## NEWS RELEASE

To: All Shareholders

The Board of Directors of United Overseas Insurance Limited wishes to make the following announcement:

## 1. UNAUDITED RESULTS FOR THE NINE MONTHS/THIRD QUARTER ENDED 30 SEPTEMBER 2008

(a) Gross premiums written

Net earned premiums
Less/(Add) :
Net claims incurred
Net commissions
Management expenses:
Staff cost
Rental expenses
Management fees
Depreciation
Foreign exchange loss
Other operating expenses
Underwriting profit
Gross dividends from investments
Interest income
Miscellaneous income
Net (losses)/gains on investment at
fair value through profit or loss
Net (losses)/gains on available-for-sale investments
Less/(Add) :
Management expenses not charged to insurance revenue account:
Management fees
Other operating expenses

Exchange differences
Profit before tax
Less: Tax expense
Net profit

| $\begin{gathered} 9 \text { Months } \\ \underline{2008} \end{gathered}$ | 9 Months 2007 | Incr/ (Decr) | $\begin{gathered} \hline \text { 3rd Qtr } \\ 2008 \end{gathered}$ | $\begin{gathered} \hline \text { 3rd Qtr } \\ \underline{2007} \end{gathered}$ | Incr/ (Decr) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| 68,695 | 57,221 | 20.1 | 19,100 | 15,415 | 23.9 |
| 17,346 | 15,377 | 12.8 | 7,075 | 6,144 | 15.2 |
| 4,281 | 4,064 | 5.3 | 1,151 | 1,969 | (41.5) |
| $(2,234)$ | $(2,656)$ | (15.9) | 59 | (63) | NM |
| 3,544 | 3,156 | 12.3 | 1,265 | 1,057 | 19.7 |
| 490 | 490 | - | 163 | 163 | - |
| 93 | 77 | 20.8 | 21 | 19 | 10.5 |
| 170 | 153 | 11.1 | 58 | 52 | 11.5 |
| 23 | 8 | 187.5 | 5 | 6 | (16.7) |
| 793 | 408 | 94.4 | 307 | 152 | 102.0 |
| 10,186 | 9,677 | 5.3 | 4,046 | 2,789 | 45.1 |
| 2,874 | 3,068 | (6.3) | 635 | 775 | (18.1) |
| 2,955 | 3,162 | (6.5) | 941 | 1,105 | (14.8) |
| 399 | 9 | NM | 392 | 3 | NM |
| $(6,581)$ | 6,075 | NM | $(2,068)$ | (858) | 141.0 |
| (485) | 141 | NM | 8 | - |  |

Note : NM = Not Meaningful
(b) Annualised earnings per share (cents)

- basic
$\begin{array}{ll}14.8 & 56.7 \\ 14.8 & 39.2\end{array}$
$17.4 \quad 26.2$
- diluted
$17.4 \quad 18.1$

冊UOI

## NEWS RELEASE

## 2. UNAUDITED BALANCE SHEET

|  |  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30-Sep-08 | 31-Dec-07 | 30-Sep-08 | 31-Dec-07 |
|  |  | \$'000 | \$'000 | \$'000 | \$'000 |
| (a) | Share capital - Issued \& fully paid | 91,733 | 91,733 | 91,733 | 91,733 |
|  | Reserves | 86,244 | 106.436 | 84,132 | 104,509 |
|  |  | 177,977 | 198,169 | 175,865 | 196,242 |
|  | Deferred tax liabilities | 1,833 | 5,733 | 1,833 | 5,733 |
| Gross technical balances |  |  |  |  |  |
|  | Reserve for unexpired risks | 46,851 | 33,876 | 46,195 | 33,231 |
| Provision for outstanding claims |  | 112,730 | 108,447 | 109,167 | 104,613 |
|  |  | 159,581 | 142,323 | 155,362 | 137,844 |
| Current liabilities |  |  |  |  |  |
|  | Insurance creditors | 21,110 | 12,112 | 20,875 | 11,917 |
|  | Non-trade creditors \& accrued liabilities | 3,756 | 2,943 | 3,710 | 2,858 |
|  | Deferred acquisition cost-reinsurers' share | 6,097 | 4,690 | 5,996 | 4,586 |
|  | Amount owing to related companies - non-trade | - | 134 | 143 | 134 |
|  |  | 3,556 | 8,305 | 3,482 | 8,284 |
|  |  | 34,519 | 28,184 | 34,206 | 27,779 |
| Total equity and liabilities |  | 373,910 | 374,409 | 367,266 | 367,598 |
|  | Fixed assets | 421 | 462 | 421 | 462 |
|  | Investment in subsidiary | - | - | 4,940 | 4,940 |
|  | Available-for-sale investments | 100,679 | 83,315 | 100,679 | 83,315 |
|  | Non-current debtors | - | 14 | - | 14 |
|  | Statutory deposit | 500 | 500 | 500 | 500 |
|  | Unsecured term loan | 24 | 26 | 24 | 26 |
| Reinsurers' share of technical balances |  |  |  |  |  |
| Reserve for unexpired risks Provision for outstanding claims |  | 26,969 | 18,026 | 26,462 | 17,530 |
|  |  | 67,782 | 63,708 | 65,247 | 61,346 |
|  |  | 94,751 | 81,734 | 91,709 | 78,876 |
| Current assets |  |  |  |  |  |
|  | Insurance debtors | 9,928 | 8,939 | 9,656 | 8,686 |
|  | Deferred acquisition cost - gross | 5,001 | 4,035 | 4,850 | 3,893 |
| Non-trade debtors and accrued interest receivable |  | 1,228 | 1,365 | 1,218 | 1,350 |
| Amount owing by related companies |  | - | 6 | - | 66 |
| Investments at fair value through profit or loss |  | 51,298 | 86,600 | 51,298 | 86,600 |
| Cash and cash equivalents |  | 110,080 | 107,413 | 101,971 | 98,870 |
|  |  | 177,535 | 208,358 | 168,993 | 199,465 |
| Total assets |  | 373,910 | 374,409 | 367,266 | 367,598 |
| (b) | Net asset value per share (S\$) | 2.91 | 3.24 | 2.88 | 3.21 |

# NEWS RELEASE 

## 3. UNAUDITED GROUP STATEMENT OF CHANGES IN EQUITY

|  | Share capital \$'000 | $\begin{gathered} \text { General } \\ \text { reserve } \\ \text { \$'000 } \end{gathered}$ | Available-for-sale investment reserve \$'000 | Foreign currency translation $\frac{\text { reserve }}{\$ ' 000}$ | $\begin{gathered} \text { Retained } \\ \text { profits } \\ \${ }^{\prime} 000 \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \$ ' 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 91,733 | 18,880 | 25,340 | (673) | 62,889 | 198,169 |
| Net valuation loss taken to equity | - | - | $(17,772)$ | - | - | $(17,772)$ |
| Foreign currency translation differences | - | - | - | (22) | - | (22) |
| Net losses not recognised in profit and loss accounts | - | - | $(17,772)$ | (22) | - | $(17,794)$ |
| Net profit | - | - | - | - | 6,775 | 6,775 |
| Total recognised (losses)/gains for the nine months ended 30 September 2008 | - | - | $(17,772)$ | (22) | 6,775 | $(11,019)$ |
| Dividend for Year 2007 | - | - | - | - | $(7,339)$ | $(7,339)$ |
| Dividend for Year 2008 | - | - | - | - | $(1,834)$ | $(1,834)$ |
| Balance at 30 September 2008 | 91,733 | 18,880 | 7,568 | (695) | 60,491 | 177,977 |
| Balance at 1 January 2007 | 40,770 | 17,880 | 26,123 | (227) | 78,536 | 163,082 |
| Net valuation gain taken to equity | - | - | 6,659 | - | - | 6,659 |
| Foreign currency translation differences | - | - | - | (177) | - | (177) |
| Net gains/(losses) not recognised in profit and loss accounts | - | - | 6,659 | (177) | - | 6,482 |
| Net profit | - | - | - | - | 17,337 | 17,337 |
| Total recognised gains/(losses) for the nine months ended 30 September 2007 | - | - | 6,659 | (177) | 17,337 | 23,819 |
| Issue of rights shares | 50,963 | - | - | - | - | 50,963 |
| Dividend for Year 2006 | - | - | - | - | $(5,015)$ | $(5,015)$ |
| Dividend for Year 2007 | - | - | - | - | $(30,924)$ | $(30,924)$ |
| Balance at 30 September 2007 | 91,733 | 17,880 | 32,782 | (404) | 59,934 | 201,925 |

## NEWS RELEASE

## 3. UNAUDITED GROUP STATEMENT OF CHANGES IN EQUITY (Cont'd)

|  | Share capital \$'000 | General reserve \$'000 | Available-for-sale investment $\frac{\text { reserve }}{\$ ' 000}$ | Foreign currency translation reserve \$'000 | Retained profits \$'000 | $\frac{\text { Total }}{\$ ' 000}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 July 2008 | 91,733 | 18,880 | 18,151 | $(1,040)$ | 59,660 | 187,384 |
| Net valuation loss taken to equity | - | - | $(10,583)$ | - | - | $(10,583)$ |
| Foreign currency translation differences | - | - | - | 345 | - | 345 |
| Net (losses)/gains not recognised in profit and loss accounts | - | - | $(10,583)$ | 345 | - | $(10,238)$ |
| Net profit | - | - | - | - | 2,665 | 2,665 |
| Total recognised (losses)/gains for the quarter ended 30 September 2008 | - | - | $(10,583)$ | 345 | 2,665 | $(7,573)$ |
| Dividend for Year 2008 | - | - | - | - | $(1,834)$ | $(1,834)$ |
| Balance at 30 September 2008 | 91,733 | 18,880 | 7,568 | (695) | 60,491 | 177,977 |
| Balance at 1 July 2007 | 40,770 | 17,880 | 32,542 | (265) | 88,186 | 179,113 |
| Net valuation gain taken to equity | - | - | 240 | - | - | 240 |
| Foreign currency translation differences | - | - | - | (139) | - | (139) |
| Net gains/(losses) not recognised in profit and loss accounts | - | - | 240 | (139) | - | 101 |
| Net profit | - | - | - | - | 2,672 | 2,672 |
| Total recognised gains/(losses) for the quarter ended 30 September 2007 | - | - | 240 | (139) | 2,672 | 2,773 |
| Issue of rights shares | 50,963 | - | - | - | - | 50,963 |
| Dividend for Year 2007 | - | - | - | - | $(30,924)$ | $(30,924)$ |
| Balance at 30 September 2007 | 91,733 | 17,880 | 32,782 | (404) | 59,934 | 201,925 |

## NEWS RELEASE

## 4. UNAUDITED COMPANY STATEMENT OF CHANGES IN EQUITY

|  | Share capital \$'000 | General reserve \$'000 | Available-for-sale investment reserve \$'000 | Retained $\frac{\text { profits }}{\$ \prime 000}$ | $\frac{\text { Total }}{\${ }^{\prime} 000}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 91,733 | 18,880 | 25,340 | 60,289 | 196,242 |
| Net valuation loss taken to equity | - | - | $(17,772)$ | - | $(17,772)$ |
| Net losses not recognised in profit and loss accounts | - | - | $(17,772)$ | - | $(17,772)$ |
| Net profit | - | - | - | 6,568 | 6,568 |
| Total recognised (losses)/gains for nine months ended 30 September 2008 | - | - | $(17,772)$ | 6,568 | $(11,204)$ |
| Dividend for Year 2007 | - | - | - | $(7,339)$ | $(7,339)$ |
| Dividend for Year 2008 | - | - | - | $(1,834)$ | $(1,834)$ |
| Balance at 30 September 2008 | 91,733 | 18,880 | 7,568 | 57,684 | 175,865 |
| Balance at 1 January 2007 | 40,770 | 17,880 | 26,123 | 76,344 | 161,117 |
| Net valuation gain taken to equity | - | - | 6,659 | - | 6.659 |
| Net gains not recognised in profit and loss accounts | - | - | 6,659 | - | 6,659 |
| Net profit | - | - | - | 17,121 | 17,121 |
| Total recognised gains for nine months ended 30 September 2007 | - | - | 6,659 | 17,121 | 23,780 |
| Issue of rights shares | 50,963 | - | - | - | 50,963 |
| Dividend for Year 2006 | - |  |  | $(5,015)$ | $(5,015)$ |
| Dividend for Year 2007 | - | - | - | $(30,924)$ | $(30,924)$ |
| Balance at 30 September 2007 | 91,733 | 17,880 | 32,782 | 57,526 | 199,921 |

## NEWS RELEASE

## 4. UNAUDITED COMPANY STATEMENT OF CHANGES IN EQUITY (Cont'd)


冊UOI
大華保敛

## NEWS RELEASE

## 5．UNAUDITED CASH FLOW STATEMENT

## Cash flows from operating activities

Profit before tax
Adjustments for ：
Foreign currency difference on reserve for unexpired risks （net of deferred acquisition cost）
Foreign currency difference on provision for outstanding claims Movement in net reserves for unexpired risks
（net of movement in net deferred acquisition cost）
Movement in net outstanding claims
Depreciation
Net losses／（gains）on available－for－sale investments
Net losses／（gains）on investments at fair value
through profit or loss
Gross dividends from investments
Interest income
Exchange differences
Operating cash flow before working capital change
Changes in working capital ：
Trade and other receivables
Trade and other payables
Amount owing by related companies
Amount owing to related companies
Cash generated from operations
Tax paid

## Net Cash flow from operating activities

## Cash flows from investing activities

Proceeds from sale of investments at fair value through profit or loss
Proceeds from sale of available－for－sale investments
Purchase of investments at fair value through profit or loss
Purchase of available－for－sale investments
Purchase of fixed assets
Unsecured term Loan
Gross dividends from investments
Interest income

## Net Cash flow（used in）／from investing activities

## Cash flow from financing activity

Dividend paid
Proceeds from issuance of share capital
Cash flow（used in）／from financing activity
Translation difference on foreign subsidiary company
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Effects of exchange rate changes on cash and cash equivalents
Cash and cash equivalents at end of period

Group

| 9 Months | 9 Months | 3rd Qtr | 3 3rd Qtr |
| :---: | :---: | :---: | :---: |
| $\underline{\mathbf{2 0 0 8}}$ | $\mathbf{2 0 0 7}$ | $\underline{\mathbf{2 0 0 8}}$ | $\mathbf{2 0 0 7}$ |
| $\mathbf{\$ ' 0 0 0}$ | $\$^{\prime} 000$ | $\mathbf{\$ ' 0 0 0}$ | $\$^{\prime} 000$ |
| $\mathbf{8 , 1 7 4}$ | 21.046 | $\mathbf{3 , 2 3 8}$ | 3.238 |


| － | （4） | 5 | （3） |
| :---: | :---: | :---: | :---: |
| （4） | （7） | 75 | （5） |
| 4，473 | 2.067 | 118 | （94） |
| 213 | （359） | （297） | 276 |
| 170 | 153 | 58 | 52 |
| 485 | （141） | （8） | － |
| 6，581 | $(6,075)$ | 2，068 | 858 |
| $(2,874)$ | $(3,068)$ | （635） | （775） |
| $(2,955)$ | $(3,162)$ | （941） | $(1,105)$ |
| 248 | 366 | （242） | 303 |
| 14，511 | 10，816 | 3，439 | 2，745 |
| （838） | $(2,490)$ | 6，752 | 1，166 |
| 9，811 | 8，607 | $(1,662)$ | 723 |
| 6 | 30 | － | － |
| （134） | （116） | － | － |
| 23，356 | 16，847 | 8，529 | 4，634 |
| $(6,148)$ | （3，788） | $(2,865)$ | $(1,808)$ |
| 17，208 | 13，059 | 5，664 | 2，826 |


| 36，737 | 44，647 | 17，914 | 11，767 |
| :---: | :---: | :---: | :---: |
| 15，244 | 716 | 438 |  |
| $(7,983)$ | $(24,604)$ | （709） | （607） |
| $(55,022)$ | $(19,559)$ | $(21,295)$ | $(7,747)$ |
| （129） | （44） | （31） | （8） |
| 2 | 3 | 2 | 3 |
| 2，874 | 3，068 | 635 | 775 |
| 2，955 | 3，162 | 941 | 1，105 |
| $(5,322)$ | 7，389 | $(2,105)$ | 5，288 |


| $(9,173)$ | $(35,939)$ | $(1,834)$ | $(30,924)$ |
| :---: | :---: | :---: | :---: |
| － | 50，963 |  | 50，963 |
| $(9,173)$ | 15，024 | $(1,834)$ | 20，039 |
| （22） | （177） | 345 | （139） |
| 2，691 | 35，295 | 2，070 | 28，014 |
| 107，413 | 73，582 | 107，576 | 80，823 |
| （24） | （189） | 434 | （149） |
| 110，080 | 108，688 | 110，080 | 108，688 |

## NEWS RELEASE

## 6. SEGMENT INFORMATION

The Group is principally engaged in the business of underwriting general insurance business. No segment information by geographical location has been presented as the Group's overseas operations in Hong Kong are relatively insignificant.

## 7. REVIEW OF PERFORMANCE

Highlights and Performance Indicators for the Group

| $(\$$ '000) | 9 <br> Months <br> $\mathbf{2 0 0 8}$ | Months <br> 2007 | $9 M 08 /$ <br> $9 M 07$ <br> $\%$ | 3rd <br> Quarter <br> $\mathbf{2 0 0 8}$ | 3rd <br> Quarter <br> 2007 | 3Q08/ <br> 3Q07 <br> $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross premiums written | $\mathbf{6 8 , 6 9 5}$ | 57,221 | +20.1 | $\mathbf{1 9 , 1 0 0}$ | 15,415 | +23.9 |
| Underwriting profit | $\mathbf{1 0 , 1 8 6}$ | 9,677 | +5.3 | $\mathbf{4 , 0 4 6}$ | 2,789 | +45.1 |
| Non-underwriting <br> income/(loss) | $\mathbf{( 2 , 0 1 2 )}$ | 11,369 | NM | $\mathbf{( 8 0 8 )}$ | 449 | NM |
| Profit before tax | $\mathbf{8 , 1 7 4}$ | 21,046 | -61.2 | $\mathbf{3 , 2 3 8}$ | 3,238 | - |

Note : NM = Not Meaningful
9 Months 2008 ("9M08") versus 9 Months 2007 ("9M07")
Gross premiums grew by $20.1 \%$ to $\$ 68.7$ million due largely to synergies generated within the UOB Group and group-linked companies. Underwriting profit increased by $5.3 \%$ to $\$ 10.2$ million. Non-underwriting income was a negative $\$ 2.0$ million due to weak sentiments in the stock markets resulting from global financial turmoil. Consequently, overall profit before tax decreased by $61.2 \%$ to $\$ 8.2$ million.

## 3rd Quarter 2008 ("3Q08") versus 3rd Quarter 2007 ("3Q07")

The Group's gross premiums written grew by $23.9 \%$ to $\$ 19.1$ million in 3Q08 from $\$ 15.4$ million in 3Q07. The underwriting profit increased by $45.1 \%$ to $\$ 4.0$ million. The Group recorded a non-underwriting loss of $\$ 0.8$ million due to weak market sentiments. It achieved a profit before tax of $\$ 3.2$ million in 3Q08.

龶UOI

## NEWS RELEASE

## 8. PROSPECTS FOR THE NEXT REPORTING PERIOD AND THE NEXT 12 MONTHS

With the economy slipping into a technical recession in 3rd quarter 2008, business growth is expected to be very challenging. Intense competition will continue to drive down premium rates leading to thinner margins. Higher Work Injury Insurance claims are flowing through due to the higher benefits payable under the new legislation.

The Company expects underwriting profits and overall profitability to continue, albeit, at lower levels in light of the global financial turmoil.
9. ACCOUNTING POLICY

The financial statements, expressed in Singapore dollars are prepared in accordance with Singapore Financial Reporting Standards (FRS). The accounting policies and computation methods adopted in the financial statements for the nine months ended 30 September 2008 are the same as those adopted in the preceding year.
10. DIVIDEND

No dividend has been declared for the third quarter ended 30 September 2008.

## 11. BORROWINGS, CONTINGENT LIABILITIES AND LOAN CAPITAL

The Group has no borrowings, contingent liabilities and loan capital as at 30 September 2008 (30 September 2007: nil).

## 12. CONFIRMATION BY DIRECTORS

The Board of Directors of the Company hereby confirm that, to the best of its knowledge, nothing has come to its attention which may render the unaudited group financial results for the nine months/third quarter ended 30 September 2008 to be false or misleading.

BY ORDER OF THE BOARD

MRS VIVIEN CHAN
SECRETARY
Dated this 28th October 2008

