



# **NEWS RELEASE**

To: All Shareholders

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement:

### 1. AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2008

			Group	
(a)	Gross premiums written	2008 \$'000 83,021	2007 \$'000 71,282	Incr/ (Decr) % 16.5
	Net earned premiums	23,720	21,028	12.8
	Less/(Add):	20,120	21,020	12.0
	Net claims incurred	6,631	6,534	1.5
	Net commissions	(4,772)	(6,151)	(22.4)
	Management expenses :	( ., /	(0,101)	(==: :)
	Staff cost	5,446	5,113	6.5
	Rental expenses	672	668	0.6
	Management fees	131	102	28.4
	Depreciation	219	204	7.4
	Foreign exchange loss	60	5	NM
	Other operating expenses	1,046_	784	33.4
	Underwriting profit	14,287	13,769	3.8
	Gross dividends from investments	3,310	3,964	(16.5)
	Interest income	3,954	4,288	(7.8)
	Profit on sale of fixed assets	-	19	NM
	Miscellaneous income	403	13	NM
	Net (losses)/gains on investments at			
	fair value through profit or loss	(4,849)	3,702	(231.0)
	Net (losses)/gains on available-for-sale investments	(2,943)	1,528	(292.6)
	Impairment on investments Less/(Add):	(1,300)	-	NM
	Management expenses not charged to			
	insurance revenue account:			
	Management fees	492	532	(7.5)
	Other operating expenses	205	636	(67.8)
	Exchange differences	1,051_	333	215.6
	Profit before tax	11,114	25,782	(56.9)
	Less: Tax expense	1,380_	4,490	(69.3)
	Net profit	9,734	21,292	(54.3)

Note: NM = Not Meaningful





# **NEWS RELEASE**

### 1. AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2008 (Cont'd)

		Group		
		<u>2008</u> \$'000	<u>2007</u> \$'000	Incr/ (Decr) %
(b)	Gross premium income 6 months ended 30 June 6 months ended 31 December	49,595 33,426	41,806 29,476	18.6 13.4
	Total for the year	83,021	71,282	16.5
(c)	Net profit after tax 6 months ended 30 June 6 months ended 31 December  Total for the year	4,110 5,624 9,734	14,665 6,627 21,292	(72.0) (15.1) (54.3)
(d)	Net earnings per share (cents) - basic and diluted	15.9	36.1	





Group

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Co. Reg. No.197100152R

# **NEWS RELEASE**

Company

### 2. BALANCE SHEET

			<u>oub</u>	COIIIL	
		31-Dec-08	31-Dec-07	31-Dec-08	31-Dec-07
		\$'000	\$'000	\$'000	\$'000
(a)	Share capital - Issued & fully paid	91,733	91,733	91,733	91,733
	Reserves	80,756	106,436	78,754	104.509
		172,489	198,169	170,487	196,242
	Deferred tax liabilities	-	5,733	-	5,733
	Technical balances				
	Reserve for unexpired risks	42,503	33,876	41,912	33,231
	Outstanding claims	118,121	108,447	114,185	104,613
	Outstanding damis	160,624	142,323	156,097	137,844
	Current liabilities	100,0_1	,===	100,001	,
	Insurance creditors	15,297	12,112	15,194	11,917
	Non-trade creditors & accrued liabilities	2,860	2,943	2,775	2,858
	Deferred acquisition cost-reinsurers' share	5,606	4,690	5,526	4,586
	Amount owing to related companies	] 3,000	4,050	3,320	1 4,500
	- non-trade	115	134	115	134
	Tax payables	3,495	8,305	3,458	8,284
	Tax payables	27,373	28,184	27,068	27,779
	Total equity and liabilities	360,486	374,409	353,652	367,598
	Fixed assets	393	462	393	462
	Investment in subsidiary	-	-	4,940	4,940
	Available-for-sale investments	139,086	83,315	139,086	83,315
	Non-current debtors	-	14	-	14
	Statutory deposit	500	500	500	500
	Unsecured term loan	24	26	24	26
	Reinsurers' share of technical balances		20		20
		23,272	18,026	22,832	17,530
	Reserve for unexpired risks Outstanding claims	72,781	63,708	69,927	61,346
	Outstanding claims	96,053	81,734	92,759	78,876
	Current appets	96,055	01,734	92,759	10,010
	Current assets Insurance debtors	6,878	8,939	6,729	8,686
		4,621	4,035	4,506	3,893
	Deferred acquisition cost-gross  Non-trade debtors and accued interest	4,021	4,035	4,300	3,093
	receivable	1,678	1,365	1,668	1,350
		1,678		187	
	Amount owing by related companies	102	6	107	66
	Investments at fair value through		96 600		96 600
	profit or loss	144 004	86,600	400.000	86,600
	Cash and cash equivalents	111,091	107,413	102,860	98,870
		124,430	208,358	115,950	199,465
	Total assets	360,486	374,409	353,652	367,598
(b)	Net asset value per share (S\$)	2.82	3.24	2.79	3.21





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### 3. GROUP STATEMENT OF CHANGES IN EQUITY

	Share capital \$'000	General reserve \$'000	Available- for-sale investment reserve \$'000	Foreign currency translation <u>reserve</u> \$'000	Retained profits \$'000	<u>Total</u> \$'000
Balance at 1 January 2008	91,733	18,880	25,340	(673)	62,889	198,169
Net valuation loss taken to equity  Foreign currency translation differences	- -	-	(27,576)	- 35	- -	(27,576) 35
Net (losses)/gains not recognised in profit and loss accounts	-	-	(27,576)	35	-	(27,541)
Impairment on investments Net profit	<u>-</u>	- -	1,300	-	- 9,734	1,300 9,734
Total recognised (losses)/gains for the financial year	-	-	(26,276)	35	9,734	(16,507)
Transfer from retained profits	-	1,000	-	-	(1,000)	-
Dividend for Year 2007 Dividend for Year 2008	-	-	- -	- -	(7,339) (1,834)	(7,339) (1,834)
Balance at 31 December 2008	91,733	19,880	(936)	(638)	62,450	172,489
Balance at 1 January 2007	40,770	17,880	26,123	(227)	78,536	163,082
Net valuation loss taken to equity Foreign currency translation differences	-	-	(783)	- (446)	-	(783) (446)
Net losses not recognised in profit and loss accounts	-	-	(783)	(446)	-	(1,229)
Net profit		-	-	-	21,292	21,292
Total recognised (losses)/gains for the financial year	-	-	(783)	(446)	21,292	20,063
Issue of rights shares Transfer from retained profits	50,963 -	1,000	-	-	- (1,000)	50,963 -
Dividend for Year 2006 Dividend for Year 2007	-	-	- -	- -	(5,015) (30,924)	(5,015) (30,924)
Balance at 31 December 2007	91,733	18,880	25,340	(673)	62,889	198,169





# **NEWS RELEASE**

### 4. COMPANY STATEMENT OF CHANGES IN EQUITY

	Share capital \$'000	General reserve \$'000	Available- for-sale investment <u>reserve</u> \$'000	Retained profits \$'000	<u>Total</u> \$'000
Balance at 1 January 2008	91,733	18,880	25,340	60,289	196,242
Net valuation loss taken to equity		_	(27,576)	-	(27,576)
Net losses not recognised in profit and loss accounts	-	-	(27,576)	-	(27,576)
Impairment on investments Net profit	<u> </u>	-	1,300 -	- 9,694	1,300 9,694
Total recognised (losses)/gains for the financial year	-	-	(26,276)	9,694	(16,582)
Transfer from retained profits	-	1,000	-	(1,000)	-
Dividend for Year 2007 Dividend for Year 2008	-	-	-	(7,339) (1,834)	(7,339) (1,834)
Balance at 31 December 2008	91,733	19,880	(936)	59,810	170,487
Balance at 1 January 2007	40,770	17,880	26,123	76,344	161,117
Net valuation loss taken to equity		_	(783)	-	(783)
Net losses not recognised in profit and loss accounts	-	-	(783)	-	(783)
Net profit		-	-	20,884	20,884
Total recognised (losses)/gains for the financial year	-	-	(783)	20,884	20,101
Issue of rights shares Transfer from retained profits	50,963 -	1,000	-	- (1,000)	50,963 -
Dividend for Year 2006 Dividend for Year 2007	- -	-	-	(5,015) (30,924)	(5,015) (30,924)
Balance at 31 December 2007	91,733	18,880	25,340	60,289	196,242





# **NEWS RELEASE**

### 5. CASH FLOW STATEMENT

	Group		
	2008	2007	
	\$'000	\$'000	
Cash flows from operating activities			
Profit before tax	11,114	25,782	
Adjustments for:			
Foreign currency difference on reserve for unexpired risks			
(net of deferred acquisition cost)	-	(9)	
Foreign currency difference on provision for outstanding claims	9	(18)	
Movement in net reserve for unexpired risks			
(net of movement in net deferred acquisition cost)	3,711	2,154	
Movement in net outstanding claims	592	2,029	
Depreciation	219	204	
Net losses/(gains) on available-for-sale investments	2,943	(1,528)	
Net losses/(gains) on investments at fair value			
through profit or loss	4,849	(3,702)	
Impairment on investments	1,300	-	
Profit on sale of fixed assets	-	(19)	
Gross dividends from investments	(3,310)	(3,964)	
Interest income	(3,954)	(4,288)	
Exchange differences	462	830	
Operating profit before working capital change	17,935	17,471	
Changes in working capital:	4 700		
Trade and other receivables	1,762	(640)	
Trade and other payables	3,102	2,012	
Amount owing by related companies	(156)	24	
Amount owing to related companies	(19)	18	
Cash generated from operations	22,624	18,885	
Tax paid	(6,196)	(3,797)	
Net cash flow from operating activities	16,428	15,088	
Cash flows from investing activities			
Proceeds from sale of investments at fair value through profit or loss	28,696	56,897	
Proceeds from sale of available-for-sale investments	32,193	13,146	
Proceeds from sale of fixed assets	-	19	
Purchase of investments at fair value through profit or loss	(2,495)	(27,675)	
Purchase of available-for-sale investments	(69,169)	(45,863)	
Purchase of fixed assets	(150)	(137)	
Placement in long-term fixed deposits	(2,098)	-	
Unsecured term loan	2	3	
Gross dividends from investments	3,310	3,964	
Interest income	3,954	4,288	
Net cash flow (used in)/from investing activities	(5,757)	4,642	





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### 5. CASH FLOW STATEMENT (Cont'd)

	Group	
	2008	2007
	\$'000	\$'000
Cash flow from financing activities		
Dividend paid	(9,173)	(35,939)
Proceeds from issuance of share capital	<u> </u>	50,963
Cash flow (used in)/from financing activities	(9,173)	15,024
Translation difference on foreign subsidiary company	35_	(446)
Net increase in cash and cash equivalents	1,533	34,308
Cash and cash equivalents at beginning of year	107,413	73,582
Effects of exchange rate changes on cash and cash equivalents	47	(477)
Cash and cash equivalents at end of year	108,993	107,413

#### 6. SEGMENT INFORMATION

The Group is principally engaged in the business of underwriting general insurance business. No segment information by geographical location has been presented as the Group's overseas operations in Hong Kong are relatively insignificant.

#### 7. REVIEW OF PERFORMANCE

Highlights and Performance Indicators for the Group

(\$'000)	2008	2007	2008/ 2007 %	4th Quarter 2008	4th Quarter 2007	4Q08 / 4Q07 %
Gross premiums written	83,021	71,282	+ 16.5	14,326	14,061	+ 1.9
Underwriting profit	14,287	13,769	+ 3.8	4,101	4,092	+ 0.2
Non-underwriting income/(loss)	(3,173)	12,013	NM	(1,161)	644	NM
Profit before tax	11,114	25,782	- 56.9	2,940	4,736	- 37.9

Note: NM = Not Meaningful





# **NEWS RELEASE**

#### 7. REVIEW OF PERFORMANCE (Cont'd)

#### 2008 versus 2007

Gross premiums grew by 16.5% to \$83.0 million due largely to intensified efforts to leverage on the synergies with the UOB Group and group-linked companies. Underwriting profit increased by 3.8% to \$14.3 million. Nonunderwriting income was a negative \$3.2 million due to the meltdown in global stock markets. Consequently, overall profit before tax decreased by 56.9% to \$11.1 million.

#### 4th Quarter 2008 ("4Q08") versus 4th Quarter 2007 ("4Q07")

The Group's gross premiums written grew by 1.9% to \$14.3 million in 4Q08 as compared against \$14.1 million in 4Q07. The underwriting profit increased by 0.2% to \$4.1 million. The Group recorded a non-underwriting loss of \$1.2 million due to weak market sentiments. It achieved a profit before tax of \$2.9 million in 4Q08.

#### 8. PROSPECTS FOR THE NEXT REPORTING PERIOD AND THE NEXT 12 MONTHS

Business prospects for the next 12 months will be most challenging given the dismal economic outlook worldwide. Lower levels of economic activities and intense competition within the general insurance market would exert pressure on premium growth and underwriting profit margins.

The Company expects underwriting profits and overall profitability to be lower in the coming year as the world economies, including that of Singapore, seek solutions to the global financial credit crunch and economic slowdown.

#### 9. ACCOUNTING POLICY

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (FRS). The accounting policies and computation methods adopted in the financial statements for the year ended 31 December 2008 are the same as those adopted in the preceding year.

#### 10. DIVIDEND

The Directors recommend the payment of a final dividend of 3 cents per share (one-tier tax-exempt) (2007 final dividend: 12 cents per share one-tier tax-exempt) in respect of the financial year ended 31 December 2008.

Together with the interim dividend of 3 cents per share paid previously, the total dividend for the financial year ended 31 December 2008 would be 6 cents per share (2007: \$1.02 per share) amounting to a total net dividend payment of \$3.7 million (2007: \$38.3 million). If approved at the forthcoming Annual General Meeting, the proposed final dividend will be paid on 25 May 2009.

#### 11. BORROWINGS, CONTINGENT LIABILITIES AND LOAN CAPITAL

There were no borrowings, contingent liabilities and loan capital for the Group as at 31 December 2008 (2007: nil). The Group has maintained strong liquidity for its business operations.





## NEWS RELEASE

#### 12. CLOSURE OF BOOKS

Notice is hereby given that, subject to shareholders' approval of the payment of the abovementioned dividend at the Annual General Meeting scheduled for 29 April 2009, the Share Transfer Books and the Register of Members of the Company will be closed from 12 May 2009 to 13 May 2009, both dates inclusive for the preparation of dividend warrants. Registrable transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 3 Church Street, #08-01 Samsung Hub, Singapore 049483, up to 5.00 pm on 11 May 2009 will be registered for the final dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Limited ("CDP"), the final dividend will be paid by the Company to CDP which will, in turn, distribute the dividend to holders of the securities accounts.

BY ORDER OF THE BOARD

MRS VIVIEN CHAN SECRETARY

Dated this 23<sup>rd</sup> February 2009