652)
	quarter ended 30 June	-	-	(4,652)	7,004	2,352
	Dividend for Year 2010	-	-	-	(7,339)	(7,339)
	Balance at 30 June 2011	91,733	21,880	16,802	106,718	237,133
	Balance at 1 April 2010	91,733	20,880	22,877	89,970	225,460
	Profit net of tax Other comprehensive income for the	-	-	-	5,738	5,738
	quarter ended 30 June Total comprehensive income for the		-	(5,579)	-	(5,579)
	quarter ended 30 June	-	-	(5,579)	5,738	159
	Dividend for Year 2009	-	-	-	(7,339)	(7,339)
	Balance at 30 June 2010	91,733	20,880	17,298	88,369	218,280

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## 6. Unaudited statement of cash flows

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	Group			
	1st Half	1st Half	2nd Qtr	2nd Qtr
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities				
Profit before tax	18,179	20,359	8,496	6,929
Adjustments for:				
Foreign currency difference on reserve for unexpired risks				
(net of deferred acquisition cost)	(3)	1	(1)	1
Foreign currency difference on provision for outstanding claims	(8)	(3)	(5)	(2)
Movement in net reserve for unexpired risks	2 0 4 4	4 970	2 460	2 245
(net of movement in net deferred acquisition cost)	3,944 662	4,872	3,460	3,315
Movement in net outstanding claims		(336)	424 (805)	(710)
Net fair value gains on financial derivatives - unrealised	(87) 73	(11) 70	(805) 37	(18) 36
Depreciation	(4,464)	(7,873)	(1,929)	(1,145)
Net gains on available-for-sale investments Amortisation of Investments	(4,404) 7	(7,873)	(1,929)	(1,145)
Gross dividends from investments	(2,251)	(1,968)	(2,030)	- (1,776)
Interest income from investments	(2,395)	(1,720)	(1,221)	(861)
Interest income from investments Interest on fixed deposits and bank balances	(2,333) (34)	(1,720)	(1,221)	(67)
Exchange differences	1,538	(130)	1,220	55
Operating profit before working capital change	15,161	13,238	7,632	5,757
	,	,	.,	0,101
Changes in working capital:				
Trade and other receivables	(4,600)	(6,863)	818	(2,109)
Trade and other payables	5,720	8,647	2,368	5,735
Amount owing by related companies	7	17	-	-
Amount owing to related companies	(166)	(86)	(346)	38
Cash generated from operations	16,122	14,953	10,472	9,421
Tax paid	(2,181)	(2,953)	(2,313)	(2,953)
Net cash flows from operating activities	13,941	12,000	8,159	6,468
Cash flows from investing activities				
Proceeds from sale of available-for-sale investments	59,457	45,842	30,246	17,603
Purchase of available-for-sale investments	(40,877)	(49,193)	(23,656)	(29,854)
Purchase of fixed assets	(23)	(166)	(23)	-
(Placement in)/Maturity of long-term fixed deposits	(2,698)	13,157	(2,696)	11,846
Gross dividends from investments	2,251	1,968	2,030	1,776
Interest income from investments	2,395	1,720	1,221	861
Interest on fixed deposits and bank balances	34	136	20	67
Net cash flows from investing activities	20,539	13,464	7,142	2,299
Cash flow from financing activity				
Dividend paid	(7,339)	(7,339)	(7,339)	(7,339)
Cash flow used in financing activity	(7,339)	(7,339)	(7,339)	(7,339)
T	(000)		(4.00)	(00)
Translation difference on foreign subsidiary company	(322)	(54)	(182)	(29)
Net increase in cash and cash equivalents	26,819	18,071	7,780	1,399
Cash and cash equivalents at beginning of period	47,681	60,377	66,573 (199)	77,023
Effects of exchange rate changes on cash and cash equivalents Cash and cash equivalents at end of period	(335)	(59) 78,389	(188)	(33)
Cash and Cash equivalents at end of period	74,165	10,009	74,165	78,389

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### 6. Unaudited statement of cash flows (Cont'd)

Bank balances and fixed deposits in the statement of financial position comprise the following :

	Grou	Group		
	1st Half	1st Half		
	<u>2011</u>	<u>2010</u>		
	\$'000	\$'000		
Cash and bank balances	30,482	7,749		
Fixed deposit placement less than 3 months	43,683	70,640		
Cash and cash equivalents	74,165	78,389		
Fixed deposits placement more than 3 months	4,160	19,506		
Bank balances and fixed deposits	78,325	97,895		

### 7. Segment Information

	<u>SIF</u> \$'000	<u>OIF</u> \$'000	<u>SHF</u> \$'000	<u>HK Subsidiary</u> \$'000	Consolidated \$'000
For first half year ended 30 June 2011					
Gross premium written	43,893	10,878		518	55,289
Net earned premium	13,738	4,333	-	105	18,176
Net claims incurred	4,220	1,207	-	2	5,429
Net commissions	(1,979)	1,257	-	47	(675)
Management expenses	3,525	403		105	4,033
Underwriting profit	7,972	1,466	-	(49)	9,389
Other Income	4,101	723	4,334	5	9,163
Management expenses/(income) not charged	077		000	(054)	070
to insurance revenue account Profit before tax	277	41	306	(251)	373
	11,796	2,148	4,028	207	18,179
Segment total assets as at 30 June 2011	266,538	42,325	143,958	9,137	461,958
Segment total liabilities as at 30 June 2011	192,092	25,089	3,447	1,809	222,437
For first half year ended 30 June 2010					
Gross premium written	42,324	8,659		501	51,484
Net earned premium	12,461	3,647	-	103	16,211
Net claims incurred	3,432	648	-	(1)	4,079
Net commissions	(1,860)	1,230	-	46	(584)
Management expenses	3,381	328		110	3,819
Underwriting profit	7,508	1,441	-	(52)	8,897
Other Income	3,173	205	8,318	3	11,699
Management expenses/(income) not charged					
to insurance revenue account	77	(12)	219	(47)	237
Profit before tax	10,604	1,658	8,099	(2)	20,359
Segment total assets as at 30 June 2010	249,426	36,646	136,153	9,789	432,014
Segment total liabilities as at 30 June 2010	183,731	21,962	3,193	2,470	211,356

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### 7. Segment Information (cont'd)

	<u>SIF</u> \$'000	<u>OIF</u> \$'000	<u>SHF</u> \$'000	<u>HK Subsidiary</u> \$'000	<u>Consolidated</u> \$'000
3 months ended 30 June 2011					
Gross premium written	21,119	7,131		229	28,479
Net earned premium	6,078	2,424	-	47	8,549
Net claims incurred	2,623	380	-	3	3,006
Net commissions	(685)	702	-	17	34
Management expenses	1,650	236		27	1,913
Underwriting profit	2,490	1,106	-	-	3,596
Other Income	2,180	341	2,691	4	5,216
Management expenses/(income) not charged					
to insurance revenue account	211	38	239	(172)	316
Profit before tax	4,459	1,409	2,452	176	8,496
Segment total assets as at 30 June 2011	266,538	42,325	143,958	9,137	461,958
Segment total liabilities as at 30 June 2011	192,092	25,089	3,447	1,809	222,437

### 3 months ended 30 June 2010

Gross premium written	21,937	5,847	_	204	27,988
<b>N</b> <i>A</i> <b>N N</b>	4.004	4 07 4		10	0.040
Net earned premium	4,931	1,974	-	43	6,948
Net claims incurred	1,213	501	-	(1)	1,713
Net commissions	(1,015)	767	-	15	(233)
Management expenses	2,033	177	-	26	2,236
Underwriting profit	2,700	529	-	3	3,232
Other Income	1,860	80	1,912	1	3,853
Management expenses/(income) not charged					
to insurance revenue account	105	7	106	(62)	156
Profit before tax	4,455	602	1,806	66	6,929
Segment total assets as at 30 June 2010	249.426	36.646	136,153	9,789	432,014
Segment total assets as at 50 Julie 2010	243,420	30,040	150,155	9,709	452,014
Segment total liabilities as at 30 June 2010	183,731	21,962	3,193	2,470	211,356

The Group is principally engaged in the business of underwriting general insurance. With different operating segments, its businesses are segregated into separate fund accounts in accordance with the requirements of the Singapore Insurance Act (Chapter 142).

As required under the Singapore Insurance Act, the Company has established and maintained a Singapore Insurance Fund (SIF) for insurance business relating to Singapore policies and an Offshore Insurance Fund (OIF) for insurance business relating to offshore policies. Shareholders' Fund (SHF) relates to the Company's investment activities of its non-insurance funds. The HK Subsidiary refers to the Company's wholly-owned subsidiary, UOB Insurance (H.K.) Limited, incorporated in Hong Kong S.A.R.

The segment information has been prepared in accordance with the Group's accounting policy and Singapore Financial Reporting Standards (FRS).

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## 7. Segment information (cont'd)

#### Information about major external customer

For the first half/second quarter ended 30 June 2011 and the corresponding period last year, the Group did not have any external customer whose premium income exceeded 10% of the Group's total revenue.

#### **Geographical Information**

Geographical information of the Group's revenue derived from external customers based on location of insurance risks and non-current assets are as follows:

	Revenue		Non-current assets	
	1st Half	1st Half	1st Half	1st Half
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	\$'000	\$'000	\$'000	\$'000
		~~ ~~ ~		10-
Singapore	37,639	36,585	435	465
Asean	7,764	6,216	-	-
Others	2,934	2,485		
	48,337	45,286	435	465

	Reve	Revenue		Non-current assets	
	2nd Qtr	2nd Qtr	2nd Qtr	2nd Qtr	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>	
	\$'000	\$'000	\$'000	\$'000	
Singapore	17,077	16,789	435	465	
Asean	4,809	4,285	-	-	
Others	2,120	1,498		-	
	24,006	22,572	435	465	

The Group's non-current assets presented above consist of fixed assets only.

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## 8. <u>Review of performance</u>

Highlights and Performance Indicators for the Group

\$'000	1st Half 2011	1st Half 2010	1H11/ 1H10 %	2nd Quarter 2011	2nd Quarter 2010	2Q11/ 2Q10 %
Gross premium written	55,289	51,484	+7.4	28,479	27,988	+1.8
Underwriting profit	9,389	8,897	+5.5	3,596	3,232	+11.3
Non-underwriting Income	8,790	11,462	-23.3	4,900	3,697	+32.5
Profit before tax	18,179	20,359	-10.7	8,496	6,929	+22.6

### 1st Half 2011 ("1H11") versus 1st Half 2010 ("1H10")

Gross premium increased by \$3.8 million or 7.4% to \$55.3 million and net earned premium also grew by \$2.0 million or 12.1% when compared against the same period last year. The growth was due mainly to increased bancassurance business and higher quantum of retentions within prudent guidelines. Net claims incurred was higher by \$1.4 million or 33.1% due to the rise in risk retention. Management expenses increased by \$0.2 million or 5.6%.

Underwriting profit increased by 5.5% to \$9.4 million due mainly to higher net earned premium. Non-underwriting income decreased to \$8.8 million as compared to \$11.5 million in the corresponding period last year where there was a one-time gain from the sale of investment in a group-linked company in 1Q10. If the one-time gain is excluded from the comparison, the non-underwriting income would have increased by 54.2%.

Overall profit before tax decreased by 10.7% to \$18.2 million.

### 2nd Quarter 2011 ("2Q11") versus 2nd Quarter 2010 ("2Q10")

The Group's gross premium grew by 1.8% to \$28.5 million and net earned premium increased by 23.0% or \$1.6 million in 2Q11 as compared to 2Q10 due to selective increase in the Group's net retention. Net claims incurred was higher by \$1.3 million or 75.5%. Consequently, underwriting profit in 2Q11 increased by \$0.4 million. The Group recorded a higher non-underwriting gain of \$4.9 million due to higher profit from sale of investments. Profit before tax increased by 22.6% to \$8.5 million due mainly to better profits from both underwriting and non-underwriting income.

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### 9. Prospects for the next reporting period and the next 12 months

Growth in the general insurance market remained marginal due to intense competition brought about by excess market capacities. Given the Company's solid premium base built upon four decades of consistent prudent underwriting policy and stringent risk selection, the Company will remain on track to achieve a credible level of underwriting profit. Increasing investment income will continue to be a challenge in the face of continued uncertain economic outlook globally.

### 10. Accounting policy

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (FRS). The accounting policies and computation methods adopted in the financial statements for the first half of 2011 are the same as those adopted in the preceding year.

### 11. Dividend

The Directors are pleased to declare an interim dividend of 3 cents per share (one-tier tax-exempt) in respect of the current financial year (2010 interim dividend : 3 cents per share - one-tier tax-exempt and special dividend : 2 cents per share - one-tier tax-exempt). The total interim dividend would amount to \$1.83 million. The dividend will be paid on 6 September 2011.

### 12. Closure of books

Notice is hereby given that the Share Transfer Books and the Register of Members of the Company will be closed from 26 August 2011 to 27 August 2011, both dates inclusive for the preparation of dividend warrants. Registrable transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623, up to 5.00pm on 25 August 2011 will be registered for the interim dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Limited ("CDP"), the interim dividend will be paid by the Company to CDP which will, in turn, distribute the dividend to holders of the securities accounts.

### 13. Borrowings, contingent liabilities and loan capital

The Group has no borrowings, contingent liabilities and loan capital as at 30 June 2011 (30 June 2010: nil).



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## 14. Confirmation by directors

The Board of Directors of the Company hereby confirm that, to the best of their knowledge, nothing has come to its attention which may render the unaudited group financial results for the first half/second quarter ended 30 June 2011 to be false or misleading.

BY ORDER OF THE BOARD

MRS VIVIEN CHAN SECRETARY

Dated this 8th August 2011