## NEWS RELEASE

To：All Shareholders

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement：
1．AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2008


Note ：NM＝Not Meaningful

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## NEWS RELEASE

## 1．AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2008 （Cont＇d）



# NEWS RELEASE 

## 2. BALANCE SHEET

|  |  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31-Dec-08 | 31-Dec-07 | 31-Dec-08 | 31-Dec-07 |
|  |  | \$'000 | \$'000 | \$'000 | \$'000 |
|  | Share capital - Issued \& fully paid | 91,733 | 91,733 | 91,733 | 91,733 |
|  | Reserves | 80,756 | 106.436 | 78,754 | 104.509 |
|  |  | 172,489 | 198,169 | 170,487 | 196,242 |
|  | Deferred tax liabilities | - | 5,733 | - | 5,733 |
| Technical balances |  |  |  |  |  |
|  | Reserve for unexpired risks | 42,503 | 33,876 | 41,912 | 33,231 |
|  | Outstanding claims | 118,121 | 108,447 | 114,185 | 104,613 |
|  |  | 160,624 | 142,323 | 156,097 | 137,844 |
| Current liabilities |  |  |  |  |  |
|  | Insurance creditors | 15,297 | 12,112 | 15,194 | 11,917 |
|  | Non-trade creditors \& accrued liabilities | 2,860 | 2,943 | 2,775 | 2,858 |
|  | Deferred acquisition cost-reinsurers' share | 5,606 | 4,690 | 5,526 | 4,586 |
|  | Amount owing to related companies - non-trade | 115 | 134 | 115 | 134 |
|  | Tax payables | 3,495 | 8.305 | 3,458 | 8,284 |
|  |  | 27,373 | 28,184 | 27,068 | 27,779 |
|  | Total equity and liabilities | 360,486 | 374,409 | 353,652 | 367,598 |
|  | Fixed assets | 393 | 462 | 393 | 462 |
|  | Investment in subsidiary | - | - | 4,940 | 4,940 |
|  | Available-for-sale investments | 139,086 | 83,315 | 139,086 | 83,315 |
|  | Non-current debtors | - | 14 | - | 14 |
|  | Statutory deposit | 500 | 500 | 500 | 500 |
|  | Unsecured term loan | 24 | 26 | 24 | 26 |
| Reinsurers' share of technical balances |  |  |  |  |  |
|  | Reserve for unexpired risks | 23,272 | 18,026 | 22,832 | 17,530 |
|  | Outstanding claims | 72,781 | 63,708 | 69,927 | 61,346 |
|  |  | 96,053 | 81,734 | 92,759 | 78,876 |
| Current assets |  |  |  |  |  |
|  | Insurance debtors | 6,878 | 8,939 | 6,729 | 8,686 |
|  | Deferred acquisition cost-gross | 4,621 | 4,035 | 4,506 | 3,893 |
|  | Non-trade debtors and accued interest receivable | 1,678 | 1,365 | 1,668 | 1,350 |
|  | Amount owing by related companies | 162 | 6 | 187 | 66 |
|  | Investments at fair value through profit or loss | - | 86,600 | - | 86,600 |
|  | Cash and cash equivalents | 111,091 | 107,413 | 102,860 | 98,870 |
|  |  | 124,430 | 208,358 | 115,950 | 199,465 |
|  | Total assets | 360,486 | 374,409 | 353,652 | 367,598 |
| (b) | Net asset value per share (S\$) | 2.82 | 3.24 | 2.79 | 3.21 |

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## 3．GROUP STATEMENT OF CHANGES INEQUITY

|  | Share capital \＄＇000 | General reserve \＄＇000 | Available－ for－sale investment reserve \＄＇000 | Foreign currency translation reserve \＄＇000 | Retained profits \＄＇000 | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 91，733 | 18，880 | 25，340 | （673） | 62，889 | 198，169 |
| Net valuation loss taken to equity | － | － | $(27,576)$ | － | － | $(27,576)$ |
| Foreign currency translation differences | － | － | － | 35 | － | 35 |
| Net（losses）／gains not recognised in profit and loss accounts | － | － | $(27,576)$ | 35 | － | $(27,541)$ |
| Impairment on investments | － | － | 1，300 | － | － | 1，300 |
| Net profit | － | － | － | － | 9，734 | 9，734 |
| Total recognised（losses）／gains for the financial year | － | － | $(26,276)$ | 35 | 9，734 | $(16,507)$ |
| Transfer from retained profits | － | 1，000 | － | － | $(1,000)$ |  |
| Dividend for Year 2007 | － | － | － | － | $(7,339)$ | $(7,339)$ |
| Dividend for Year 2008 | － | － | － | － | $(1,834)$ | $(1,834)$ |
| Balance at 31 December 2008 | 91，733 | 19，880 | （936） | （638） | 62，450 | 172，489 |
| Balance at 1 January 2007 | 40，770 | 17，880 | 26，123 | （227） | 78，536 | 163，082 |
| Net valuation loss taken to equity | － | － | （783） | － | － | （783） |
| Foreign currency translation differences | － | － | － | （446） | － | （446） |
| Net losses not recognised in profit and loss accounts | － | － | （783） | （446） | － | $(1,229)$ |
| Net profit | － | － | － | － | 21，292 | 21，292 |
| Total recognised（losses）／gains for the financial year | － | － | （783） | （446） | 21，292 | 20，063 |
| Issue of rights shares | 50，963 | － | － | － | － | 50，963 |
| Transfer from retained profits | － | 1，000 | － | － | $(1,000)$ | － |
| Dividend for Year 2006 | － | － | － | － | $(5,015)$ | $(5,015)$ |
| Dividend for Year 2007 | － | － | － | － | $(30,924)$ | $(30,924)$ |
| Balance at 31 December 2007 | 91，733 | 18，880 | 25，340 | （673） | 62，889 | 198，169 |

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## 4. COMPANY STATEMENT OF CHANGES INEQUITY

|  | Share capital \$'000 | General reserve \$'000 | Available-for-sale investment reserve \$'000 | Retained profits \$'000 | $\begin{aligned} & \text { Total } \\ & \$ ' 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 91,733 | 18,880 | 25,340 | 60,289 | 196,242 |
| Net valuation loss taken to equity | - | - | (27.576) |  | (27.576) |
| Net losses not recognised in profit and loss accounts | - | - | $(27,576)$ | - | $(27,576)$ |
| Impairment on investments | - | - | 1,300 | - | 1,300 |
| Net profit | - | - | - | 9,694 | 9,694 |
| Total recognised (losses)/gains for the financial year | - | - | $(26,276)$ | 9,694 | $(16,582)$ |
| Transfer from retained profits | - | 1,000 | - | $(1,000)$ | - |
| Dividend for Year 2007 | - | - | - | $(7,339)$ | $(7,339)$ |
| Dividend for Year 2008 | - | - | - | $(1,834)$ | $(1,834)$ |
| Balance at 31 December 2008 | 91,733 | 19,880 | (936) | 59,810 | 170,487 |
| Balance at 1 January 2007 | 40,770 | 17,880 | 26,123 | 76,344 | 161,117 |
| Net valuation loss taken to equity | - | - | (783) |  | (783) |
| Net losses not recognised in profit and loss accounts | - | - | (783) | - | (783) |
| Net profit | - | - | - | 20,884 | 20,884 |
| Total recognised (losses)/gains for the financial year | - | - | (783) | 20,884 | 20,101 |
| Issue of rights shares | 50,963 | - | - | - | 50,963 |
| Transfer from retained profits | - | 1,000 | - | $(1,000)$ |  |
| Dividend for Year 2006 | - | - | - | $(5,015)$ | $(5,015)$ |
| Dividend for Year 2007 | - | - | - | $(30,924)$ | $(30,924)$ |
| Balance at 31 December 2007 | 91,733 | 18,880 | 25,340 | 60,289 | 196,242 |

## 5. CASH FLOW STATEMENT

|  | Group |  |
| :---: | :---: | :---: |
|  | $\underline{2008}$ | 2007 |
|  | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |
| Profit before tax | 11,114 | 25,782 |
| Adjustments for: |  |  |
| Foreign currency difference on reserve for unexpired risks (net of deferred acquisition cost) | - | (9) |
| Foreign currency difference on provision for outstanding claims | 9 | (18) |
| Movement in net reserve for unexpired risks |  | 2,154 |
| Movement in net outstanding claims | 592 | 2,029 |
| Depreciation | 219 | 204 |
| Net losses/(gains) on available-for-sale investments | 2,943 | $(1,528)$ |
| Net losses/(gains) on investments at fair value through profit or loss | 4,849 | $(3,702)$ |
| Impairment on investments | 1,300 | - |
| Profit on sale of fixed assets | - | (19) |
| Gross dividends from investments | $(3,310)$ | $(3,964)$ |
| Interest income | $(3,954)$ | $(4,288)$ |
| Exchange differences | 462 | 830 |
| Operating profit before working capital change | 17,935 | 17,471 |
| Changes in working capital: |  |  |
| Trade and other receivables | 1,762 | (640) |
| Trade and other payables | 3,102 | 2,012 |
| Amount owing by related companies | (156) | 24 |
| Amount owing to related companies | (19) | 18 |
| Cash generated from operations | 22,624 | 18,885 |
| Tax paid | $(6,196)$ | $(3,797)$ |
| Net cash flow from operating activities | 16,428 | 15,088 |
| Cash flows from investing activities |  |  |
| Proceeds from sale of investments at fair value through profit or loss | 28,696 | 56,897 |
| Proceeds from sale of available-for-sale investments | 32,193 | 13,146 |
| Proceeds from sale of fixed assets |  | 19 |
| Purchase of investments at fair value through profit or loss | $(2,495)$ | $(27,675)$ |
| Purchase of available-for-sale investments | $(69,169)$ | $(45,863)$ |
| Purchase of fixed assets | (150) | (137) |
| Placement in long-term fixed deposits | $(2,098)$ | - |
| Unsecured term loan | 2 | 3 |
| Gross dividends from investments | 3,310 | 3,964 |
| Interest income | 3,954 | 4,288 |
| Net cash flow (used in)/from investing activities | $(5,757)$ | 4,642 |

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## 5. CASH FLOW STATEMENT (Cont'd)

|  | Group |  |
| :---: | :---: | :---: |
|  | $\underline{2008}$ | 2007 |
|  | \$'000 | \$'000 |
| Cash flow from financing activities |  |  |
| Dividend paid | $(9,173)$ | $(35,939)$ |
| Proceeds from issuance of share capital | - | 50,963 |
| Cash flow (used in)/from financing activities | $(9,173)$ | 15,024 |
| Translation difference on foreign subsidiary company | 35 | (446) |
| Net increase in cash and cash equivalents | 1,533 | 34,308 |
| Cash and cash equivalents at beginning of year | 107,413 | 73,582 |
| Effects of exchange rate changes on cash and cash equivalents | 47 | (477) |
| Cash and cash equivalents at end of year | 108,993 | 107,413 |

## 6. SEGMENT INFORMATION

The Group is principally engaged in the business of underwriting general insurance business. No segment information by geographical location has been presented as the Group's overseas operations in Hong Kong are relatively insignificant.

## 7. REVIEW OF PERFORMANCE

Highlights and Performance Indicators for the Group

| (\$'000) | 2008 | 2007 | $\begin{gathered} 2008 / \\ 2007 \\ \% \\ \hline \end{gathered}$ | 4th Quarter 2008 | 4th Quarter 2007 | $\begin{gathered} \text { 4Q08 / } \\ \text { 4Q07 } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross premiums written | 83,021 | 71,282 | + 16.5 | 14,326 | 14,061 | + 1.9 |
| Underwriting profit | 14,287 | 13,769 | + 3.8 | 4,101 | 4,092 | + 0.2 |
| Non-underwriting income/(loss) | $(3,173)$ | 12,013 | NM | $(1,161)$ | 644 | NM |
| Profit before tax | 11,114 | 25,782 | - 56.9 | 2,940 | 4,736 | -37.9 |

Note : NM = Not Meaningful

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## 7. REVIEW OF PERFORMANCE (Cont'd)

$\underline{2008}$ versus 2007
Gross premiums grew by $16.5 \%$ to $\$ 83.0$ million due largely to intensified efforts to leverage on the synergies with the UOB Group and group-linked companies. Underwriting profit increased by $3.8 \%$ to $\$ 14.3$ million. Nonunderwriting income was a negative $\$ 3.2$ million due to the meltdown in global stock markets. Consequently, overall profit before tax decreased by $56.9 \%$ to $\$ 11.1$ million.

## 4th Quarter 2008 ("4Q08") versus 4th Quarter 2007 ("4Q07")

The Group's gross premiums written grew by $1.9 \%$ to $\$ 14.3$ million in 4Q08 as compared against $\$ 14.1$ million in 4Q07. The underwriting profit increased by $0.2 \%$ to $\$ 4.1$ million. The Group recorded a non-underwriting loss of $\$ 1.2$ million due to weak market sentiments. It achieved a profit before tax of $\$ 2.9$ million in 4Q08.

## 8. PROSPECTS FOR THE NEXT REPORTING PERIOD AND THE NEXT 12 MONTHS

Business prospects for the next 12 months will be most challenging given the dismal economic outlook worldwide. Lower levels of economic activities and intense competition within the general insurance market would exert pressure on premium growth and underwriting profit margins.

The Company expects underwriting profits and overall profitability to be lower in the coming year as the world economies, including that of Singapore, seek solutions to the global financial credit crunch and economic slowdown.

## 9. ACCOUNTING POLICY

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (FRS). The accounting policies and computation methods adopted in the financial statements for the year ended 31 December 2008 are the same as those adopted in the preceding year.

## 10. DIVIDEND

The Directors recommend the payment of a final dividend of 3 cents per share (one-tier tax-exempt) (2007 final dividend: 12 cents per share one-tier tax-exempt) in respect of the financial year ended 31 December 2008.

Together with the interim dividend of 3 cents per share paid previously, the total dividend for the financial year ended 31 December 2008 would be 6 cents per share (2007: $\$ 1.02$ per share) amounting to a total net dividend payment of $\$ 3.7$ million (2007: $\$ 38.3$ million). If approved at the forthcoming Annual General Meeting, the proposed final dividend will be paid on 25 May 2009.
11. BORROWINGS, CONTINGENT LIABILITIES AND LOAN CAPITAL

There were no borrowings, contingent liabilities and loan capital for the Group as at 31 December 2008 (2007: nil). The Group has maintained strong liquidity for its business operations.

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## 12．CLOSURE OF BOOKS

Notice is hereby given that，subject to shareholders＇approval of the payment of the abovementioned dividend at the Annual General Meeting scheduled for 29 April 2009，the Share Transfer Books and the Register of Members of the Company will be closed from 12 May 2009 to 13 May 2009，both dates inclusive for the preparation of dividend warrants．Registrable transfers received by the Company＇s Registrar，Boardroom Corporate \＆Advisory Services Pte Ltd at 3 Church Street，\＃08－01 Samsung Hub，Singapore 049483，up to 5.00 pm on 11 May 2009 will be registered for the final dividend．In respect of ordinary shares in securities accounts with The Central Depository（Pte）Limited（＂CDP＂），the final dividend will be paid by the Company to CDP which will，in turn， distribute the dividend to holders of the securities accounts．

BY ORDER OF THE BOARD

MRS VIVIEN CHAN
SECRETARY
Dated this $23^{\text {rd }}$ February 2009

