



## **NEWS RELEASE**

To: All Shareholders

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement:

## 1. Unaudited income statement for the nine months/third quarter ended 30 September 2009

|     |   |             |             | Group   |             |         |          |
|-----|---|-------------|-------------|---------|-------------|---------|----------|
|     |   | 9 Months    | 9 Months    | Incr/   | 3rd Qtr     | 3rd Qtr | Incr/    |
|     |   | <u>2009</u> | <u>2008</u> | (Decr)  | <u>2009</u> | 2008    | (Decr)   |
|     |   | \$'000      | \$'000      | %       | \$'000      | \$'000  | <b>%</b> |
| (a) | Gross premiums written                                  | 68,225      | 68,695      | (0.7)   | 17,659      | 19,100  | (7.5)    |
|     | Net earned premiums                                     | 20,344      | 17,346      | 17.3    | 8,356       | 7,075   | 18.1     |
|     | Less/(Add):   |             |             |         |             |         |          |
|     | Net claims incurred                                     | 6,023       | 4,281       | 40.7    | 2,770       | 1,151   | 140.7    |
|     | Net commissions   | (1,494)     | (2,234)     | (33.1)  | 62          | 59      | 5.1      |
|     | Management expenses :                                   |             |             |         |             |         |          |
|     | Staff cost  | 3,221       | 3,544       | (9.1)   | 1,067       | 1,265   | (15.7)   |
|     | Rental expenses   | 490         | 490         | -       | 163         | 163     | -        |
|     | Management fees   | 43          | 93          | (53.8)  | 9           | 21      | (57.1)   |
|     | Depreciation  | 89          | 170         | (47.6)  | 29          | 58      | (50.0)   |
|     | Foreign exchange loss                                   | 9           | 23          | (60.9)  | 11          | 5       | 120.0    |
|     | Other operating expenses                                | 656         | 793         | (17.3)  | 233         | 307     | (24.1)   |
|     | Underwriting profit                                     | 11,307      | 10,186      | 11.0    | 4,012       | 4,046   | (8.0)    |
|     | Gross dividends from investments                        | 2,282       | 2,874       | (20.6)  | 912         | 635     | 43.6     |
|     | Interest income   | 2,741       | 2,955       | (7.2)   | 905         | 941     | (3.8)    |
|     | Amortisation of Investments                             | 99          | -           | NM      | 47          | -       | NM       |
|     | Miscellaneous income                                    | 30          | 399         | (92.5)  | 23          | 392     | (94.1)   |
|     | Net losses on investments at                            |             |             |         |             |         |          |
|     | fair value through profit or loss Net gains/(losses) on | -           | (6,581)     | (100.0) | -           | (2,068) | (100.0)  |
|     | available-for-sale investments                          | 2,473       | (485)       | NM      | 289         | 8       | NM       |
|     | Less/(Add):   |             |             |         |             |         |          |
|     | Management expenses not charged                         |             |             |         |             |         |          |
|     | to insurance revenue account:                           |             |             |         |             |         |          |
|     | Management fees   | 55          | 503         | (89.1)  | (189)       | 250     | (175.6)  |
|     | Other operating expenses                                | 153         | 175         | (12.6)  | 45          | 52      | (13.5)   |
|     | Exchange differences                                    | (284)       | 496         | (157.3) | 58_         | 414     | (86.0)   |
|     | Profit before tax                                       | 19,008      | 8,174       | 132.5   | 6,274       | 3,238   | 93.8     |
|     | Less : Tax expense                                      | 3,134       | 1,399       | 124.0   | 1,023       | 573     | 78.5     |
|     | Net profit  | 15,874      | 6,775       | 134.3   | 5,251       | 2,665   | 97.0     |
|     | Note : NM = Not Meaningful                              |             |             |         |             |         |          |
| (b) | Annualised earnings per share (cents) - basic & diluted | 34.6        | 14.8        |         | 34.3        | 17.4    |          |
|     | Dasio & ullutou   | 34.0        | 14.0        |         | J4.J        | 17.4    |          |





Co. Reg. No.197100152R

# **NEWS RELEASE**

### 2. Unaudited statement of comprehensive income for the nine months/third quarter ended 30 September 2009

| for the nine months/third quarter ended 30 September 2009         | Gro                        |                            |
|---|----------------------------|----------------------------|
|   | 9 Months<br>2009<br>\$'000 | 9 Months<br>2008<br>\$'000 |
| Net profit  | 15,874                     | 6,775                      |
| Other comprehensive income :                                      |                            |                            |
| Foreign currency translation difference                           | (76)                       | (22)                       |
| Available-for-sale investments                                    | 22,816                     | (21,672)                   |
| Income tax relating to available-for-sale investments             | (3,857)                    | 3,900                      |
| Other comprehensive income for the nine months, net of tax        | 18,883                     | (17,794)                   |
| Total comprehensive income for the nine months ended 30 September | 34,757                     | (11,019)                   |
|   | Gro                        | up                         |
|   | 3rd Qtr                    | 3rd Qtr                    |
|   | <u>2009</u><br>\$'000      | <u>2008</u><br>\$'000      |
| Net profit  | 5,251                      | 2,665                      |
| Other comprehensive income :                                      |                            |                            |
| Foreign currency translation difference                           | (156)                      | 345                        |
| Available-for-sale investments                                    | 12,634                     | (12,902)                   |
| Income tax relating to available-for-sale investments             | (2,146)                    | 2,319                      |
| Other comprehensive income for the quarter, net of tax            | 10,332                     | (10,238)                   |
| Total comprehensive income for the quarter ended 30 September     | 15,583                     | (7,573)                    |





Tel: (65) 6533 9898 Fax: (65) 6534 2334 uoi.com.sg

Co. Reg. No.197100152R

# **NEWS RELEASE**

## 3. Unaudited statement of financial position

|     |   | <u>Gro</u> | <u>auc</u> | Com       | <u>oanv</u> |
|-----|---|------------|------------|-----------|-------------|
|     |   | 30-Sep-09  | 31-Dec-08  | 30-Sep-09 | 31-Dec-08   |
|     |   | \$'000     | \$'000     | \$'000    | \$'000      |
| (a) | Share capital - Issued & fully paid         | 91,733     | 91,733     | 91,733    | 91,733      |
| ` ' | Reserves                                    | 111,844_   | 80,756     | 109,684_  | 78,754      |
|     |   | 203,577    | 172,489    | 201,417   | 170,487     |
|     |   |            |            |           |             |
|     | Technical balances                          |            |            |           |             |
|     | Reserve for unexpired risks                 | 50,586     | 42,503     | 50,205    | 41,912      |
|     | Outstanding claims                          | 120,061    | 118,121    | 117,774   | 114,185     |
|     |   | 170,647    | 160,624    | 167,979   | 156,097     |
|     | Current liabilities                         |            |            |           |             |
|     | Insurance creditors                         | 18,177     | 15,297     | 18,132    | 15,194      |
|     | Non-trade creditors & accrued liabilities   | 2,947      | 2,860      | 2,899     | 2,775       |
|     | Deferred acquisition cost-reinsurers' share | 6,147      | 5,606      | 6,085     | 5,526       |
|     | Amount owing to related companies           |            |            |           |             |
|     | - non-trade                                 |            | 115        | 120       | 115         |
|     | Tax payables                                | 10,560     | 3,495      | 10,464    | 3,458       |
|     |   | 37,831     | 27,373     | 37,700    | 27,068      |
|     | Total equity and liabilities                | 412,055    | 360,486    | 407,096   | 353,652     |
|     |   |            |            |           |             |
|     | Fixed assets                                | 340        | 393        | 340       | 393         |
|     | Investment in subsidiary                    | -          | -          | 4,940     | 4,940       |
|     | Available-for-sale investments              | 173,886    | 139,086    | 173,886   | 139,086     |
|     | Statutory deposit                           | 500        | 500        | 500       | 500         |
|     | Unsecured term loan                         | 21         | 24         | 21        | 24          |
|     | Reinsurers' share of technical balances     |            |            |           |             |
|     | Reserve for unexpired risks                 | 27,108     | 23,272     | 26,825    | 22,832      |
|     | Outstanding claims                          | 74,213     | 72,781     | 72,632    | 69,927      |
|     | Outstanding claims                          | 101,321    | 96,053     | 99,457    | 92,759      |
|     | Current assets                              | 101,321    | 90,000     | 33,731    | 32,733      |
|     | Insurance debtors                           | 11,187     | 6,878      | 11,077    | 6,729       |
|     | Deferred acquisition cost-gross             | 5,290      | 4,621      | 5,186     | 4,506       |
|     | Non-trade debtors and accrued interest      | 0,230      | 7,021      | 0,100     | 4,000       |
|     | receivable                                  | 1,432      | 1,678      | 1,423     | 1,668       |
|     | Amount owing by related companies           | 1,432      | 162        | 1,425     | 187         |
|     | Cash and cash equivalents                   | 118,078    | 111,091    | 110,266   | 102,860     |
|     | Oddin and Cash equivalents                  | 135,987    | 124,430    | 127,952   | 115,950     |
|     |   |            |            |           |             |
|     | Total assets                                | 412,055    | 360,486    | 407,096   | 353,652     |
| (b) | Net asset value per share (S\$)             | 3.33       | 2.82       | 3.29      | 2.79        |
| (D) | ivet asset value per strate (Sø)            | 3.33       | 2.02       | 3.23      | ۷.۱۶        |
|     | Number of shares issued ('000)              | 61,155     | 61,155     | 61,155    | 61,155      |





# **NEWS RELEASE**

## 4. Unaudited Group statement of changes in equity

|  | Share capital    | General reserve  | Available-<br>for-sale<br>investment<br>reserve | reserve         | Retained profits   | <u>Total</u>       |
|--|------------------|------------------|---|-----------------|--------------------|--------------------|
| Balance at 1 January 2009  | \$'000<br>91,733 | \$'000<br>19,880 | \$'000<br>(936)                                 | \$'000<br>(638) | \$'000<br>62,450   | \$'000<br>172,489  |
| Changes in equity for period   | 91,733           | 19,000           | (930)   | (038)           | 02,430             | 172,409            |
|  |                  |                  |   |                 |                    |                    |
| Total comprehensive income for the nine months ended 30 September 2009 | -                | -                | 18,959  | (76)            | 15,874             | 34,757             |
| Dividend for Year 2008<br>Dividend for Year 2009                       | -                | -                | -   |                 | (1,835)<br>(1,834) | (1,835)<br>(1,834) |
| Balance at 30 September 2009   | 91,733           | 19,880           | 18,023  | (714)           | 74,655             | 203,577            |
| Balance at 1 January 2008  | 91,733           | 18,880           | 25,340  | (673)           | 62,889             | 198,169            |
| Changes in equity for period   |                  |                  |   |                 |                    |                    |
| Total comprehensive income for the nine months ended 30 September 2008 | -                | -                | (17,772)  | (22)            | 6,775              | (11,019)           |
| Dividend for Year 2007<br>Dividend for Year 2008                       | -                | -                | -   | -               | (7,339)<br>(1,834) | (7,339)<br>(1,834) |
| Balance at 30 September 2008   | 91,733           | 18,880           | 7,568   | (695)           | 60,491             | 177,977            |
|  |                  |                  |   |                 |                    |                    |
| Balance at 1 July 2009   | 91,733           | 19,880           | 7,535   | (558)           | 71,238             | 189,828            |
| Changes in equity for period   |                  |                  |   |                 |                    |                    |
| Total comprehensive income for the quarter ended 30 September 2009     | -                | -                | 10,488  | (156)           | 5,251              | 15,583             |
| Dividend for Year 2009   | -                | -                | -   |                 | (1,834)            | (1,834)            |
| Balance at 30 September 2009   | 91,733           | 19,880           | 18,023  | (714)           | 74,655             | 203,577            |
| Balance at 1 July 2008   | 91,733           | 18,880           | 18,151  | (1,040)         | 59,660             | 187,384            |
| Changes in equity for period   |                  |                  |   |                 |                    |                    |
| Total comprehensive income for the quarter ended 30 September 2008     | -                | -                | (10,583)  | 345             | 2,665              | (7,573)            |
| Dividend for Year 2008   | -                | -                | -   | -               | (1,834)            | (1,834)            |
| Balance at 30 September 2008   | 91,733           | 18,880           | 7,568   | (695)           | 60,491             | 177,977            |
|  |                  |                  |   |                 |                    |                    |



Balance at 30 September 2008



United Overseas Insurance Limited REGISTERED OFFICE 80 Raffles Place UOB Plaza Singapore 048624 Tel: (65) 6533 9898 Fax: (65) 6534 2334 uoi.com.sg Co. Reg. No.197100152R

## NEWS RELEASE

#### Unaudited Company statement of changes in equity Availablefor-sale General investment Retained Share Total capital reserve reserve profits \$'000 \$'000 \$'000 \$'000 \$'000 Balance at 1 January 2009 91,733 19,880 (936)170,487 59,810 Changes in equity for period Total comprehensive income for the nine months ended 30 September 2009 18,959 15,640 34,599 Dividend for Year 2008 (1,835)(1,835)Dividend for Year 2009 (1,834)(1,834)Balance at 30 September 2009 91,733 19,880 18,023 71,781 201,417 Balance at 1 January 2008 91,733 18,880 25,340 60,289 196,242 Changes in equity for period Total comprehensive income for the nine months ended 30 September 2008 (17,772)6,568 (11,204)Dividend for Year 2007 (7,339)(7,339)Dividend for Year 2008 (1,834)(1,834)91,733 18,880 Balance at 30 September 2008 7,568 57,684 175,865 Balance at 1 July 2009 91,733 19,880 7,535 68,657 187,805 Changes in equity for period Total comprehensive income for the quarter ended 30 September 2009 10,488 4,958 15,446 Dividend for Year 2009 (1,834)(1,834)Balance at 30 September 2009 91,733 19,880 18,023 71,781 201,417 Balance at 1 July 2008 91,733 18,880 18,151 56,706 185,470 Changes in equity for period Total comprehensive income for the quarter ended 30 September 2008 (10,583)2,812 (7,771)Dividend for Year 2008 (1,834)(1,834)91.733 7.568

18,880

175,865

57,684





uoi.com.sg Co. Reg. No.197100152R

# **NEWS RELEASE**

## 6. Unaudited statement of cash flows

| SHAMING SHAGHIGHT OF GUSH HOWS   | Group        |                    |          |                           |  |  |
|--|--------------|--------------------|----------|---------------------------|--|--|
|  | 9 Months     | 9 Months           | 3rd Qtr  | 3rd Qtr                   |  |  |
|  | 2009         | 2008               | 2009     | 2008                      |  |  |
|  | \$'000       | \$'000             | \$'000   | \$'000                    |  |  |
| Cash flows from operating activities                                   |              |                    |          |                           |  |  |
| Profit before tax  | 19,008       | 8,174              | 6,274    | 3,238                     |  |  |
| Adjustments for:   |              |                    |          |                           |  |  |
| Foreign currency difference on reserve for unexpired risks             |              |                    |          |                           |  |  |
| (net of deferred acquisition cost)                                     | 2            | -                  | (2)      | 5                         |  |  |
| Foreign currency difference on provision for outstanding claims        | (11)         | (4)                | (22)     | 75                        |  |  |
| Movement in net reserve for unexpired risks                            |              |                    | -        | -                         |  |  |
| (net of movement in net deferred acquisition cost)                     | 4,117        | 4,473              | (1,190)  | 118                       |  |  |
| Movement in net outstanding claims                                     | 519          | 213                | 827      | (297)                     |  |  |
| Depreciation   | 89           | 170                | 29       | 58                        |  |  |
| Net (gains)/losses on available-for-sale investments                   | (2,473)      | 485                | (289)    | (8)                       |  |  |
| Net losses on investments at fair value through profit or loss         | -            | 6,581              | - (47)   | 2,068                     |  |  |
| Amortisation of Investments  | (99)         | (0.074)            | (47)     | (005)                     |  |  |
| Gross dividends from investments                                       | (2,282)      | (2,874)            | (912)    | (635)                     |  |  |
| Interest income  | (2,741)      | (2,955)            | (905)    | (941)                     |  |  |
| Exchange differences   | (215)        | 248                | 246      | (242)                     |  |  |
| Operating profit before working capital change                         | 15,914       | 14,511             | 4,009    | 3,439                     |  |  |
| Changes in working capital:  | (4.063)      | (020)              | 1 720    | 6.750                     |  |  |
| Trade and other receivables  | (4,063)      | (838)              | 1,720    | 6,752                     |  |  |
| Trade and other payables   | 2,967<br>162 | 9,811              | (4,435)  | (1,662)                   |  |  |
| Amount owing by related companies                                      | (115)        | 6<br>(134)         | -        | -                         |  |  |
| Amount owing to related companies                                      | 14,865       | 23,356             | 1,294    | 8,529                     |  |  |
| Cash generated from operations Tax paid                                | 74           | (6,148)            | 241      | (2,865)                   |  |  |
| Net cash flows from operating activities                               | 14,939       | 17,208             | 1,535    | 5,664                     |  |  |
|  | ,000         | .,,200             | 1,000    | 0,001                     |  |  |
| Cash flows from investing activities                                   |              |                    |          |                           |  |  |
| Proceeds from sale of investments at fair value through profit or loss | _ [          | 36,737             | _ [ ]    | 17,914                    |  |  |
| Proceeds from sale of available-for-sale investments                   | 26,918       | 15,244             | 4,605    | 438                       |  |  |
| Purchase of investments as fair value through profit or loss           | 20,510       | (7,983)            | -,005    | (709)                     |  |  |
| Purchase of available-for-sale investments                             | (35,992)     | (55,022)           | (7,632)  | (21,295)                  |  |  |
| Purchase of fixed assets   | (36)         | (129)              | (32)     | (31)                      |  |  |
| Placement in long-term fixed deposits                                  | (15,802)     | (123)              | (13,982) | (31)                      |  |  |
| Unsecured term loan  | 3            | 2                  | 3        | 2                         |  |  |
| Gross dividends from investments                                       | 2,282        | 2,874              | 912      | 635                       |  |  |
| Interest income  | 2,741        | 2,955              | 905      | 941                       |  |  |
| Net cash flows used in investing activities                            | (19,886)     | (5,322)            | (15,221) | (2,105)                   |  |  |
| Cook flow from financing activity                                      |              |                    |          |                           |  |  |
| Cash flow from financing activity Dividend paid                        | (3,669)      | (0.472)            | (1,834)  | (4.024)                   |  |  |
| Cash flow used in financing activity                                   | (3,669)      | (9,173)<br>(9,173) | (1,834)  | <u>(1,834)</u><br>(1,834) |  |  |
| <u> </u>   | • , ,        |                    |          |                           |  |  |
| Translation difference on foreign subsidiary company                   | (76)         | (22)               | (156)    | 345                       |  |  |
| Net (decrease)/increase in cash and cash equivalents                   | (8,692)      | 2,691              | (15,676) | 2,070                     |  |  |
| Cash and cash equivalents at beginning of period                       | 108,993      | 107,413            | 116,040  | 107,576                   |  |  |
| Effects of exchange rate changes on cash and cash equivalents          | (123)        | (24)               | (186)    | 434                       |  |  |
| Cash and cash equivalents at end of period                             | 100,178      | 110,080            | 100,178  | 110,080                   |  |  |





# **NEWS RELEASE**

Co. Reg. No.197100152R

## 7. Segment information

|  | <u>SIF</u><br>\$' 000               | <u>OIF</u><br>\$' 000          | <u>SHE</u><br>\$' 000 | HK Subsidiary<br>\$' 000  | Consolidated<br>\$' 000             |
|--|-------------------------------------|--------------------------------|-----------------------|---------------------------|-------------------------------------|
| 9 months ended 30 September 2009   |                                     |                                |                       |                           |                                     |
| Gross premiums written   | 56,146                              | 11,355                         | _                     | 724                       | 68,225                              |
| Net earned premiums Net claims incurred Net commission Management expenses | 14,104<br>3,915<br>(3,241)<br>3,794 | 6,007<br>2,438<br>1,673<br>563 | -<br>-<br>-<br>-      | 233<br>(330)<br>74<br>151 | 20,344<br>6,023<br>(1,494)<br>4,508 |
| Underwriting profit/(loss) Other Income Management expenses not charged    | 9,636<br>4,665                      | 1,333<br>224                   | -<br>2,729            | 338<br>7                  | 11,307<br>7,625                     |
| to insurance revenue account   | (119)                               | 28                             | (36)                  | 51_                       | (76)                                |
| Profit/(loss) before tax   | 14,420                              | 1,529                          | 2,765                 | 294                       | 19,008                              |
| Segment total assets   | 243,111                             | 32,760                         | 126,167               | 10,017                    | 412,055                             |
| Segment total liabilities  | 183,040                             | 19,798                         | 2,724                 | 2,916                     | 208,478                             |
| 9 months ended 30 September 2008   |                                     |                                |                       |                           |                                     |
| Gross premiums written   | 58,196                              | 9,434                          | -                     | 1,065                     | 68,695                              |
| Net earned premiums Net claims incurred Net commission Management expenses | 11,920<br>2,612<br>(3,767)<br>4,198 | 5,176<br>2,125<br>1,444<br>722 | -<br>-<br>-           | 250<br>(456)<br>89<br>193 | 17,346<br>4,281<br>(2,234)<br>5,113 |
| Underwriting profit/(loss) Other Income Management expenses not charged    | 8,877<br>(2,490)                    | 885<br>120                     | -<br>1,413            | 424<br>119                | 10,186<br>(838)                     |
| to insurance revenue account   | 611                                 | 25                             | 299                   | 239                       | 1,174                               |
| Profit/(loss) before tax   | 5,776                               | 980                            | 1,114                 | 304                       | 8,174                               |
| Segment total assets   | 214,981                             | 25,725                         | 121,472               | 11,732                    | 373,910                             |
| Segment total liabilities  | 170,185                             | 18,525                         | 2,543                 | 4,680                     | 195,933                             |





Co. Reg. No.197100152R

# **NEWS RELEASE**

### 7. Segment information (Cont'd)

|  | <u>SIF</u><br>\$' 000       | <u>OIF</u><br>\$' 000      | <u>SHE</u><br>\$' 000 | HK Subsidiary<br>\$' 000 | Consolidated<br>\$' 000       |
|--|-----------------------------|----------------------------|-----------------------|--------------------------|-------------------------------|
| 3 months ended 30 September 2009   |                             |                            |                       |                          |                               |
| Gross premiums written   | 14,005                      | 3,499                      |                       | 155                      | 17,659                        |
| Net earned premiums Net claims incurred Net commission Management expenses | 6,190<br>2,170<br>(375)<br> | 2,114<br>925<br>421<br>285 | -<br>-<br>-           | 52<br>(325)<br>16<br>28  | 8,356<br>2,770<br>62<br>1,512 |
| Underwriting profit/(loss) Other Income Management expenses not charged    | 3,196<br>1,285              | 483<br>72                  | -<br>818              | 333<br>1                 | 4,012<br>2,176                |
| to insurance revenue account   | (52)                        | 11_                        | (32)                  | (13)_                    | (86)                          |
| Profit/(loss) before tax   | 4,533                       | 544                        | 850                   | 347                      | 6,274                         |
| Segment total assets   | 243,111                     | 32,760                     | 126,167               | 10,017                   | 412,055                       |
| Segment total liabilities  | 183,040                     | 19,798                     | 2,724                 | 2,916                    | 208,478                       |
| 3 months ended 30 September 2008  Gross premiums written                   | 15,628                      | 3,153                      | <u>-</u>              | 319                      | 19,100                        |
| Net earned premiums  | 5,120                       | 1,874                      | -                     | 81                       | 7,075                         |
| Net claims incurred  | 269                         | 878                        | -                     | 4                        | 1,151                         |
| Net commission   | (511)                       | 546                        | -                     | 24                       | 59                            |
| Management expenses  | 1,421                       | 358                        |                       | 40                       | 1,819                         |
| Underwriting profit/(loss) Other Income Management expenses not charged    | 3,941<br>(218)              | 92<br>33                   | -<br>73               | 13<br>20                 | 4,046<br>(92)                 |
| to insurance revenue account  Profit/(loss) before tax                     | <u>321</u><br>3,402         | <u> </u>                   | 183<br>(110)          | <u>211</u> (178)         | 716<br>3,238                  |
| , ,  |                             |                            | , /                   |                          |                               |
| Segment total assets   | 214,981                     | 25,725                     | 121,472               | 11,732                   | 373,910                       |
| Segment total liabilities  | 170,185                     | 18,525                     | 2,543                 | 4,680                    | 195,933                       |

As required under the Insurance Act (Cap. 142), the Company has established and maintained a Singapore Insurance Fund (SIF) for insurance business relating to Singapore policies and an Offshore Insurance Fund (OIF) for insurance business relating to offshore policies. Shareholders' Fund (SHF) relates to the Company's investment activities of its non-insurance funds. The HK Subsidiary refers to the Company's wholly-owned subsidiary, UOB Insurance (H.K.) Limited, incorporated in Hong Kong S.A.R.

The segment information are prepared based on the Group's accounting policy, which is in accordance with Singapore Financial Reporting Standards (FRS).





Co. Reg. No.197100152R

## NEWS RELEASE

#### 8. Review of performance

## Highlights and Performance Indicators for the Group

| \$'000                         | 9<br>Months<br>2009 | 9<br>Months<br>2008 | 9M09 /<br>9M08<br>% | 3rd<br>Quarter<br>2009 | 3rd<br>Quarter<br>2008 | 3Q09 /<br>3Q08<br>% |
|--------------------------------|---------------------|---------------------|---------------------|------------------------|------------------------|---------------------|
| Gross premiums written         | 68,225              | 68,695              | -0.7                | 17,659                 | 19,100                 | -7.5                |
| Underwriting profit            | 11,307              | 10,186              | +11.0               | 4,012                  | 4,046                  | -0.8                |
| Non-underwriting income/(loss) | 7,701               | (2,012)             | NM                  | 2,262                  | (808)                  | NM                  |
| Profit before tax              | 19,008              | 8,174               | +132.5              | 6,274                  | 3,238                  | +93.8               |

Note: NM = Not Meaningful

### 9 Months 2009 ("9M09") versus 9 Months 2008 ("9M08")

Gross premiums decreased marginally by 0.7% or \$0.5 million to \$68.2 million when compared against the same period last year. In the preceding period, there was a one-time adjustment which had the effect of raising last year's gross premiums by \$1.7 million. Without the adjustment, gross premiums would have been higher than the preceding year's by \$1.2 million, reflecting the early strengthening of the economy. In the current period, net earned premiums increased by \$3.0 million or 17.3% due to the Group's deliberate move to selectively raise its net retentions to retain more of the quality risks. This was reflected in the net written premiums ratio, which rose from 31.8% to 35.9%. Net claims incurred increased by \$1.7 million with its net claims ratio raised from 24.7% to 29.6%. Management expenses decreased by \$0.6 million or 11.8% due to reduction in both staff cost and other expenses. Management expenses ratio decreased from 7.4% to 6.6%.

Underwriting profit increased by 11.0% to \$11.3 million due mainly to the combined effect of higher net earned premiums and lower management expenses. Non-underwriting income was a positive \$7.7 million as compared to a non-underwriting loss of \$2.0 million in the corresponding period last year due to better market sentiments in the current period. Consequently, overall profit before tax increased by 132.5% to \$19.0 million.

#### 3rd Quarter 2009 ("3Q09") versus 3rd Quarter 2008 ("3Q08")

The Group's gross premiums written decreased by 7.5% to \$17.7 million in 3Q09 from \$19.1 million in 3Q08. As mentioned earlier, there was a one-time adjustment of \$1.7 million recorded in the same quarter last year. Net earned premiums increased by 18.1% or \$1.3 million. Net incurred claims increased by \$1.6 million or 140.7%. Consequently, underwriting profit in 3Q09 decreased marginally to \$4.0 million due to higher net incurred claims. The Group recorded a non-underwriting income of \$2.3 million due to better sentiment in the investment markets in the current guarter. Profit before tax increased by 93.8% to \$6.3 million due mainly to non-underwriting income.





## **NEWS RELEASE**

#### 9. Prospects for the next reporting period and the next 12 months

The Ministry of Trade and Industry indicated that the economic growth forecast for 2009 had been revised upwards to between -2.5% and -2.0%. While a modest recovery appears to be underway globally, economic activity will likely remain below pre-crisis level. On the insurance front, the Company will benefit from the economic recovery but with competition remaining intense, any improvement in gross premiums would likely be subdued. The Company remains on track to achieve profitability in both insurance operations and investment income.

#### 10. Accounting policy

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (FRS). The accounting policies and computation methods adopted in the financial statements for the nine months ended 30 September 2009 are the same as those adopted in the preceding year, except for the adoption of the Amendments to FRS 39 Financial Instruments: Recognition and Measurement and FRS 107 Financial Instruments: Disclosures - Reclassification of Financial Assets on 31 October 2008. The Group has adopted the revised FRS 1 Presentation of Financial Statements and FRS 108 Operating Segments, which are effective for annual periods beginning on or after 1 January 2009.

#### 11. Dividend

No dividend has been declared for the third quarter ended 30 September 2009.

#### 12. Borrowings, contingent liabilities and loan capital

The Group has no borrowings, contingent liabilities and loan capital as at 30 September 2009 (30 September 2008: nil).

#### 13. Confirmation by directors

The Board of Directors of the Company hereby confirm that, to the best of their knowledge, nothing has come to its attention which may render the unaudited group financial results for the nine months/third quarter ended 30 September 2009 to be false or misleading.

BY ORDER OF THE BOARD

MRS VIVIEN CHAN SECRETARY

Dated this 26th October 2009