



UNITED OVERSEAS INSURANCE LIMITED

Annual Report 2011

Our mission: To provide appropriate risk management solutions for selected market segments which will result in an enhanced customer experience.



Contents

2	Company Profile
3	Chairman's Statement
4	Board of Directors
6	Financial Review
7	Financial Highlights
10	Corporate Governance
16	Risk Management
19	2011 in Review
20	Directors' Report
22	Statement by Directors
23	Independent Auditors' Report to the Members of United Overseas Insurance Limited
24	Profit and Loss Accounts
25	Statements of Comprehensive Income
26	Insurance Revenue Accounts
28	Balance Sheets
30	Statement of Changes in Equity
32	Consolidated Cash Flow Statement
34	Notes to the Financial Statements
77	Statistics of Shareholdings
78	Notice of Annual General Meeting
	Proxy Form
	Corporate Information

All figures in this Annual Report are in Singapore dollars unless otherwise specified.



***Sweet Rambutans* by Georgette Chen**
Oil on canvas

This painting by Georgette Chen is one of the most acclaimed pieces in UOB's art collection. UOB has collected more than 1,500 artworks which are displayed at the Group's offices worldwide.

Chen is recognised as a forerunner of the visual arts scene in Singapore. The rambutan fruit is a signature element of Chen's still-life paintings. Chen who is known for her Post-Impressionist style has blended western and eastern elements in this artwork.

Chen has forged a reputation for her portraits, landscape and still-life paintings. She was conferred the Cultural Medallion in 1982. A national arts scholarship has been established in her name.

Company Profile

Founded in 1971, United Overseas Insurance Limited ("UOI") very quickly made its mark in the business community and, in just seven years, UOI was listed on the Singapore Exchange. UOI's profitable growth over the years reflects its financial strength and prudence.

The Group's principal activities are the underwriting of general insurance business and reinsurance. General insurance covers a broad spectrum of classes of insurance, among which are fire, marine, motor, engineering, general accident and liability business.

The Management of the Group is located at 3 Anson Road, #28-01 Springleaf Tower, Singapore 079909, and its Singapore and international operations are supported by prominent insurance brokers, agents and international reinsurance companies. UOI has a representative office in Yangon, Myanmar. Through its wholly-owned subsidiary, UOB Insurance (H.K.) Limited, the Group provides a complete range of general insurance services in Hong Kong.

UOI provides management services for Union (2009) Limited (formerly known as Overseas Union Insurance, Limited).



“With staunch support from the parent bank and the continuation of the Company’s judicious underwriting policy, the management is confident of maintaining premium growth and underwriting profitability.”

2011 Performance

The Singapore economy grew 4.9% in 2011. On the general insurance front, gross premiums increased modestly by 4.5%, eroded by intense competition. The rise in premiums came largely from the engineering, motor, personal accident and health classes of insurance.

The Company raised its gross premium revenue by 9% to \$96.4 million largely through bancassurance initiatives with the United Overseas Bank Group, increased business from insurance intermediaries and higher income from regional activities. This premium growth was mainly from the Company’s fire and general accident classes of insurance which continued to be major contributors to the bottom line.

For the financial year ended 31 December 2011, the Company’s insurance underwriting profit rose to a new high of \$18.6 million (2010: \$17.9 million). This was the result of its judicious underwriting, prudent retention of better quality risks, and robust risk management practices. Investment income declined to \$6.2 million as there was a one-time gain from the sale of the Company’s stake in a group-linked company in the previous year, and additional provision for impairment in investments. Consequently, the Company’s profit before tax declined to \$24.8 million (2010: \$37.2 million). Without these two factors, the Company’s profit before tax would have been higher than that achieved in the previous year.

The Board has proposed to transfer \$1 million to general reserve. It recommends a final one-tier tax-exempt dividend of 12 cents per share. Together with the interim dividend of 3 cents per share, the total dividend of financial year 2011 would be 15 cents per share.

The Company’s wholly-owned subsidiary in Hong Kong, UOB Insurance (H.K.) Limited, sustained a small loss of about \$10,000 due to foreign exchange loss.

2012 Prospects

Intensifying competition within a mature general insurance market continues to weigh on premium growth. Nevertheless, with staunch support from the parent bank and the continuation of the Company’s judicious underwriting policy, the Management is confident of maintaining premium growth and underwriting profitability. Investment income will likely be volatile in light of the global uncertainties and fragile Eurozone economies. The effect of climate change and its resultant natural disasters, such as the recent flood in Thailand, would continue to impact underwriting profitability.

Acknowledgement

During the year, Mr N Ganesan joined the Board and we welcome him as our new director.

On behalf of the Board, I wish to thank the Management and staff for their dedication and hard work throughout the year. My thanks are also extended to our clients, brokers, agents, reinsurers and shareholders for their steadfast support. I also wish to express my gratitude to my colleagues on the Board for their invaluable counsel.

Wee Cho Yaw

March 2012

Board of Directors

WEE CHO YAW

Chairman

Age 83. Dr Wee is a career banker with more than 50 years of experience.

He has been the Chairman of United Overseas Insurance since 1971. He was appointed to the Board on 17 February 1971 and last re-appointed as Director on 29 April 2011. A non-independent and non-executive director, he is the Chairman of the Remuneration Committee and a member of the Nominating Committee.

Dr Wee is the Chairman of United Overseas Bank (UOB) and its subsidiaries, Far Eastern Bank, United Overseas Bank (Malaysia) and United Overseas Bank (Thai) Public Company, President Commissioner of PT Bank UOB Indonesia, and Supervisor of United Overseas Bank (China). He is the Chairman of United International Securities, Haw Par Corporation, UOL Group, Pan Pacific Hotels Group, United Industrial Corporation, and Singapore Land and its subsidiary, Marina Centre Holdings. He is also the Chairman of the Wee Foundation.

Dr Wee was conferred the Businessman of the Year Award twice at the Singapore Business Awards, in 2001 and 1990. In 2006, he received the inaugural Credit Suisse-Ernst & Young Lifetime Achievement Award for his outstanding achievements in the Singapore business community. In 2009, he was conferred the Lifetime Achievement Award by The Asian Banker.

Dr Wee is the Pro-Chancellor of the Nanyang Technological University and the Honorary President of the Singapore Chinese Chamber of Commerce & Industry, the Singapore Federation of Chinese Clan Associations and the Singapore Hokkien Huay Kuan. He received Chinese high school education and was conferred an Honorary Doctor of Letters by the National University of Singapore in 2008. He was also conferred the Distinguished Service Order, Singapore's highest National Day Award in 2011, for his outstanding contributions in community work.

CHAN MUN WAI DAVID

Managing Director and Principal Officer

Age 58. Mr Chan is a professional insurer with more than 30 years of experience.

He was appointed to the Board on 10 March 1994 and last re-elected as Director on 30 April 2010. He is an executive director. He is the Deputy Chairman, Director and a member of the Executive Committee of Singapore Reinsurance Corporation. He is also the former President of the General Insurance Association of Singapore.

Mr Chan is a Chartered Insurer and Fellow of the Chartered Insurance Institute and holds a Bachelor of Business Administration from the University of Singapore.

WEE EE CHEONG

Age 59. Mr Wee is a professional banker with more than 30 years of experience.

He was appointed to the Board on 20 March 1991 and was last re-elected as a Director on 29 April 2011. A non-independent and non-executive director, he is the Deputy Chairman and Chief Executive Officer of UOB. He is also a director of several UOB subsidiaries and affiliates, including Far Eastern Bank, United Overseas Bank (Malaysia), United Overseas Bank (Thai) Public Company and United International Securities. He is the Chairman of United Overseas Bank (China) and Vice President Commissioner of PT Bank UOB Indonesia.

Mr Wee is actively engaged in regional business development through his participation in key industry bodies. He serves as a council member of The Association of Banks in Singapore and as a director of The Institute of Banking & Finance and chairs the Financial Industry Competency Standards Steering Committee. He is a member of the Board of Governors of Singapore-China Foundation, Visa APCEMEA Senior Client Council and Advisory Board of the INSEAD East Asia Council and International Council.

He is a director of the Wee Foundation, as well as the patron of the Nanyang Academy of Fine Arts. Mr Wee is an honorary council member of the Singapore Chinese Chamber of Commerce & Industry. He had previously served as Deputy Chairman of the Housing & Development Board, and as a director of the Port of Singapore Authority, UOL Group and Pan Pacific Hotels Group.

He holds a Bachelor of Science (Business Administration) and a Master of Arts (Applied Economics) from The American University, Washington, DC.

HWANG SOO JIN

Age 76. Mr Hwang is a Chartered Insurer with more than 50 years of business experience.

He was appointed to the Board on 17 February 1971 and last re-appointed as Director on 29 April 2011. An independent director, Mr Hwang is the Chairman of the Nominating Committee and a member of the Audit and Remuneration Committees.

He is the Chairman Emeritus, Director and Senior Advisor of Singapore Reinsurance Corporation and a director of Haw Par Corporation, United Industrial Corporation and Singapore Land. He is also a Justice of Peace, Adviser to the Asean Insurance Council and an Honorary Fellow of the Singapore Insurance Institute. He is a former director of Lee Kim Tah Holdings and the former Chairman of Singapore Reinsurance Corporation.

Mr Hwang is a Chartered Insurer of the Chartered Insurance Institute, UK.

YANG SOO SUAN

Age 75. Mr Yang is an architect by training with more than 45 years of professional practice experience.

He was appointed to the Board on 20 March 1991 and last re-appointed as Director on 29 April 2011. An independent director, he is the Chairman of the Audit Committee and a member of the Nominating and Remuneration Committees. He is a director of United International Securities. He is a life fellow member of the Singapore Institute of Architects, a fellow member of the Singapore Society of Project Managers, and a member of the Singapore Institute of Directors. He is the former Chairman of Architects 61 and the National Fire Prevention Council. He is also a former board member of the Housing & Development Board and the Board of Architects, and the former President of the Singapore Institute of Architects.

Mr Yang holds a Bachelor of Architecture (Honours) in Design, Town Planning and Building (1961) from Melbourne University, Australia and was awarded the Bintang Bakti Masyarakat (Public Service Star, Singapore) in 1996.

N GANESAN

Age 64. Mr Ganesan has wide experience in the banking and insurance sectors.

He was appointed to the Board on 27 July 2011. An independent director, he is a member of the Audit Committee. He is also the former Managing Director of The Insurance Corporation of Singapore and former President of the Life Insurance Association, Singapore.

Mr Ganesan holds a Bachelor of Arts (Honours) in Economics from University of Malaya and a Master of Business Administration from Harvard University.

Financial Review

Comparative Group Growth Data (Figures In \$ Million)

	2007	2008	2009	2010	2011
Gross premiums	71.28	83.02	84.46	89.23	97.44
Shareholders' equity	198.17	172.49	214.76	238.38	229.01
Total assets	374.41	360.49	416.01	442.80	439.42
Insurance underwriting profit before tax	13.77	14.29	17.46	18.12	18.65

Over the last five years, the Group grew its gross premiums from \$71.28 million in 2007 to \$97.44 million in 2011. The increase in premium income was largely derived from insurance intermediaries' strong support, cross-selling with the parent bank and group-linked companies, and offshore insurance premiums from the bank's regional offices and the Group's reinsurance partners.

The Group shareholders' equity as at 31 December 2011 decreased by 3.9% to \$229.01 million when compared against the preceding year. Although the Group's insurance underwriting profit was higher in 2011, it was offsetted by lower investment income. Over a five-year period, the shareholders' equity grew by \$30.84 million or 15.6% whilst the total assets of the Group saw a growth of 17.4% from \$374.41 million in 2007 to \$439.42 million as at 31 December 2011.

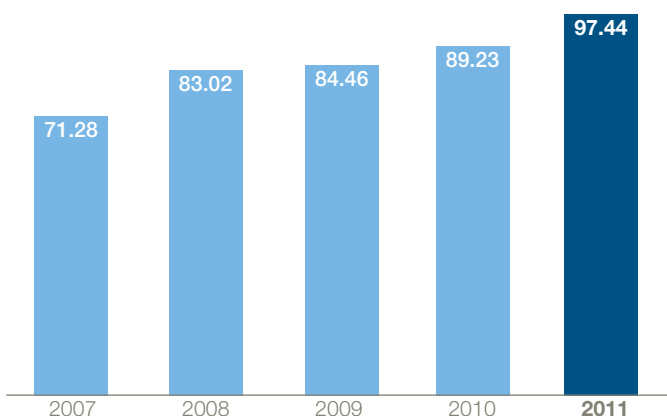
The Group achieved a record underwriting profit before tax of \$18.65 million in 2011, an increase of 2.9% over that of 2010. From 2007 to 2011, insurance underwriting profit before tax for the Group grew consistently from \$13.77 million to \$18.65 million.

Financial Highlights

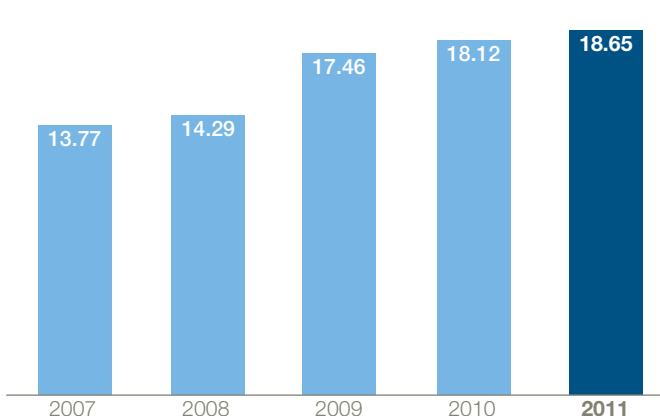
Key Indicators	The Group		
	2011	2010	Increase/ Decrease
Profit For The Financial Year (\$'000)			
Gross premiums	97,438	89,234	9.2%
Insurance underwriting profit	18,649	18,119	2.9%
Other income	6,107	19,862	-69.3%
Profit before tax	24,756	37,981	-34.8%
Selected Balance Sheet Items As At Year-end (\$'000)			
Total assets	439,417	442,804	-0.8%
Net technical balances	81,587	75,821	7.6%
Shareholders' equity	229,011	238,383	-3.9%
Financial Ratios			
Earnings per share - basic and diluted (cents)	32.9	54.7	-39.9%
Return on average shareholders' equity ("ROE") (%)	8.6	14.8	-6.2% point
Return on average total assets ("ROA") (%)	4.6	7.8	- 3.2% point
Expense/income ratio (%)	28.4	23.1	5.3% point
Declared Dividend per share (cents)			
Interim	3.0	3.0	0.0%
Interim Special	–	2.0	-100%
Final	12.0	12.0	0.0%
Net assets value per share (\$)	3.74	3.90	-4.1%

Financial Highlights

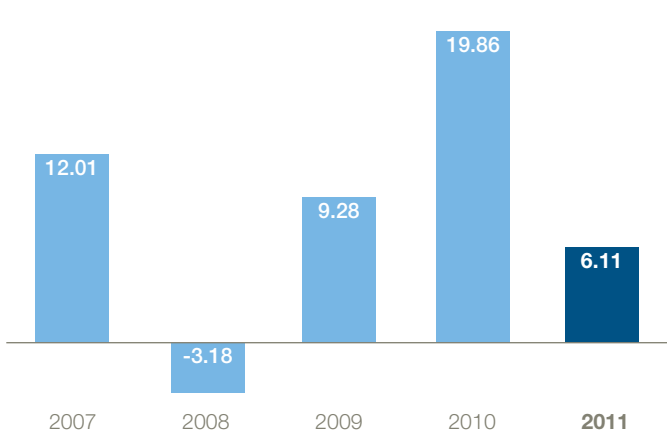
Group gross premiums **\$97.44 million**



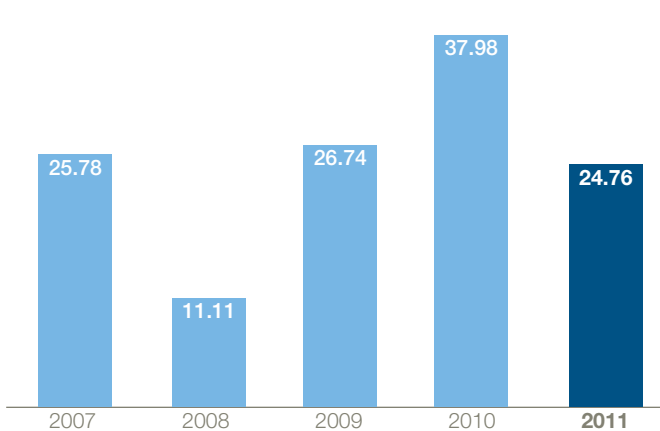
Group insurance underwriting profit **\$18.65 million**



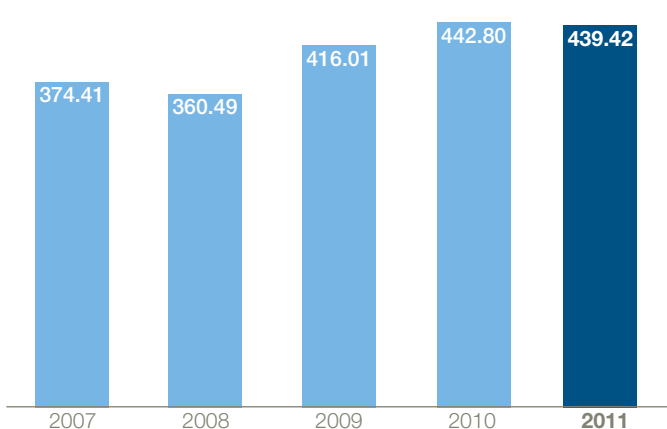
Group other income **\$6.11 million**



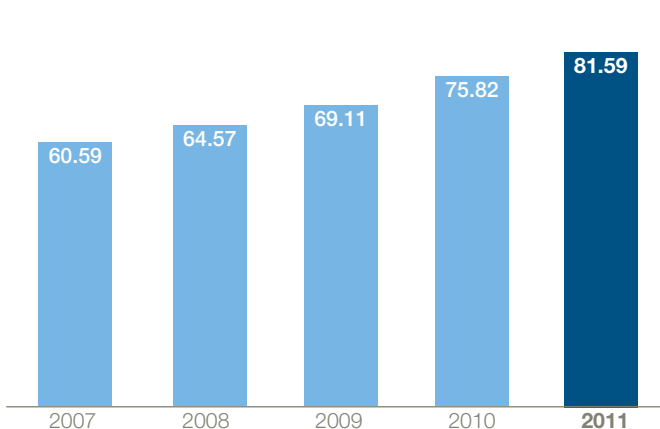
Group profit before tax **\$24.76 million**



Group total assets **\$439.42 million**

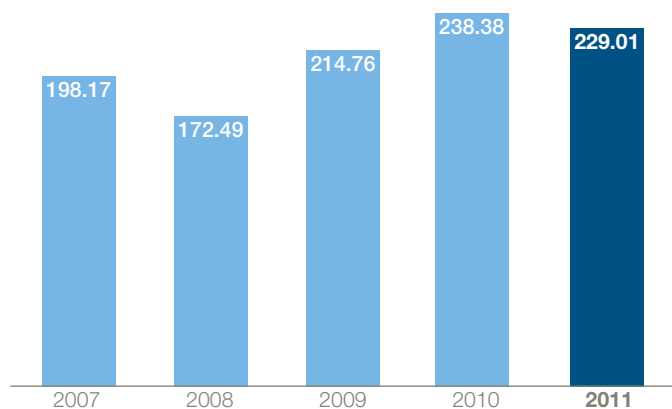


Group net technical balances **\$81.59 million**

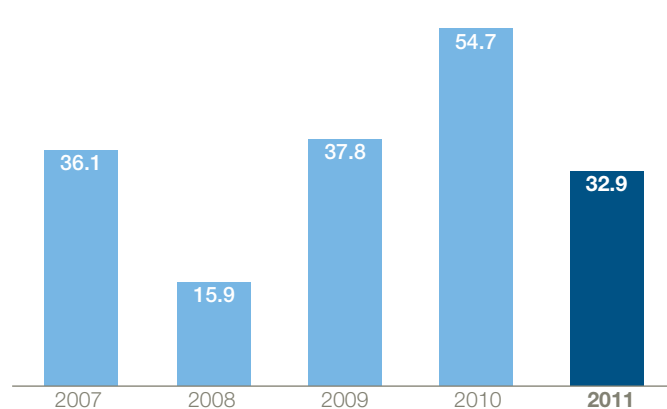


Financial Highlights

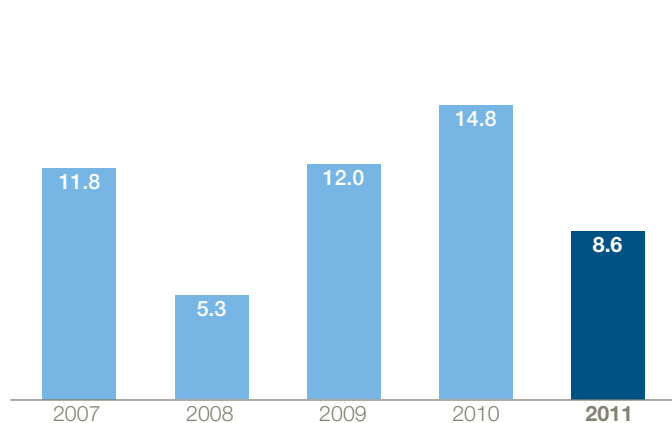
Group shareholders' equity **\$229.01 million**



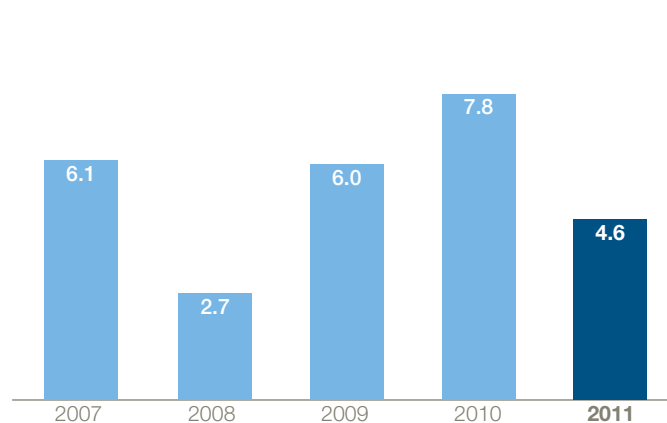
Group earnings per share - basic and diluted **32.9 cents**



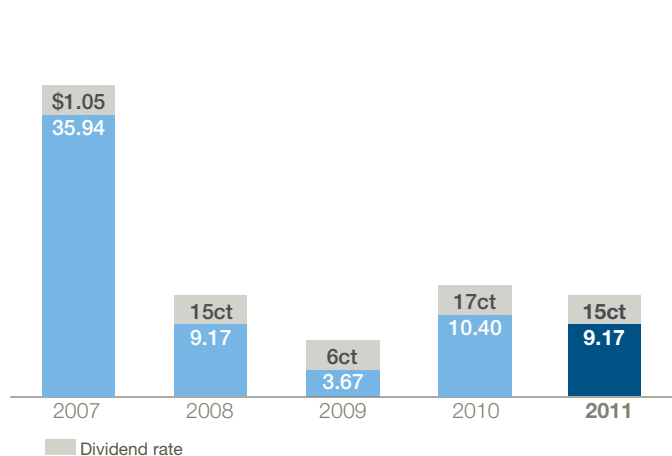
Group return on average shareholders' equity **8.6%**



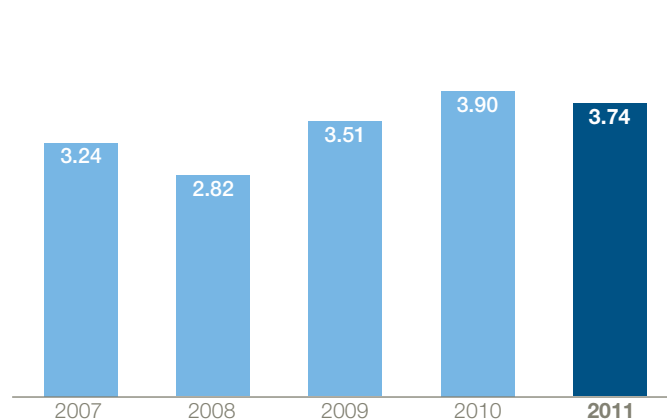
Group return on average total assets **4.6%**



Group dividend paid during the financial year **\$9.17 million**



Group net assets value per share **\$3.74**



Corporate Governance

UOI believes that good corporate governance is essential to sustaining its business and safeguarding stakeholders' interests. The Company applies the recommendations, principles and provisions in the:

- Guidelines on Corporate Governance for Banks, Financial Holding Companies and Direct Insurers issued by the Monetary Authority of Singapore in 2005 and amended in 2010 ("MAS Guidelines");
- Code of Corporate Governance 2005 ("Code"); and
- Singapore Exchange Securities Trading Limited Listing Manual ("SGX-ST Listing Manual").

BOARD'S CONDUCT OF AFFAIRS

The Board's main duties and responsibilities are:

- setting strategic directions;
- reviewing and approving business plans and budgets;
- monitoring financial performance;
- determining capital structure;
- declaring dividends;
- approving major acquisitions and divestments;
- reviewing risk management framework and processes;
- setting company values and standards;
- performing succession planning; and
- approving the organisational structure of the Company.

The Board has delegated some of its responsibilities and authority to three board committees. They are the Nominating Committee ("NC"), Remuneration Committee ("RC") and Audit Committee ("AC"). Each board committee has written terms of reference which are reviewed annually.

Upon appointment to the Board, a new director receives an induction package which includes the terms of reference of the Board and board committees, Memorandum and Articles of Association, and Articles of Directorship. The provisions in the Articles of Directorship are typical of those seen in letters of appointment.

All Board and board committee meetings and the annual general meeting ("AGM") for the next calendar year are scheduled well in advance. The Board meets every quarter and whenever there is urgent business to attend to. Directors who are unable to attend a meeting in person may attend via telephonic and/or video conference or communicate his views through another director or the company secretary.

The attendance record of directors at the Board and board committee meetings in 2011 is set out in the table below.

Name of director	Number of meetings attended in 2011			
	Board of Directors	Audit Committee	Nominating Committee	Remuneration Committee
Wee Cho Yaw	4	–	2	1
Chan Mun Wai David	4	–	–	–
Wee Ee Cheong	3	–	–	–
Hwang Soo Jin	4	4	2	1
Yang Soo Suan	4	4	2	1
Lee Soo Ann (Retired on 29 April 2011)	0	2	–	–
N Ganesan (Appointed on 27 July 2011)	2	1	–	–
No. of meetings held in 2011	4	4	2	1

BOARD COMPOSITION AND GUIDANCE

The Board comprises the following members:

Wee Cho Yaw (Chairman)	Non-executive and non-independent
Chan Mun Wai David (Managing Director and Principal Officer)	Executive and non-independent
Wee Ee Cheong	Non-executive and non-independent
Hwang Soo Jin	Non-executive and independent
Yang Soo Suan	Non-executive and independent
N Ganesan	Non-executive and independent

The NC assesses the independence of directors annually. Dr Wee Cho Yaw is the Chairman and a substantial shareholder of United Overseas Bank Limited ("UOB"), the holding company of UOI. Mr Wee Ee Cheong is the Deputy Chairman and Chief Executive Officer and a substantial shareholder of UOB. Mr Chan Wai Mun David is the Managing Director and Principal Officer responsible for the day-to-day management of the Company.

Messrs Hwang Soo Jin, Yang Soo Suan and N Ganesan do not have any management or business relationship with UOI, its related corporations, or their respective shareholders that could interfere or be reasonably perceived to interfere with the exercise of their independent business judgement. They have kept up-to-date with global events and developments that could have an impact on the business of UOI. They have also participated actively in discussions at Board and board committee meetings and have been able to exercise their independent business judgement in the interests of the Company and its shareholders as a whole. The NC is of the view that Messrs Hwang Soo Jin, Yang Soo Suan and N Ganesan are independent directors.

The directors' particulars are set out in the 'Board of Directors' section. Having reviewed the profile of the directors, and taking into account the many years of insurance industry experience of three of the directors, two of whom have professional insurance qualifications, the NC is satisfied that, as a group, the directors have the relevant core competencies to discharge the Board's duties. Taking into account the Company's scope and nature of operations, the Board considers its current size and composition, and the composition of its board committees to be appropriate.

CHAIRMAN AND PRINCIPAL OFFICER

Dr Wee Cho Yaw, the non-executive Chairman, provides leadership to the Board. He ensures that Board meetings are held regularly and that directors are provided with adequate and timely information for discharging their duties. The Chairman also promotes the corporate governance culture of the UOI Group, ensuring the adoption of best practices in the industry.

The Board has delegated the day-to-day management of the Company to Mr Chan Mun Wai David, the Managing Director and Principal Officer. He is assisted by a team of senior management staff and several management committees.

BOARD MEMBERSHIP AND PERFORMANCE

The NC comprises three members, a majority of whom (including the NC Chairman) are independent directors. The members are Messrs Hwang Soo Jin (Chairman), Wee Cho Yaw and Yang Soo Suan.

As part of succession planning for progressive renewal of the Board, the NC identifies potential candidates for appointment to the Board and board committees. In making its recommendations to the Board, the NC would consider the current composition of the Board and the candidates' background, qualification and ability to contribute to the Board's collective skills, knowledge and experience. The NC ensures that the Board has an appropriate balance of independent and non-independent directors, and directors with industry-related expertise and abilities. The Board appointed Mr N Ganesan as a non-executive and independent director in July 2011 following the retirement of Dr Lee Soo Ann.

The NC is responsible for reviewing all re-nominations of directors. As provided in the Company's Articles of Association, one-third of the directors retire from office by rotation at each AGM. Retiring directors may offer themselves for re-election at the AGM. Directors above 70 years of age are subject to annual re-appointment in accordance with the Companies Act. New directors appointed by the Board during the year are also subject to re-election at the AGM. Please refer to the 'Notice of Annual General Meeting' section for directors proposed for re-election or re-appointment at the 2012 AGM.

Corporate Governance

The NC assesses the performance of each director and the Board annually. The assessment is based on factors including the directors' attendance record, skills, overall preparedness, participation, candour and clarity in communication, expertise, strategic insight, financial literacy, business judgement and sense of accountability. Each NC member recuses himself from the deliberation on his own performance. The NC assesses the Board's performance and effectiveness as a whole by reference to factors such as the Company's share price performance, financial performance and economic value added.

The NC also considers whether directors, having regard to all their other commitments, are able to devote sufficient time and attention to discharge their responsibilities adequately. As directors have different abilities and companies have different complexities, the NC does not consider it feasible to prescribe a maximum number of board representations for directors.

The NC is satisfied that all directors have discharged their duties adequately during the year, and have the requisite skills to perform their roles on the Board and respective board committees. A budget has been set aside for directors who wish to participate in training programmes that are relevant to the business of UOI.

ACCESS TO INFORMATION

Directors have unfettered access to information and Management to clarify any query they may have.

They receive timely and comprehensive financial and operational reports to facilitate informed discussions during meetings. The financial reports set out the Group's quarterly performance against budgeted results and explain any material variance from the budget.

Directors also have access to the company secretary whose responsibilities include advising the Board on regulatory changes and best practices in corporate governance, and facilitating the induction of new directors. The directors may, in discharging their duties, seek independent professional advice at the Company's expense.

REMUNERATION MATTERS

The RC members are Messrs Wee Cho Yaw (Chairman), Hwang Soo Jin and Yang Soo Suan, all of whom are non-executive directors. The Code and MAS Guidelines recommend that a majority of the RC members, including the chairman, be independent directors. The Board is of the view that Dr Wee Cho Yaw, with his extensive experience in remuneration matters, is the most appropriate person to continue to chair the RC.

The RC reviews the Company's remuneration policy, and directors' and senior management's remuneration. It ensures that the remuneration policy is in line with the Company's strategic objectives and corporate values and that the level of remuneration is competitive to attract, retain and motivate directors, senior executives and staff.

As part of the UOB Group, the Company's remuneration framework and policy are aligned with the UOB Group's approach to remuneration matters. Remuneration for employees is based on performance. The remuneration package comprises fixed salary and variable performance bonus. For bargainable employees, the variable bonus is based on a formula agreed with the Singapore Insurance Employees Union. The Company does not have any staff share option or incentive scheme.

While the Code and MAS Guidelines recommend that the remuneration of the top five key non-director executives be disclosed, the Company believes that such disclosure is not in its best interest because of the highly competitive market for talent. No employee is an immediate family member (as defined in the SGX-ST Listing Manual) of a director and has an annual remuneration exceeding \$150,000.

The RC makes recommendation to the Board on the fees to be paid to directors. Each RC member abstains from the deliberation on the remuneration proposed to be paid to him. The proposed fees are submitted to shareholders for approval at each AGM. Upon shareholders' approval, the directors' fees are divided among directors, taking into account additional responsibilities where applicable, for participation in board committees. The fees and remuneration paid or payable to directors for the year under review are set out in the table on page 13.

Name of director	Directors' fees and remuneration				
	Directors' fees (%)	Base or fixed salary (%)	Variable performance bonus (%)	Benefits-in-kind and others (%)	Total (%)
\$500,000 to \$749,000					
Chan Mun Wai David	2.9	50.6	37.8	8.7	100.0
Below \$250,000					
Wee Cho Yaw	100.0	–	–	–	100.0
Wee Ee Cheong	100.0	–	–	–	100.0
Huang Soo Jin	100.0	–	–	–	100.0
Yang Soo Suan	100.0	–	–	–	100.0
Lee Soo Ann	100.0	–	–	–	100.0
(Retired on 29 April 2011)					
N Ganesan	100.0	–	–	–	100.0
(Appointed on 27 July 2011)					

INTERNAL CONTROLS

The Board does not deem it necessary for the Company to have an executive committee, a risk management committee or chief risk officer, as it is able to oversee the Company's business and management of risks either directly or through the AC. In addition, the Managing Director has established several committees to assist him in the day-to-day operations. These are the:

- Management Committee;
- Risk Management and Compliance Committee ("RMCC");
- Business Development Committee;
- Underwriting and Claims Committee; and
- Credit Control Committee.

Details of the mandate and activities of the committees can be found in the 'Risk Management' section.

UOB provides internal audit, risk management and regulatory compliance support to UOI. The RMCC and the UOB internal audit, risk management and compliance functions and the external auditors give regular reports to the AC. Having reviewed the reports of the AC and noted the assurances given by the internal and external auditors, and having conducted its own assessment, the Board, with the concurrence of the AC, was satisfied that the Company's system of internal controls, including financial, operational and compliance controls and risk management processes, was adequate.

Corporate Governance

Audit Committee

The AC members are Messrs Yang Soo Suan (Chairman), Hwang Soo Jin and N Ganesan, all of whom are independent. The AC assists the Board to review:

- quarterly financial statements;
- internal and external audit plans and audit reports;
- external auditors' evaluation of the system of internal accounting controls and internal controls;
- scope and results of the internal and external audit;
- adequacy of internal audit resources;
- cost-effectiveness, independence and objectivity of external auditors;
- significant findings of internal audit investigations; and
- interested person transactions.

The AC has authority to investigate any matter within its terms of reference and has adequate resources to discharge its responsibilities. Where appropriate, the AC held separate meetings with the internal and external auditors as well as among themselves in the absence of Management.

In addition to reviewing the reports of the Managing Director and Principal Officer, and internal and external auditors at AC meetings, the AC also reviews the financial statements. The process includes verifying that accounting policies and principles adopted are appropriate and have been consistently applied, and ascertaining whether any applicable accounting policy has been changed and whether judgements which have a significant impact on the financial results have been made during the reporting period.

For the financial year ended 31 December 2011, the external auditors were not paid any non-audit fee. Having reviewed the work of the external auditors and after taking into account the external auditors' financial, business and professional relationships with the Company, the AC was satisfied that Ernst & Young LLP was objective and independent in its audit of the Company. The AC was also satisfied that the external auditors had the expertise and adequate resources to perform the audit. Accordingly, the AC has nominated Ernst & Young LLP for re-appointment as external auditors at the forthcoming AGM.

Internal Audit

UOB Group Audit provides internal audit services to the Company. The head of UOB Group Audit reports directly to the AC chairman and is responsible for the Company's internal audit.

The internal audit function is performed based on the Standards for the Professional Practice of Internal Auditing of the Institute of Internal Auditors. UOB Group Audit develops its annual audit plan using a risk-based approach. The audit scope is based on UOB Group Audit's assessment of the risk types of UOI. Significant issues are highlighted to the AC during AC meetings. The AC is satisfied that UOB Group Audit has adequate resources to perform the internal audit of UOI.

Risk Management and Compliance

The Managing Director and Principal Officer chairs the RMCC which comprises heads of departments. The RMCC manages all risks affecting the UOI Group, including but not limited to credit, market, insurance, operational, business continuity and regulatory compliance risks. UOB's Group Risk Management, Group Compliance and Group Audit perform independent assessments and checks on the Company's management of risks, and report their findings to the AC.

INTERESTED PERSON TRANSACTIONS

The Company entered into an interested person transaction within the meaning of Chapter 9 of the SGX-ST Listing Manual during the year. Particulars are set out in the table below.

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
United Overseas Bank Limited	The Company transacted with UOB for provision of telemarketing services of a total value of approximately \$2.1 million	Nil

COMMUNICATION WITH SHAREHOLDERS

The Company announces all significant corporate information to shareholders on a timely basis. Shareholders are provided with quarterly financial results within 45 days from the end of each quarter, and the annual financial results within 60 days of the financial year-end. Quarterly financial results and other corporate information are posted on the websites of the Singapore Exchange Limited ("SGX") and the Company. The Company provides the annual report to shareholders before each AGM. The annual report can also be found on the SGX website and the Company's website at uoi.com.sg.

Shareholders may give feedback and views at the AGM. At other times of the year, they may also provide feedback to the Company through its email address or feedback form, both of which are available on the UOI website.

SHAREHOLDER PARTICIPATION

A shareholder may appoint up to two proxies to attend and vote in his place at general meetings. At each general meeting, shareholders may pose questions and give comments to the Board and Management on relevant matters. Investors who hold shares through nominees and CPF investors who hold shares through custodian banks may vote via their nominee companies or custodian banks, and attend the general meetings of the Company as observers.

ETHICAL STANDARDS

Directors and employees are guided by a code on dealing in securities which prohibits dealings:

- on short-term considerations;
- during the period commencing two weeks before the announcement of the Company's financial statements for each of the first three quarters of the financial year and one month before the announcement of the Company's full-year financial statements; and
- if they are in possession of price-sensitive information.

UOB personnel who are involved in the provision of services to UOI are similarly bound to observe the terms of the code.

The Company also has a whistle-blowing policy for anyone to raise any wrongdoing to Management without fear of reprisal.

Risk Management

As the management of risk is fundamental to the financial soundness and integrity of the Group, risk evaluation forms an integral part of the Group's business strategy development. The risk management philosophy is that all risks taken must be identified, assessed, monitored and managed within a robust risk management framework, and that returns must commensurate with the risks taken.

The Board of Directors (the "Board") has overall responsibility for determining the type and level of business risks that the Group undertakes to achieve its corporate objectives. The Board has delegated to the Management the authority to formulate, review and approve policies and processes on monitoring and managing risk exposures. The major policy decisions and proposals on risk exposures approved by the Management are subject to review by the Board.

The Management of the Group has the responsibility of establishing and implementing appropriate systems and controls in managing and mitigating risks arising from its business operations. The systems and controls are designed to identify, assess, manage and monitor, rather than eliminate, the risks in the Group's business operations and can only provide reasonable and not absolute assurance.

Various committees, comprising the managerial staff of the Group, meet regularly to deliberate on matters relating to the key types of risks under their respective supervision.

The **Management Committee** monitors the overall operational matters of the Group. It formulates, reviews and approves policies and strategies relating to the monitoring and management of operational risks and develops appropriate action plans across all business and support units. It also sets strategic directions of the Group, determines the allocation of resources and monitors the execution of strategic plans and key performance indicators.

The **Risk Management and Compliance Committee** addresses all risk management, corporate governance and compliance issues affecting the Group. These issues can emanate from regulatory authorities, industry associations, parent company, auditors and other relevant bodies. It monitors the implementation of risk management policies and procedures by all operational units. It also develops and implements compliance policies, procedures and guidelines to meet the regulatory requirements applicable to the Group.

The **Business Development Committee** develops and executes business plans of the Group, reviews business performance and formulates action plans to enhance business performance. Market trends and changes in business risks are identified, addressed and managed accordingly.

The **Underwriting and Claims Committee** establishes underwriting and claims policies and procedures. Appropriate risk management strategies are applied to address the variety of underwriting risks accepted. Issues arising from claims development and provisions are dealt with judiciously. It also monitors the compliance of such policies and procedures by all operational units.

The **Credit Control Committee** establishes credit control policies and procedures, and ensures that the premium collection process is implemented by all operational units. It approves write-off of bad debts and develops action plans to improve collection or initiate remedial recovery actions.

Within the Group, risks are managed under the following headings:

- Underwriting of Risks
- Reinsurance of Risks
- Provisions of Premium and Claims Liabilities
- Financial Risks
- Investment and Management of Funds
- Business Continuity Risks

1. Underwriting of Risks

The principal activity of the Group is the underwriting of general insurance business. As general insurance business encompasses a wide range of different insurance products, a prudent management of risks is fundamental to our business. This safeguards not only the interest of our shareholders but also that of our customers. The Group has developed a robust underwriting framework to ensure that risks accepted meet with all the underwriting guidelines issued to our trained pool of underwriters. This framework allows for the proper selection of risks at adequate but competitive pricing for our products.

2. Reinsurance of Risks

Reinsurance refers to the cession of a portion of risks assumed by an insurer to another insurer or reinsurer. The Group has formulated a reinsurance management strategy, which incorporates the following principles and objectives:

- Protection of shareholders' equity
- Smoothing out the peaks and troughs
- Providing competitive advantage
- Sound security rating and diversification of reinsurers
- Reinsurers as long-term strategic partners.

In particular, a written Reinsurance Management Strategy had been reviewed and approved by the Board to ensure that a prudent and appropriate reinsurance protection programme is in place.

The Group's activities lie primarily with policyholders located in Singapore and the region. Geographically, there is an inherent concentration of insurance risks in the Group's insurance portfolio. Based on historical experience of loss frequency and severity of similar risks and in similar geographical zones, the Group has developed its reinsurance strategy to manage such concentration of insurance risks.

3. Provisions of Premium and Claim Liabilities

One of the purposes of insurance is to enable policyholders to protect themselves against uncertain future events. Insurance companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks. The uncertainty inherent in insurance is inevitably reflected in the financial statements of insurance companies. The uncertainty in the financial statements principally arises in the technical provisions, which include the provisions of premium and claim liabilities.

Premium liabilities refer to the reserves for unearned premium and include liabilities for all benefits, claims and expenses, acquisition costs, maintenance costs and policyholders' experience refund to be incurred after the balance sheet date. Claim liabilities refer to obligation, whether contractual or otherwise, to make future payments in relation to all claims that have been incurred as at the balance sheet date and include reserves for

claims reported, incurred but not reported ("IBNR") and incurred but not enough reported ("IBNER"), as well as direct and indirect claim expenses. The Group's unearned premium reserves are calculated on a formula generally accepted by the industry whilst its outstanding claims liabilities are reviewed by our experienced claims officers. Both the premium and claim liabilities are reviewed and certified annually by an external actuary.

Generally, premium and claim liabilities are determined based upon previous claims experience, existing knowledge of events, the terms and conditions of the relevant policies and interpretation of circumstances. Particularly relevant is past experience with similar cases, historical claims development trends, legislative changes, judicial decisions and economic conditions. It is certain that actual future premium and claim liabilities will not develop exactly as projected and may vary from our projection.

The other uncertainties arising under insurance contracts will include:

- uncertainty as to whether an event has occurred which would give rise to a policyholder suffering an insured loss;
- uncertainty as to the extent of policy coverage and limits applicable; and
- uncertainty as to the amount of insured loss suffered by a policyholder as a result of the event occurring.

There may be significant reporting lag between the occurrence of the insured event and the time it is actually reported to the Group. Following the identification and notification of an insured loss, there may still be uncertainty as to the magnitude of the claim. There are many factors that will determine the level of uncertainty such as inflation, inconsistent judicial interpretations, legislative changes and claims handling procedures.

The establishment of technical provisions is an inherently uncertain process and, as a consequence of this uncertainty, the eventual cost of settlement of premium and claim liabilities can vary substantially from the initial estimates.

Risk Management

4. Financial Risks

The Group's activities expose it to a variety of financial risks, including the effects of changes in equity market prices, foreign currency exchange rates and interest rates. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

(a) Foreign exchange risk

Due to the business operation of its Hong Kong subsidiary, the Group's balance sheet can be affected by movements in the exchange rate between Hong Kong dollar and the local reporting currency. The Group has transactional currency exposures arising from its offshore business and the business operation of the Hong Kong subsidiary. The Group is also exposed to foreign exchange risk arising from its investing activities. The Group transacts in forward contracts to manage its foreign exchange exposure arising from investment in fixed income securities denominated in foreign currencies. Other than its investment in fixed income securities, the Group does not consider its exposure to foreign exchange risk to be significant.

(b) Interest rate risk

Interest rate risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's operating cash outflow commitment is substantially independent of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the interest income on the Group's fixed deposits and the fair value of its investment in debentures.

(c) Credit risk

The Group has no significant concentration of credit risk. The Group has credit control policies in place to ensure that sales made to customers and recoveries from reinsurers are duly collected. The Group has also established a selection and management policy for reinsurers to ensure that they are financially sound.

(d) Liquidity risk

Due to the nature of its business and type of assets owned, the Group is not exposed to significant liquidity risk. The Group has formulated a liquidity policy to manage its liquidity risk. It is the Group's policy to maintain adequate liquidity at all times. The Group aims to honour all cash outflow commitments on an ongoing basis and to avoid raising funds from credit facilities or through the forced sale of investments.

(e) Market price risk

Market price risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market prices (other than interest or exchange rates). The Group is exposed to equity price risk arising from its investment in quoted equity instruments and has established an investment policy, which sets maximum exposure limits for its investment portfolio. These quoted equity instruments are listed on the Singapore Exchange Securities Trading Limited in Singapore or other regulated stock exchanges overseas and are classified as available-for-sale financial assets.

The Group does not have exposure to commodity price risk.

5. Investment and Management of Funds

The Group's objective is to invest in quality investment for long-term appreciation and to achieve a target return. The Group has appointed a professional fund manager to manage its investment. Through regular meetings with the fund manager and performance reports, the Group reviews and monitors the performance of its investment funds. The Group has also established a policy to address the selection, review and management of its fund manager.

6. Business Continuity Risks

The Group has formulated a comprehensive Business Continuity Management Plan and test-runs have been conducted to ensure its readiness to handle any event that could affect business operations.

2011 was a very challenging year for the general insurance industry due to the global economic uncertainty and huge natural catastrophe loss events. The gross premiums for the domestic market in Singapore grew by 4.5% largely from the accident & health and motor classes of business.

To achieve premium growth in 2011, the Company relied on its proven business strategies and continued to focus on areas in which it has competitive advantages. Leveraging on the synergies with the United Overseas Bank (“UOB”) Group’s network in Singapore and the region, our business plans remained that of selling personal insurances through direct marketing, cross-selling corporate insurances to small and medium enterprises (“SMEs”) and expanding regional business.

To support our premium growth, the Company also put into place several initiatives to improve business processes especially for our back-end operations.

Personal-Line Insurance

Throughout 2011, the Company stepped up its direct marketing initiatives to expand its personal line products and complemented these initiatives with on-going product enhancements and improvements in its service delivery.

The response rate for our new product campaigns targeted at UOB cardmembers through telemarketing was encouraging. Organic growth continued to increase the premiums from the personal-line portfolio through our efforts on improving customer retention. This market segment remained one of the more significant contributors of premium growth for the Company.

Besides telemarketing, the Company tapped on the UOB Group’s network to widen its distribution channels. Several promotions were held jointly with UOB for personal insurance especially travel insurance. We also jointly participated in travel fairs and lifestyle road shows with other members of the UOB Group. We also saw positive policy take-up of our travel insurance products through our 24-hour dedicated travel activation hotline and online purchase facility via the UOB Personal Internet Banking.

Keen competition continued to prevail in the travel insurance market in Singapore during 2011. Tapping on our extensive network of travel agents in Singapore we focused on improving our service delivery and increased our array of travel insurance

products for certain niche markets. Our online service is also available for customers to purchase travel insurance products.

As part of our on-going initiative to expand our personal-line portfolio, we packaged several insurance products and offered promotions to the employees of our major clients during the year. These enhanced insurance products were well received. To complement our product enhancements, we continually upgraded our website with new product information and additional policy administration services to improve our customer outreach.

Corporate Insurance

In 2011 as a result of intensified efforts by our business teams and leveraging on the synergies with the UOB Group our premium portfolio grew for the corporate insurance market. Bank referrals of corporate insurance remained the major contributor to our business growth. Furthermore, we continued to work closely with other group-linked companies to develop new business opportunities.

With the support of our agents and established insurance brokers, the Company managed to grow its corporate insurance premiums in 2011 through securing more new accounts and placing greater focus on its marketing efforts.

Regional Business

In 2011, premium income from outside Singapore saw an increase largely due to higher premium contribution from the UOB Group’s regional network. During the year, we continued to focus on developing existing revenue streams together with our strategic partners, especially in the ASEAN countries.

Bearing in mind the natural catastrophe risk exposures in the region, we fine-tuned our underwriting guidelines for the acceptance of overseas risks with special emphasis on the prudent risk management of natural catastrophe loss event. We also continued with our selective approach for the acceptance of risks from the region.

Overseas Operations

Our wholly-owned subsidiary, UOB Insurance (H.K.) Limited, continued to provide insurance support for the parent company’s activities in Hong Kong. A prudent underwriting strategy was maintained in view of the competitive business environment there. Likewise, we maintained our strategy of selective underwriting of profitable business from the Myanmar market.

Directors' Report

for the financial year ended 31 December 2011

The directors are pleased to present their report to the members together with the audited financial statements of the Group and of the Company for the financial year ended 31 December 2011.

Directors

The directors of the Company holding office at the date of this report are:

Dr Wee Cho Yaw (*Chairman*)

Mr Chan Mun Wai David (*Managing Director and Principal Officer*)

Mr Wee Ee Cheong

Mr Hwang Soo Jin

Mr Yang Soo Suan

Mr N Ganesan (*Appointed on 27 July 2011*)

Arrangements to enable directors to acquire shares or debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was, or one of whose object was, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

Directors' interests in shares and debentures

- (a) According to the register of directors' shareholdings required to be kept under Section 164 of the Singapore Companies Act, the interests of the directors who held office at 31 December 2011, in the share capital of the Company and related corporations (other than wholly-owned subsidiary) were as follows:

	Number of ordinary shares			
	Shareholdings registered in name of directors		Shareholdings in which directors are deemed to have an interest	
	At 31.12.2011	At 1.1.2011	At 31.12.2011	At 1.1.2011
The Company				
<i>United Overseas Insurance Limited</i>				
Dr Wee Cho Yaw	38,100	38,100	–	–
Mr Hwang Soo Jin	100,000	100,000	–	–
Mr Chan Mun Wai David	21,000	21,000	–	–
Holding Company				
<i>United Overseas Bank Limited</i>				
Dr Wee Cho Yaw	17,382,921	16,913,367	263,862,980	256,801,601
Mr Wee Ee Cheong	3,047,878	2,965,549	156,432,870	152,207,242
Mr Chan Mun Wai David	5,954	5,794	–	–
	Number of preference shares			
	Shareholdings registered in name of directors		Shareholdings in which directors are deemed to have an interest	
	At 31.12.2011	At 1.1.2011	At 31.12.2011	At 1.1.2011
Holding Company				
<i>United Overseas Bank Limited</i>				
Dr Wee Cho Yaw	–	–	167,700	167,700
Mr Wee Ee Cheong	20,000	20,000	167,700	167,700
Mr Chan Mun Wai David	5,000	5,000	–	–

Directors' interests in shares and debentures (continued)

- (b) There was no change in any of the above-mentioned interests between the end of the financial year and 21 January 2012 (being the 21st day after the end of the financial year).

Directors' contractual benefits

Since the end of the previous financial year, no director of the Company has received or become entitled to receive any benefit (other than as disclosed in this report or in the consolidated financial statements) by reason of a contract made by the Company or a related corporation with the director, or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest, except for the directors who had received remuneration from the Company and/or related corporations in their capacities as directors and/or executives of the Company and/or those related corporations as disclosed in the financial statements.

Share options

There was no share option granted by the Company or its subsidiary during the financial year.

No share had been issued during the financial year pursuant to any exercise of options to take up unissued shares of the Company or its subsidiary.

There was no unissued share of the Company or its subsidiary under option at 31 December 2011.

Audit Committee

The Audit Committee comprises three members, all of whom are independent directors. The members of the Audit Committee are:

Mr Yang Soo Suan (*Chairman*)

Mr Hwang Soo Jin

Mr N Ganesan (*Appointed on 27 July 2011*)

The Audit Committee has reviewed the financial statements, the internal and external audit plans and audit reports, the external auditors' evaluation of the system of internal accounting controls, the scope and results of internal and external audit procedures, the adequacy of internal audit resources, the cost effectiveness, independence and objectivity of external auditors, the significant findings of internal audit investigations and interested person transactions. The reviews were made with the internal and external auditors, the Chief Financial Officer of the parent company and the Managing Director.

The Board of Directors and the Audit Committee have reviewed the adequacy of the Group's internal controls, including financial, operational and compliance risks. Based on the review conducted, the Board of Directors and the Audit Committee are of the opinion that, in the absence of any evidence to the contrary, the system of internal controls in place are adequate in meeting the current scope of the Group's business operations.

Auditors

The Audit Committee has nominated Ernst & Young LLP for re-appointment as auditors of the Company and Ernst & Young LLP have expressed their willingness to be re-appointed.

In appointing the auditing firms for the Company and its subsidiary, the Company has complied with Listing Rules 712 and 715.

On behalf of the Board of Directors,

Wee Cho Yaw

Chairman

Chan Mun Wai David

Managing Director

Singapore

21 February 2012

Statement by Directors

for the financial year ended 31 December 2011

We, Wee Cho Yaw and Chan Mun Wai David, being two of the directors of United Overseas Insurance Limited, do hereby state that, in the opinion of the directors:

- (i) the accompanying Profit and Loss Accounts, Statements of Comprehensive Income, Insurance Revenue Accounts, Balance Sheets, Statements of Changes in Equity and Consolidated Cash Flow Statement together with notes thereto are drawn up so as to give a true and fair view of the state of affairs of the Group and of the Company as at 31 December 2011 and of the results of the business, changes in equity of the Group and of the Company and the cash flows of the Group for the financial year ended on that date, and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

On behalf of the Board of Directors,

Wee Cho Yaw
Chairman

Chan Mun Wai David
Managing Director

Singapore
21 February 2012

Independent Auditors' Report to the Members of United Overseas Insurance Limited

for the financial year ended 31 December 2011

Report on the financial statements

We have audited the accompanying financial statements of United Overseas Insurance Limited (the "Company") and its subsidiary (collectively, the "Group") for the financial year ended 31 December 2011, set out on pages 24 to 76, which comprise the Balance Sheets of the Group and the Company as at 31 December 2011, Profit and Loss Accounts, Statements of Comprehensive Income, Insurance Revenue Accounts, Statements of Changes in Equity of the Group and the Company and the Consolidated Cash Flow Statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Cap 50 (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements of the Group and the financial statements of the Company are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Group and of the Company as at 31 December 2011 and the results, changes in equity of the Group and of the Company, and the cash flows of the Group for the financial year ended on that date.

Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

ERNST & YOUNG LLP

*Public Accountants and
Certified Public Accountants*

Singapore
21 February 2012

Profit and Loss Accounts

for the financial year ended 31 December 2011

	Note	Group		Company	
		2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Insurance underwriting profit transferred from insurance revenue accounts		18,649	18,119	18,588	17,872
Other income:					
Dividend income from investments	5a	4,134	3,442	4,134	3,442
Interest income from investments	5b	4,903	3,942	4,903	3,942
Interest on fixed deposits and bank balances from:					
- Holding company		24	21	10	17
- Other financial institutions		55	172	55	172
Miscellaneous income		60	54	59	50
Net fair value gains on financial derivatives - realised		1,695	–	1,695	–
Net fair value (losses)/gains on financial derivatives - unrealised	29	(2,413)	2,108	(2,413)	2,108
Net gains on available-for-sale investments		4,617	12,286	4,617	12,286
Impairment on available-for-sale investments		(6,590)	–	(6,590)	–
Amortisation of investments		5	(40)	5	(40)
		6,490	21,985	6,475	21,977
Add/(Less)					
Management expenses not charged to insurance revenue accounts:					
- Management fees		(684)	(645)	(684)	(645)
- Other operating expenses		(377)	(283)	(376)	(282)
Exchange differences		678	(1,195)	763	(1,748)
Profit before tax		24,756	37,981	24,766	37,174
Tax expense	9	(4,607)	(4,539)	(4,600)	(4,500)
Net profit		20,149	33,442	20,166	32,674
Profit attributable to:					
Equity holders of the Company		20,149	33,442	20,166	32,674
Earnings per share:					
Basic and diluted	10	33 cents	55 cents		

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Statements of Comprehensive Income

for the financial year ended 31 December 2011

	Note	Group		Company	
		2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Net profit		20,149	33,442	20,166	32,674
Other comprehensive income:					
Foreign currency translation difference		111	(665)	–	–
Net (losses)/gains on available-for-sale investments		(24,647)	1,495	(24,647)	1,495
Income tax relating to available-for-sale investments	16	4,188	(252)	4,188	(252)
Other comprehensive income for the financial year, net of tax		(20,348)	578	(20,459)	1,243
Total comprehensive income for the financial year		(199)	34,020	(293)	33,917
Total comprehensive income attributable to: Equity holders of the Company		(199)	34,020	(293)	33,917

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Insurance Revenue Accounts

for the financial year ended 31 December 2011

	Note	Group			2011 Total \$'000	2010 Total \$'000
		Fire \$'000	General Accident \$'000	Marine \$'000		
Gross premiums written		33,884	58,157	5,397	97,438	89,234
Reinsurance premiums ceded		(15,638)	(36,757)	(2,891)	(55,286)	(50,522)
Net premiums written		18,246	21,400	2,506	42,152	38,712
Movement in net reserve						
for unexpired risks	17	(941)	(1,869)	(205)	(3,015)	(4,021)
Movement in net deferred acquisition costs	18	163	(16)	(14)	133	539
Net earned premiums		17,468	19,515	2,287	39,270	35,230
Less						
Gross claims paid		5,216	17,883	1,836	24,935	23,317
Reinsurance claims recoveries		(2,774)	(10,700)	(1,068)	(14,542)	(14,136)
Net claims paid	19	2,442	7,183	768	10,393	9,181
Change in net outstanding claims		2,193	493	64	2,750	2,733
Net claims incurred	19	4,635	7,676	832	13,143	11,914
Gross commissions		7,124	9,057	846	17,027	15,857
Reinsurance commissions		(7,434)	(10,985)	(564)	(18,983)	(19,974)
Net commissions		(310)	(1,928)	282	(1,956)	(4,117)
Management expenses:	6					
Staff costs	7	2,523	2,956	347	5,826	5,664
Rental expenses		350	410	48	808	808
Management fees		42	63	3	108	98
Other operating expenses		1,162	1,373	157	2,692	2,744
Total outgo		8,402	10,550	1,669	20,621	17,111
Insurance underwriting profit						
transferred to profit and loss accounts		9,066	8,965	618	18,649	18,119

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Insurance Revenue Accounts

for the financial year ended 31 December 2011

	Note	Company			2011 Total \$'000	2010 Total \$'000
		Fire \$'000	General Accident \$'000	Marine \$'000		
Gross premiums written		33,663	57,459	5,327	96,449	88,344
Reinsurance premiums ceded		(15,501)	(36,184)	(2,826)	(54,511)	(49,832)
Net premiums written		18,162	21,275	2,501	41,938	38,512
Movement in net reserve for unexpired risks	17	(941)	(1,853)	(205)	(2,999)	(4,015)
Movement in net deferred acquisition costs	18	162	(26)	(15)	121	539
Net earned premiums		17,383	19,396	2,281	39,060	35,036
Less						
Gross claims paid		5,192	17,859	1,835	24,886	23,215
Reinsurance claims recoveries		(2,751)	(10,676)	(1,067)	(14,494)	(14,040)
Net claims paid	19	2,441	7,183	768	10,392	9,175
Change in net outstanding claims		2,186	542	103	2,831	3,017
Net claims incurred	19	4,627	7,725	871	13,223	12,192
Gross commissions		7,034	8,918	846	16,798	15,641
Reinsurance commissions		(7,375)	(10,858)	(544)	(18,777)	(19,773)
Net commissions		(341)	(1,940)	302	(1,979)	(4,132)
Management expenses:	6					
Staff costs	7	2,523	2,956	347	5,826	5,664
Rental expenses		350	410	48	808	808
Other operating expenses		1,123	1,316	155	2,594	2,632
Total outgo		8,282	10,467	1,723	20,472	17,164
Insurance underwriting profit						
transferred to profit and loss accounts		9,101	8,929	558	18,588	17,872

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Balance Sheets

for the financial year ended 31 December 2011

	Note	Group		Company	
		2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Share capital					
Issued & fully paid	12	91,733	91,733	91,733	91,733
Reserves					
General reserve	14	22,880	21,880	22,880	21,880
Available-for-sale investment reserve	15	2,784	23,243	2,784	23,243
Foreign currency translation reserve		(1,329)	(1,440)	–	–
Retained profits		112,943	102,967	108,983	98,990
		137,278	146,650	134,647	144,113
Total equity attributable to equity holders of the Company		229,011	238,383	226,380	235,846
Deferred tax liabilities	16	801	5,009	801	5,009
Gross technical balances					
Reserve for unexpired risks	17	54,887	49,038	54,417	48,670
Provision for outstanding claims	19	125,590	124,185	124,612	123,116
		180,477	173,223	179,029	171,786
Current liabilities					
Amount owing to agents	25	343	280	343	280
Amount owing to reinsurers	25	7,142	5,554	6,984	5,444
Amount retained from reinsurers	25	4,912	4,532	4,863	4,486
Non-trade creditors and accrued liabilities	25	2,905	3,163	2,800	3,057
Deferred acquisition costs - reinsurers' share	18	6,555	5,769	6,492	5,711
Amount owing to related companies	25	1,051	1,145	1,051	1,145
Derivative financial liabilities	29	327	231	327	231
Tax payables	9	5,893	5,515	5,926	5,551
		29,128	26,189	28,786	25,905
		439,417	442,804	434,996	438,546

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Balance Sheets

for the financial year ended 31 December 2011

		Group		Company	
	Note	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Non-current assets					
Fixed assets	22	379	485	379	485
Investment in subsidiary	23a	–	–	4,940	4,940
Associated company	23b	1	1	1	1
Available-for-sale investments	24	283,846	274,208	283,846	274,208
Statutory deposit	26	–	500	–	500
Unsecured term loan		16	19	16	19
Reinsurers' share of technical balances					
Reserve for unexpired risks	17	26,851	24,017	26,490	23,742
Provision for outstanding claims	19	72,039	73,385	71,163	72,498
		98,890	97,402	97,653	96,240
Current assets					
Amount due from policyholders and agents	21	6,137	4,663	5,957	4,535
Amount due from reinsurers	21	4,459	4,689	4,459	4,689
Amount retained by ceding companies		1,782	1,541	1,782	1,541
Deferred acquisition costs - gross	18	6,382	5,464	6,277	5,375
Non-trade debtors and accrued interest receivable	27	1,988	2,343	1,980	2,335
Amount owing by related companies	28	–	7	47	10
Derivative financial assets	29	22	2,339	22	2,339
Fixed deposits	30	25,614	31,238	19,420	25,067
Cash and bank balances	31	9,901	17,905	8,217	16,262
		56,285	70,189	48,161	62,153
		439,417	442,804	434,996	438,546

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Statement of Changes in Equity

for the financial year ended 31 December 2011

	Note	Attributable to equity holders of the Group					Total \$'000
		Share capital \$'000	General reserve \$'000	Available- for-sale investment reserve \$'000	Foreign currency translation reserve \$'000	Retained profits \$'000	
Balance at 1 January 2011		91,733	21,880	23,243	(1,440)	102,967	238,383
Profit net of tax		-	-	-	-	20,149	20,149
Other comprehensive income for the financial year		-	-	(20,459)	111	-	(20,348)
Total comprehensive income for the financial year		-	-	(20,459)	111	20,149	(199)
Transfer from retained profits	14	-	1,000	-	-	(1,000)	-
Dividend for Year 2010	11	-	-	-	-	(7,339)	(7,339)
Dividend for Year 2011	11	-	-	-	-	(1,834)	(1,834)
Balance at 31 December 2011		91,733	22,880	2,784	(1,329)	112,943	229,011

Balance at 1 January 2010		91,733	20,880	22,000	(775)	80,922	214,760
Profit net of tax		-	-	-	-	33,442	33,442
Other comprehensive income for the financial year		-	-	1,243	(665)	-	578
Total comprehensive income for the financial year		-	-	1,243	(665)	33,442	34,020
Transfer from retained profits	14	-	1,000	-	-	(1,000)	-
Dividend for Year 2009	11	-	-	-	-	(7,339)	(7,339)
Dividend for Year 2010	11	-	-	-	-	(3,058)	(3,058)
Balance at 31 December 2010		91,733	21,880	23,243	(1,440)	102,967	238,383

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Statement of Changes in Equity

for the financial year ended 31 December 2011

		Attributable to equity holders of the Company				
		Available-for-sale			Retained profits \$'000	Total \$'000
Note		Share capital \$'000	General reserve \$'000	investment reserve \$'000		
Balance at 1 January 2011		91,733	21,880	23,243	98,990	235,846
Profit net of tax		-	-	-	20,166	20,166
Other comprehensive income for the financial year		-	-	(20,459)	-	(20,459)
Total comprehensive income for the financial year		-	-	(20,459)	20,166	(293)
Transfer from retained profits	14	-	1,000	-	(1,000)	-
Dividend for Year 2010	11	-	-	-	(7,339)	(7,339)
Dividend for Year 2011	11	-	-	-	(1,834)	(1,834)
Balance at 31 December 2011		91,733	22,880	2,784	108,983	226,380
Balance at 1 January 2010		91,733	20,880	22,000	77,713	212,326
Profit net of tax		-	-	-	32,674	32,674
Other comprehensive income for the financial year		-	-	1,243	-	1,243
Total comprehensive income for the financial year		-	-	1,243	32,674	33,917
Transfer from retained profits	14	-	1,000	-	(1,000)	-
Dividend for Year 2009	11	-	-	-	(7,339)	(7,339)
Dividend for Year 2010	11	-	-	-	(3,058)	(3,058)
Balance at 31 December 2010		91,733	21,880	23,243	98,990	235,846

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Consolidated Cash Flow Statement

for the financial year ended 31 December 2011

	2011 \$'000	2010 \$'000
Cash flows from operating activities		
Profit before tax	24,756	37,981
Adjustments for:		
Foreign currency difference on net reserve for unexpired risks	–	(6)
Foreign currency difference on net deferred acquisition costs	1	–
Foreign currency difference on provision for outstanding claims	1	(41)
Movement in net reserve for unexpired risks	3,015	4,021
Movement in net deferred acquisition costs	(133)	(539)
Movement in net provision for outstanding claims	2,750	2,733
Net fair value losses/(gains) on financial derivatives - unrealised	2,413	(2,108)
Depreciation	143	145
Net gains on available-for-sale investments	(4,617)	(12,286)
Amortisation of investments	(5)	40
Impairment on available-for-sale investments	6,590	–
Dividend income from investments	(4,134)	(3,442)
Interest income from investments	(4,903)	(3,942)
Interest on fixed deposits and bank balances	(79)	(193)
Exchange differences	(895)	2,437
Operating profit before working capital change	24,903	24,800
Changes in working capital:		
Trade and other receivables	(1,130)	(2,413)
Trade and other payables	1,773	(367)
Amount owing by related companies	7	10
Amount owing to related companies	(94)	1,021
Cash generated from operations	25,459	23,051
Tax paid	(4,250)	(6,002)
Net cash flow from operating activities	21,209	17,049
Cash flows from investing activities		
Proceeds from sale of available-for-sale investments	82,292	104,058
Purchase of available-for-sale investments	(117,760)	(160,559)
Purchase of fixed assets	(37)	(261)
(Placement in)/maturity of long-term fixed deposits	(4,200)	31,201
Proceeds from release of statutory deposit	500	–
Unsecured term loan	3	2
Dividend income from investments	4,134	3,442
Interest income from investments	4,903	3,942
Interest on fixed deposits and bank balances	79	193
Net cash flow used in investing activities	(30,086)	(17,982)

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Consolidated Cash Flow Statement

for the financial year ended 31 December 2011

	2011 \$'000	2010 \$'000
Cash flow from financing activities		
Dividend paid	(9,173)	(10,397)
Cash flow used in financing activities	(9,173)	(10,397)
Translation difference on foreign subsidiary company	111	(665)
Net decrease in cash and cash equivalents	(17,939)	(11,995)
Cash and cash equivalents at beginning of year (Note A)	47,681	60,377
Effects of exchange rate changes on cash and cash equivalents	111	(701)
Cash and cash equivalents at end of year (Note A)	29,853	47,681

Note A: Cash and cash equivalents

Cash and cash equivalents included in the consolidated cash flow statement comprise the following balance sheet amounts:

	Note	2011 \$'000	2010 \$'000
Cash and bank balances	31	9,901	17,905
Fixed deposits	30	19,952	29,776
		29,853	47,681

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

Notes to the Financial Statements

for the financial year ended 31 December 2011

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1 General

United Overseas Insurance Limited ("the Company") is a limited liability company domiciled and incorporated in Singapore and is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST").

The Company is a member of the United Overseas Bank Group. The holding company which is also the ultimate holding company is United Overseas Bank Limited, incorporated in Singapore, which owns 58% of the issued share capital of the Company.

The address of the Company's registered office is as follows:

80 Raffles Place
UOB Plaza
Singapore 048624

The address of the Company's principal place of business is as follows:

3 Anson Road
#28-01, Springleaf Tower
Singapore 079909

2 Significant Accounting Policies

(a) Basis of preparation

The consolidated financial statements of the Group and the financial statements of the Company, which are presented in Singapore dollars (\$) and rounded to the nearest thousand (\$'000), have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Companies Act.

The preparation of the financial statements in conformity with FRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 4.

The financial statements have been prepared in accordance with the historical cost convention, as modified by the revaluation of available-for-sale financial assets and all financial derivatives.

(b) Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Group has adopted all the applicable new and revised standards and Interpretations of FRS ("INT FRS") that are effective for annual periods beginning on or after 1 January 2011. The adoption of these standards and interpretations did not have any effect on the financial statements of the Group and the Company except as follows:

- FRS 24 Related Party Disclosures (Amendment)

Adoption of the above did not have any effect on the financial performance or position of the Group and the Company. They did however give rise to additional disclosures.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(c) Standards issued but not yet effective

The Group has not adopted the following applicable standards and interpretations that have been issued but not yet effective:

	Effective date (Annual periods beginning on or after)
- Amendments to FRS 107 Disclosures – Transfers of Financial Assets	1 July 2011
- Amendments to FRS 1 Presentation of Items of Other Comprehensive Income	1 July 2012
- Revised FRS 19 Employee Benefits	1 January 2013
- Revised FRS 27 Separate Financial Statements	1 January 2013
- FRS 110 Consolidated Financial Statements	1 January 2013
- FRS 112 Disclosure of Interests in Other Entities	1 January 2013
- FRS 113 Fair Value Measurements	1 January 2013

Except for the Amendments to FRS 1 and FRS 112 the directors expect that the adoption of the other standards and interpretations above standards will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of the Amendments to FRS 1 and FRS 112 are described below.

Amendments to FRS 1 Presentation of Items of Other Comprehensive Income

The Amendments to FRS 1 Presentation of Items of Other Comprehensive Income ("OCI") is effective for financial periods beginning on or after 1 July 2012.

The Amendments to FRS 1 changes the grouping of items presented in OCI. Items that could be reclassified to profit or loss at a future point in time would be presented separately from items which will never be reclassified. As the Amendments only affect the presentations of items that are already recognised in OCI, the Group does not expect any impact on its financial position or performance upon adoption of this standard.

FRS 112 Disclosure of Interests in Other Entities

FRS 112 is effective for financial periods beginning on or after 1 January 2013.

FRS 112 is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. FRS 112 requires an entity to disclose information that helps users of its financial statements to evaluate the nature and risks associated with its interests in other entities and the effects of those interests on its financial statements. The Group is currently determining the impact of the disclosure requirements. As this is a disclosure standard, it will have no impact to the financial position and financial performance of the Group when implemented in 2013.

(d) Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary as at the balance sheet date. The financial statements of the subsidiary used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances. Intercompany balances and transactions and resulting unrealised profits or losses are eliminated in full on consolidation.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(e) Revenue recognition

(i) Premium income

Premium income from direct and facultative reinsurance business is taken up as income at the time a policy is issued which approximates the inception date of the risk.

Premium income from treaty reinsurance is taken up in the insurance revenue account based on statements received up to the time of closing of the books.

(ii) Investment income

Dividend income is recognised when such dividends are declared. Interest income is accounted for on an accrual basis using the effective interest method. Profits or losses on disposal of investments are taken to profit or loss.

(f) Product classification

All the Group's existing products are insurance contracts as defined in FRS 104. Insurance contracts are defined as those containing significant insurance risk at the inception of the contract, or where at inception of the contract there is a scenario with commercial substance where the level of insurance risk may be significant over time. The significance of insurance risk is dependent on both the probability of an insurance event and the magnitude of its potential effect.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during the period.

(g) Reserve for unexpired risks

Reserve for unexpired risks comprises the sum of unearned premium reserves and premium deficiency reserves.

Unearned premium reserves are calculated on the following basis:

- (i) Unearned premium reserves, other than for marine cargo and inward treaties, are calculated using the 1/24th method based on gross premiums written less premiums on reinsurances in Singapore and premiums on which reinsurance deposits are withheld.
- (ii) Unearned premium reserves on marine cargo direct business are calculated at 25% of the gross premiums written less premiums on reinsurances in Singapore and premiums on which reinsurance deposits are withheld.
- (iii) Unearned premium reserves on inward treaties are calculated at 40% of gross premiums written less premiums on reinsurances.

Premium deficiency reserves are derived using actuarial methods on loss statistics and are recognised when the expected value of claims and expenses attributable to the unexpired periods of policies in force at the balance sheet date for any line of business exceeds the unearned premium reserves in relation to such policies.

Reserve for unexpired risks are compared with the report issued by a qualified actuary, which is prepared for a valuation of the premium liabilities in accordance with Section 37 of the Insurance Act, Cap. 142, on a yearly basis.

2 Significant Accounting Policies (continued)

(h) Deferred acquisition costs

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and/or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. Deferred acquisition costs ("DAC") are calculated using the 1/24th method on actual commission. All other acquisition costs are recognised as an expense when incurred.

An impairment review is performed at each reporting date and the carrying value is written down to the recoverable amount.

(i) Reinsurance

The Company assumes and/or cedes reinsurance in the normal course of business. Reinsurance assets primarily include balances due from both insurance and reinsurance companies for ceded insurance liabilities. Amounts due to reinsurers are determined in a manner consistent with the associated reinsured policies and in accordance with the reinsurance contract.

(j) Claims paid and provision for outstanding claims

Claims are charged against the insurance revenue account when incurred based on the estimated liability for compensation owed to policyholders or damage suffered by third party claimants. They comprise direct and indirect claims settlement costs, including loss adjustment expenses and professional fees, and arise from events that have occurred up to the balance sheet date even if they have not been reported to the Group.

Provision is made for the estimated costs of all claims notified but not settled as at the balance sheet date using the best information available at that time for individual cases. Provision is also made for the estimated costs of claims incurred but not reported ("IBNR") as at the balance sheet date using statistical methods and compared with the assessment of a qualified actuary as required under the Insurance Act. The Group does not discount its provision for outstanding claims. Any reduction or increase in the provision is dealt with in the insurance revenue account of the year in which the reduction or increase arises. Any difference between the estimated cost and subsequent settlement is dealt with in the insurance revenue account of the year in which settlement takes place. For claims from assumed reinsurance, an additional provision is made based on developmental trends as discerned in the running-off of outstanding claims in respect of prior underwriting years.

As explained in Note 4, the assumptions used to estimate the provision require judgement and are subject to uncertainty.

Liabilities and related assets under liability adequacy test

Insurance contracts are tested for adequacy by comparing current estimates of all future contractual cash flows with the carrying value of the liability. Where a shortfall is identified, an additional provision is made and the Group recognise the deficiency in profit or loss for the financial year.

(k) Provisions

Provisions are recognised when the Group has a legal or constructive obligation where as a result of past events, it is probable that an outflow of economic resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(l) Trade and other debtors

Trade debtors comprise receivables related to insurance contracts and include amounts due from policyholders, agents and reinsurers. Bad debts are written off when identified and specific provisions for impairment are made for those debts considered to be doubtful. Other debtors including amount owing by related companies are recognised and carried at amortised cost less an allowance for doubtful debts on any uncollectible amounts. The accounting policies applicable to trade and other debtors can be found in note 2(o)(ii).

(m) Fixed assets and depreciation

All items of fixed assets are initially recorded at cost. The cost of an item of fixed asset is recognised as an asset if, and only if, it is probable that future economic benefits associated with them will flow to the Group and the cost of the item can be measured reliably.

Subsequent to recognition, fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Depreciation is calculated so as to write off the cost of fixed assets on a straight-line basis over the expected useful lives of the assets concerned. The annual rates used for this purpose are:

	%
Furniture and fixtures	10
Office equipment	20
Motor vehicles	20

Where an indication of impairment exists, the carrying amount of the asset is assessed and written down to its recoverable amount. If, in subsequent periods, circumstances and events that led to the provision for impairment in value cease to exist, a write-back up to the full provision may be made, net of depreciation which would have been charged to the profit or loss had the provision not been made.

The residual value, useful life and depreciation method are reviewed at each financial year end, and adjusted prospectively, if appropriate.

An item of fixed asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in the profit or loss in the year the asset is derecognised.

(n) Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when an annual impairment assessment for an asset is required, the Group makes an estimate of the asset's recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent to those from other assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

2 Significant Accounting Policies (continued)

(n) Impairment of non-financial assets (continued)

Impairment losses are recognised in the profit or loss except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in the profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

(o) Financial assets

Financial assets are recognised on the balance sheet when, and only when, the Group becomes a party to the contractual provisions of the financial instruments.

The Group classifies its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity financial assets and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and, where allowed and appropriate, re-evaluates this at every reporting date.

(i) *Financial assets at fair value through profit or loss*

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception. A financial asset is classified into this category at inception if acquired principally for the purpose of selling in the short term, if it forms part of a portfolio of financial assets in which there is evidence of short-term profit-taking, or if so designated by management. Financial derivatives are classified as held for trading unless they are designated as hedging instruments.

The Group does not designate any financial assets not held for trading as financial assets at fair value through profit or loss.

(ii) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group intends to sell in the short term or that it has designated as at fair value through profit or loss or available-for-sale. Cash and bank balances, fixed deposits, receivables arising from insurance contracts and other debtors are also classified in this category and are reviewed for impairment as part of the impairment review of loans and receivables.

(iii) *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities - other than those that meet the definition of loans and receivables - that the Group's management has the positive intention and ability to hold to maturity.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(o) Financial assets (continued)

(iv) *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that at initial recognition are either designated in this category or not classified in any of the other categories. Under some rare circumstances, a non-derivative financial asset that has been classified in other categories at initial recognition can be reclassified into the available-for-sale category.

Regular way purchases and sales of financial assets are recognised on settlement date – the date that an asset is delivered to or by the Group. Regular way purchase or sale refers to purchase or sale of financial assets that require delivery of assets within the time frame generally established by regulation or convention or the market place.

Financial assets are initially recognised at fair value plus, in the case of all financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where they have been transferred and the Group has also transferred substantially all risks and rewards of ownership.

Investments that are reclassified from other categories into the available-for-sale category are recognised at fair value as at date of reclassification if the reclassification takes place on or after 1 November 2008 or at fair value as at 1 July 2008 if the reclassification is made prior to 1 November 2008.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Investments in equity instruments classified as available-for-sale financial assets whose fair value cannot be reliably measured are measured at cost less impairment loss. Loans and receivables and held-to-maturity financial assets are carried at amortised cost using the effective interest method. Financial derivatives with positive and negative fair values are presented as assets and liabilities in the balance sheet respectively.

Realised and unrealised gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the profit or loss in the period in which they arise.

Unrealised gains and losses arising from changes in the fair value of investment securities classified as available-for-sale are recognised in other comprehensive income, except that impairment losses, foreign exchange gains and losses on monetary instruments and interest calculated using the effective interest method are recognised in profit or loss. The cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment when the financial asset is derecognised.

Gains and losses on loans and receivables and held-to-maturity investments are recognised in profit or loss when the loans and receivables and held-to-maturity investments are derecognised or impaired, as well as through the amortisation process.

(p) Impairment of financial assets

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets is impaired.

(i) *Financial assets carried at amortised cost*

For financial assets carried at amortised cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

2 Significant Accounting Policies (continued)

(p) Impairment of financial assets (continued)

(i) *Financial assets carried at amortised cost* (continued)

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in the profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial assets is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying value of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

(ii) *Financial assets carried at cost*

If there is objective evidence (such as significant adverse changes in the business environment where the issuer operates, probability of insolvency or significant financial difficulties of the issuer) that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses are not reversed in subsequent periods.

(iii) *Available-for-sale financial assets*

Available-for-sale financial assets are subject to impairment review at each balance sheet date. Impairment loss is recognised when there is objective evidence such as significant financial difficulty of the issuer/obligor, significant or prolonged decline in par value below cost and adverse economic indicators that the recoverable amount of an asset is below its carrying amount.

If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in profit or loss, is transferred from equity to profit or loss. Reversals of impairment losses in respect of equity instruments are not recognised in profit or loss. Reversals of impairment losses on debt instruments are recognised in profit or loss if the increase in fair value of the debt instrument can be objectively related to an event occurring after the impairment loss was recognised in profit or loss; increase in their fair value after impairment are recognised directly in other comprehensive income.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(p) Impairment of financial assets (continued)

(iii) *Available-for-sale financial assets* (continued)

In the case of debt instruments, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in profit or loss. Future interest income continues to be accrued based on the reduced carrying amount of the asset and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increases can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed in profit or loss.

(q) Trade and other creditors

Liabilities for trade and other creditors and amounts owing to related companies are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the amortisation process.

(r) Foreign currency translation

(i) *Functional currency*

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity ("the functional currency"). The financial statements of the Group and the Company are presented in Singapore Dollars, which is the functional currency of the Company.

(ii) *Transactions and balances and foreign subsidiary company*

Foreign currency monetary assets and liabilities, including those in the foreign subsidiary company, are converted to Singapore dollars at the rates of exchange ruling at the balance sheet date. Foreign currency transactions during the year and the results of foreign subsidiary company are converted into the functional currency using the rates of exchange ruling on the transaction dates. Exchange differences are taken up in the insurance revenue accounts or in profit or loss as appropriate except for those arising from the retranslation of the opening net investment in the foreign subsidiary company, which are recognised in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign subsidiary company.

Exchange differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Exchange differences on non-monetary items, such as equities classified as available-for-sale financial assets, are recognised in other comprehensive income and accumulated under the available-for-sale investment reserve in equity.

(s) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

2 Significant Accounting Policies (continued)

(t) Deferred income tax

Deferred income tax is provided, using the liability method, on temporary differences arising between the tax bases of assets and liabilities, and their carrying amounts in the financial statements at the balance sheet date. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Tax rates enacted or substantively enacted by the balance sheet date are used to determine deferred income tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be utilised.

Deferred income tax is provided on temporary differences arising on investment in subsidiary, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

(u) Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash and bank balances, and fixed deposits.

(v) Dividend distribution

Dividends are recorded in the Group's financial statements in the period in which they are approved by the Group's shareholders.

(w) Employees' benefits

(i) Defined contribution plan

As required by law, the Company makes contributions to the state pension scheme, the Central Provident Fund ("CPF"). CPF contributions are recognised in compensation expense in the same period as the employment that gives rise to the contributions.

(ii) Employees' leave entitlement

Employees' entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

(x) Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(y) **Subsidiary**

A subsidiary is an entity over which the Group has the power to govern the financial and operating policies so as to obtain benefits from its activities.

In the Company's separate financial statements, investment in subsidiary is accounted for at cost less impairment losses.

(z) **Associates**

An associate is an entity, not being a subsidiary or a joint venture, in which the Group has significant influence. An associate is equity accounted for from the date the Group obtains significant influence until the date the Group ceases to have significant influence over the associate.

The Group's investments in material associates are accounted for using the equity method.

The following are accounting treatments under the equity method:

- (i) The investment in associates is carried in the balance sheet at cost plus post-acquisition changes in the Group's share of nets of the associates. Goodwill relating to associates is included in the carrying amount of the investment and is neither amortised nor tested individually for impairment. Any excess of the Group's share of the net fair value of the associate's identifiable asset, liabilities and contingent liabilities over the cost of the investment is included as income in the determination of the Group's share of results of the associate in the period in which the investment is acquired.
- (ii) The profit or loss reflects the share of the results of operations of the associates. Where there has been a change recognised in other comprehensive income by the associates, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the group and the associate are eliminated to the extent of the interest in the associates.
- (iii) The Group's share of the profit or loss of its associates is shown on the face of profit or loss after tax and non-controlling interests in the subsidiaries of associates.
- (iv) When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associates.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.

The financial statements of the associates are prepared as of the same reporting date as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the aggregate of the retained investment and proceeds from disposal is recognised in profit or loss.

Notes to the Financial Statements

for the financial year ended 31 December 2011

2 Significant Accounting Policies (continued)

(aa) Share capital

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

(ab) Segment reporting

The Group is organised into operating segments based on its separate fund accounts in accordance with the Singapore Insurance Act (Chapter 142). Additional disclosures on each of these segments are shown in Note 35, including the factors used to identify the reportable segments and the measurement basis of segment information.

(ac) Related parties

A related party is a person or entity that is related to the Group or the Company.

- (i) A person or a close member of that person's family is related to the Group and the Company if that person:
 - (a) has control or joint control over the Company;
 - (b) has significant influence over the Company; or
 - (c) is a member of the key management personnel of the Group or the Company or of a parent of the Company.
- (ii) An entity is related to the Group and the Company if any of the following conditions applies:
 - (a) the entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
 - (b) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
 - (c) both entities are joint ventures of the same third party;
 - (d) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (e) the entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company;
 - (f) the entity is controlled or jointly controlled by a person identified in (i);
 - (g) a person identified in (i)(a) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

3 Principal Activities

The principal activities of the Company and its subsidiary are the underwriting of general insurance business. There have been no significant changes in the nature of these activities during the financial year.

4 Judgements and Inherent Uncertainty in Accounting Estimates

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the consolidated financial statements:

(a) Impairment of available-for-sale investments

The Group records impairment charges on available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below their cost. The determination of what is "significant" or "prolonged" requires judgement. In making this judgement, the Group evaluates, among other factors, historical share price movements and the duration and extent to which the fair value of an investment is less than its cost. There was an impairment loss recognised for available-for-sale financial assets for the financial year ended 31 December 2011 amounting to \$6,590,000 (2010: nil).

Notes to the Financial Statements

for the financial year ended 31 December 2011

4 Judgements and Inherent Uncertainty in Accounting Estimates (continued)

(b) Insurance Risks

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

As general insurance business encompasses a wide range of different insurance products, a prudent management of risks is fundamental to the Group's business. This safeguards not only the interest of its shareholders but also that of its customers. The Group has developed a robust underwriting framework to ensure that all risks accepted meet with its guidelines and standards.

The Group's business is primarily derived from Singapore and the region. Geographically, there is an inherent concentration of insurance risks in the Group's insurance portfolio. The Group has developed a reinsurance management strategy which manages such concentration of insurance risks based on historical experience of loss frequency and severity of similar risks and in similar geographical zones. The primary objectives of the Group's reinsurance management strategy include protection of shareholders' fund, smoothing out the peaks and troughs of underwriting result, providing the Group with competitive advantage, sound and diversified reinsurance securities and developing long-term strategic partnership with key reinsurers.

One of the purposes of insurance is to enable policyholders to protect themselves against uncertain future events. Insurance companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks. The uncertainty inherent in insurance is inevitably reflected in the financial statements of insurance companies. The principal uncertainty in the Group's financial statements primarily arises in the technical provisions which include the provisions of premium and claim liabilities. The premium liabilities comprise reserve for unexpired risks, net of deferred acquisition cost while the claim liabilities comprise provision for outstanding claims and their values are carried in the balance sheet as disclosed in Notes 17, 18 and 19 to the financial statements.

Although the premium and claim liabilities are estimated based on management's best knowledge and judgement of current facts including consultations with its appointed actuary as at the balance sheet date, the actual outcome may differ from the estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

For general insurance contracts, claims provision, comprising provision for claims reported by policyholders and claims incurred but not reported ("IBNR") are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the balance sheet date. The provisions are revised continuously as part of a regular ongoing process as claims are settled and further claims are reported.

(i) Estimation process

The claims provision estimation process involves estimation of reserve of outstanding reported claims (case reserves), and estimation of additional reserves for IBNR and expected future movements in the estimated ultimate liabilities associated with outstanding reported claims incurred but not enough reported ("IBNER"). Case reserves are set and periodically reviewed by the claims department. IBNR and IBNER reserves are determined by the Group after taking into account the appointed actuary's assessment. The total claim liabilities are subject to a yearly actuarial review and at year end a formal actuarial report will be provided on the adequacy of the Group's claim liabilities.

In forming their view on the adequacy of the claims provision, the actuary uses a variety of statistical projection techniques like the Chain Ladder and Bornhuetter-Ferguson methods. Claims provision is separately analysed by class of business and it is intended to provide a minimum of 75% level of assurance of adequacy, and as such include a provision for adverse deviation ("PAD") beyond the best estimate of the claim liabilities.

Notes to the Financial Statements

for the financial year ended 31 December 2011

4 Judgements and Inherent Uncertainty in Accounting Estimates (continued)

(b) Insurance Risks (continued)

(i) Estimation process (continued)

The best estimates for premium liabilities have been determined such that the total liability provision would be adequate to pay for future claims and expenses in servicing the unexpired policies as of the valuation date.

(ii) Assumptions

The principal assumption underlying the actuarial estimate of the claim liabilities is that the past claims development experience of the Group is indicative of likely future claims development, both in terms of expected amounts and variability around those expected amounts. In estimating the required claims provision, actuary also considers business strategy, trends in claims frequency and severity, rate of settlement, and the impact of changes in the underwriting and claims handling policies of the Group. There is typically a lot of judgement involved in estimating the claim liabilities.

(iii) Sensitivities

The estimates of premium and claim liabilities are sensitive to various factors and uncertainties. The establishment of technical provisions is an inherently uncertain process and, as a consequence of this uncertainty, the eventual value of premium and claim liabilities can vary from the initial estimates.

The following table shows the sensitivity of the Group's profit before tax to a possible change in the premium and claim liabilities with all other variables held constant:

	Increase/ Decrease	Impact on Profit before tax \$'000
2011		
Gross premium and claim liabilities	+/- 5%	-/+ 9,024
Net premium and claim liabilities	+/- 5%	-/+ 4,079
2010		
Gross premium and claim liabilities	+/- 5%	-/+ 8,661
Net premium and claim liabilities	+/- 5%	-/+ 3,791

Notes to the Financial Statements

for the financial year ended 31 December 2011

5 Other Income

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
(a) Dividend income from:				
Available-for-sale investments				
- Quoted equity investments	3,915	3,189	3,915	3,189
- Other unquoted equity investments	5	5	5	5
- Unquoted equity investments (marketable unit trusts)	214	248	214	248
	4,134	3,442	4,134	3,442
(b) Interest income from:				
Available-for-sale investments				
- Singapore Government securities	–	74	–	74
- Other Government securities	66	144	66	144
- Other quoted investments	4,751	3,599	4,751	3,599
- Other unquoted investments	86	125	86	125
	4,903	3,942	4,903	3,942

6 Management Expenses

Included in management expenses are the following:

	Charged to insurance revenue accounts	
	2011	2010
	\$'000	\$'000
(a) Group		
Depreciation on:		
Furniture and fixtures	30	28
Office equipment	103	107
Motor vehicles	10	10
	143	145
Auditors' remuneration:		
Payable to the auditors of the Company – audit fees		
- Current year	124	120
Payable to other auditors – audit fees		
- Current year	33	34
	157	154
Foreign exchange loss	19	22
(Write-back of)/provision for bad and doubtful debts	(9)	4
Rental expenses	808	808
License/levy	212	123
Printing and stationery	214	173
Upkeep of application software	328	371

Notes to the Financial Statements

for the financial year ended 31 December 2011

6 Management Expenses (continued)

	Charged to insurance revenue accounts	
	2011	2010
	\$'000	\$'000
(b) Company		
Depreciation on:		
Furniture and fixtures	30	28
Office equipment	103	107
Motor vehicles	10	10
	143	145
Auditors' remuneration:		
Payable to the auditors of the Company – audit fees		
- Current year	124	120
	124	120
Foreign exchange loss	19	22
(Write-back of)/provision for bad and doubtful debts	(9)	4
Rental expenses	808	808
License/levy	167	74
Printing and stationery	213	171
Upkeep of application software	328	371

During the financial year, the Group did not engage the auditors in the provision of non-audit services.

7 Staff Information (Including An Executive Director)

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Wages, salaries and other employee benefits	5,300	5,170	5,300	5,170
Central Provident Fund contribution	526	494	526	494
	5,826	5,664	5,826	5,664
			Group and Company	
			2011	2010
Number of persons employed at the end of year			92	90

Notes to the Financial Statements

for the financial year ended 31 December 2011

8 Directors' Remuneration

The number of directors of the Company whose total remuneration from the Group falls into the following bands is:

	2011	2010
\$500,000 to \$749,999	1	1
\$250,000 to \$499,999	–	–
Below \$250,000	5	5
Total	6	6

9 Income Tax

(a) Tax expense

The tax expense attributable to profit is made up of:

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
On the profit of the year:				
Singapore current income tax	4,620	4,438	4,620	4,438
Transfer from deferred taxation	(20)	62	(20)	62
	4,600	4,500	4,600	4,500
Overseas current income tax	7	44	–	–
Overprovision in respect of prior years	–	(5)	–	–
	7	39	–	–
	4,607	4,539	4,600	4,500

The tax expense on the results of the Group and the Company for the financial year differs from the theoretical amount that would arise by applying the Singapore statutory income tax rate to profit before tax due to the following:

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Profit before tax	24,756	37,981	24,766	37,174
Tax calculated at a tax rate of 17%	4,208	6,457	4,210	6,320
Singapore statutory stepped income exemption	(26)	(26)	(26)	(26)
Exempt income	(574)	(484)	(574)	(484)
Expenses not deductible for tax purposes	1,235	84	1,222	84
Income not subject to tax	(4)	(1,228)	–	(1,133)
Income from qualifying debt securities and offshore insurance which are taxed at a rate of 10%	(254)	(278)	(254)	(278)
Overprovision in respect of prior years	–	(5)	–	–
Effect of exchange differences	–	6	–	–
Effect of difference in tax rates in other countries	–	(4)	–	–
Others	22	17	22	17
Actual tax expense	4,607	4,539	4,600	4,500

Notes to the Financial Statements

for the financial year ended 31 December 2011

9 Income Tax (continued)

(b) Movements in tax payables

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Balance at beginning of the financial year	5,515	7,045	5,551	7,021
Income tax paid	(4,250)	(6,002)	(4,245)	(5,908)
Current financial year's tax payable on profit	4,627	4,482	4,620	4,438
Overprovision in respect of prior years	–	(5)	–	–
Foreign currency translation difference	1	(5)	–	–
Balance at end of the financial year	5,893	5,515	5,926	5,551

10 Earnings Per Share

	Group	
	2011	2010
	\$'000	\$'000
Net profit	20,149	33,442
Weighted average number of ordinary shares issued ('000)	61,155	61,155
Basic and diluted earnings per share	33 cents	55 cents

Earnings per share is calculated by dividing the profit after tax attributable to shareholders by the weighted average number of ordinary shares in issue during the financial year.

11 Dividend Paid

	Group and Company	
	2011	2010
	\$'000	\$'000
Interim dividend of 3 cents per share (one-tier tax-exempt) (2010 : 3 cents per share one-tier tax-exempt), in respect of the financial year 2011	1,834	1,834
Interim special dividend of nil per share (one-tier tax-exempt) (2010: 2 cents per share one-tier tax-exempt), in respect of the financial year 2011	–	1,224
Final dividend of 12 cents per share (one-tier tax-exempt) (2010: 12 cents per share one-tier tax-exempt in respect of the financial year 2009), in respect of the financial year 2010	7,339	7,339
	9,173	10,397

The directors have proposed a final one-tier tax-exempt dividend of 12 cents per share in respect of the financial year ended 31 December 2011 amounting to \$7,339,000. These financial statements do not reflect this dividend payable, which, if approved at the forthcoming Annual General Meeting, will be accounted for in the shareholders' equity as an appropriation of retained earnings in the year ending 31 December 2012.

Notes to the Financial Statements

for the financial year ended 31 December 2011

12 Share Capital

	Group and Company			
	2011		2010	
	No. of shares issued '000	\$'000	No. of shares issued '000	\$'000
Issued & fully paid, at beginning and end of the financial year	61,155	91,733	61,155	91,733

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

13 Capital Management

The Group has established a capital management policy to ensure that the Group maintains adequate capital to support business growth, taking into consideration regulatory requirements, and the underlying risks of the Group's business and operations. Capital includes equity attributable to the owners of the Company less the available-for-sale investment reserve.

The Group's capital management processes include the following key measures:

- observing an established dividend policy, which aims to support the Group's business needs, comply with regulatory requirements and reward shareholders reasonably;
- setting appropriate risk limits to control the Group's exposure in the underlying risks of its business and operations;
- investing the Group's funds in liquid and marketable securities and following an appropriate asset allocation strategy to maintain high liquidity and achieve the Group's objective in growth and preservation of capital; and
- stress-testing the Group's financial conditions and capital adequacy under various stress scenarios to assess and enhance the Group's financial stability.

The Company is also required to maintain a minimum amount of capital and solvency requirements as prescribed under the Singapore Insurance Act (Chapter 142) and relevant Regulations. The Company has complied with such requirements during the financial year. The Company monitors its capital level on a regular basis to assess whether the capital adequacy requirements have been met.

The Group has no borrowings, contingent liabilities and loan capital as at 31 December 2011. There was no change in the Group's capital management objectives, policies and processes during the years ended 31 December 2011 and 31 December 2010.

14 General Reserve

In each financial year, a certain amount of retained profits may be transferred to general reserve of the Group. The general reserve has not been earmarked for any particular purpose.

Notes to the Financial Statements

for the financial year ended 31 December 2011

15 Available-for-sale Investment Reserve

Available-for-sale investment reserve records the cumulative fair value changes of available-for-sale investments, net of deferred income tax, until they are derecognised or impaired.

	Group and Company	
	2011 \$'000	2010 \$'000
Balance at 1 January	23,243	22,000
Net change in the reserve, net of tax	(27,049)	1,243
Net impairment loss recognised on investments	6,590	–
Balance at 31 December	2,784	23,243
Net change in the reserve arises from:		
- Net (loss)/gain on fair value changes during the financial year	(23,472)	3,480
- Recognised in the profit and loss account on disposal of investments	(3,577)	(2,237)
	(27,049)	1,243

16 Deferred Tax Liabilities

Deferred tax liabilities as at 31 December relate to the following:

	Group and Company			
	Balance sheet		Profit and loss	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Differences in tax depreciation	48	62	(14)	8
Differences in interest receivable	182	188	(6)	54
Deferred income tax related to other comprehensive income:				
Revaluation of available-for-sale investments				
- Balance at 1 January	4,759	4,507	–	–
- (Credited)/debited during the financial year directly against available-for-sale investment reserve	(4,188)	252	–	–
	801	5,009		
Deferred income tax expense			(20)	62

Deferred tax liabilities have not been established for the withholding and other taxes that would be payable on the unremitted earnings of an overseas subsidiary as such amounts are permanently reinvested. Such unremitted earnings totalled \$4,225,000 as at 31 December 2011 (2010 : \$4,178,000).

Notes to the Financial Statements

for the financial year ended 31 December 2011

17 Reserve for Unexpired Risks

Movements in reserve for unexpired risks:

	Group					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	49,038	(24,017)	25,021	45,528	(24,522)	21,006
Foreign currency translation difference	(3)	3	–	(7)	1	(6)
Movement in reserve						
during the financial year	5,852	(2,837)	3,015	3,517	504	4,021
Balance at end of the financial year	54,887	(26,851)	28,036	49,038	(24,017)	25,021

	Company					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	48,670	(23,742)	24,928	45,211	(24,298)	20,913
Movement in reserve						
during the financial year	5,747	(2,748)	2,999	3,459	556	4,015
Balance at end of the financial year	54,417	(26,490)	27,927	48,670	(23,742)	24,928

18 Deferred Acquisition Costs

	Group					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	5,464	(5,769)	(305)	5,153	(5,997)	(844)
Foreign currency translation difference	(1)	–	(1)	3	(3)	–
Movement in deferred acquisition						
cost during the financial year	919	(786)	133	308	231	539
Balance at end of the financial year	6,382	(6,555)	(173)	5,464	(5,769)	(305)

	Company					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	5,375	(5,711)	(336)	5,069	(5,944)	(875)
Movement in deferred acquisition cost						
during the financial year	902	(781)	121	306	233	539
Balance at end of the financial year	6,277	(6,492)	(215)	5,375	(5,711)	(336)

Notes to the Financial Statements

for the financial year ended 31 December 2011

19 Provision for Outstanding Claims

Provision for outstanding claims will become payable and materialise into claims paid as and when the amounts of insured losses suffered by policyholders or third party claimants are ascertained and agreed, without any contractual maturity date. The timing of future cash outflow arising from the provision is not ascertainable but is likely to fall within six years.

The provision is sensitive to many factors such as interpretation of circumstances, legislative changes, judicial decisions and economic conditions and is also subject to uncertainties such as:

- uncertainty as to whether an event has occurred which would give rise to a policyholder or a third party claimant an insured loss;
- uncertainty as to the extent of policy coverage and limits applicable; and
- uncertainty as to the amount of insured loss suffered by a policyholder or a third party claimant as a result of the event occurring.

Movements in provision for outstanding claims:

	Group					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	124,185	(73,385)	50,800	123,969	(75,861)	48,108
Foreign currency translation difference	13	(12)	1	(159)	118	(41)
Claims paid during the financial year	(24,935)	14,542	(10,393)	(23,317)	14,136	(9,181)
Claims incurred	26,327	(13,184)	13,143	23,692	(11,778)	11,914
Balance at end of the financial year	125,590	(72,039)	53,551	124,185	(73,385)	50,800

	Company					
	2011			2010		
	Gross \$'000	Reinsurance \$'000	Net \$'000	Gross \$'000	Reinsurance \$'000	Net \$'000
Balance at beginning of the financial year	123,116	(72,498)	50,618	122,081	(74,480)	47,601
Claims paid during the financial year	(24,886)	14,494	(10,392)	(23,215)	14,040	(9,175)
Claims incurred	26,382	(13,159)	13,223	24,250	(12,058)	12,192
Balance at end of the financial year	124,612	(71,163)	53,449	123,116	(72,498)	50,618

Notes to the Financial Statements

for the financial year ended 31 December 2011

19 Provision for Outstanding Claims (continued)

The following are the Group's and Company's actual claims compared with previous estimates on gross and net basis:

(a) Group	2001 & prior	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total \$'000
Accident Year												
Estimate of claims incurred* – gross												
- at end of												
accident year		20,994	18,497	30,622	20,805	27,156	36,587	38,597	35,144	42,593	45,912	
- one year later		22,426	18,874	31,827	20,266	27,997	34,879	39,850	34,742	43,722		
- two years later		22,756	18,222	36,320	19,193	24,679	34,234	38,849	32,491			
- three years later		22,073	18,501	28,324	17,892	23,248	31,608	35,518				
- four years later		17,833	18,199	27,178	16,789	21,512	29,744					
- five years later		17,152	17,339	26,040	15,816	20,393						
- six years later		16,826	15,760	24,770	14,270							
- seven years later		16,111	9,663	22,058								
- eight years later		15,838	8,958									
- nine years later		15,662										
Current estimate of cumulative claims		15,662	8,958	22,058	14,270	20,393	29,744	35,518	32,491	43,722	45,912	
Less: cumulative claims paid to date		15,042	8,832	20,983	11,785	15,979	14,259	20,323	18,350	19,143	4,747	
Liability recognised in the balance sheet	1,325	620	126	1,075	2,485	4,414	15,485	15,195	14,141	24,579	41,165	120,610
Estimate of claims incurred arising from portfolio transfers – gross												
				Non-DOR				HKB				
- as at 1 January of year of transfer				42,309				2,030				
- one year later				36,877				2,019				
- two years later				35,987				2,230				
- three years later				35,158				1,026				
- four years later				31,325				616				
- five years later				27,878				526				
- six years later				25,489								
- seven years later				21,798								
- eight years later				16,514								
Current estimate of cumulative claims				16,514				526				
Less: cumulative claims paid to date				11,534				526				
Liability recognised in the balance sheet				4,980				–				4,980
Total reserve included in the balance sheet												125,590

* Claims incurred other than claims arising from portfolio transfers from another local insurance company in respect of its Non-Discontinued Offshore Reinsurance Business ("Non-DOR") on 1 January 2004 and in respect of its Hong Kong Business ("HKB") on 1 January 2007.

Notes to the Financial Statements

for the financial year ended 31 December 2011

19 Provision for Outstanding Claims (continued)

(a) Group (continued)

Accident Year	2001 & prior	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total \$'000
Estimate of claims incurred* – net												
- at end of accident year		5,383	4,805	12,298	8,434	10,024	11,275	13,790	14,852	20,471	22,591	
- one year later		5,865	5,166	14,448	8,763	10,038	10,562	14,068	12,433	20,277		
- two years later		6,012	4,957	14,078	8,267	8,784	10,773	14,560	12,347			
- three years later		5,665	4,904	12,986	7,654	8,128	9,268	12,799				
- four years later		5,518	4,496	12,477	7,006	7,322	8,394					
- five years later		5,305	4,178	11,696	6,472	6,819						
- six years later		4,998	3,755	11,151	5,818							
- seven years later		4,561	3,284	9,556								
- eight years later		4,408	3,083									
- nine years later		4,320										
Current estimate of cumulative claims		4,320	3,083	9,556	5,818	6,819	8,394	12,799	12,347	20,277	22,591	
Less: cumulative claims paid to date		4,242	3,016	9,097	5,060	5,559	6,326	8,884	6,336	7,711	1,810	
Liability recognised in the balance sheet	940	78	67	459	758	1,260	2,068	3,915	6,011	12,566	20,781	48,903
Estimate of claims incurred arising from portfolio transfers – net												
				Non-DOR				HKB				
- as at 1 January of year of transfer				21,704				1,276				
- one year later				19,902				1,257				
- two years later				20,915				824				
- three years later				20,460				418				
- four years later				18,078				93				
- five years later				15,762				4				
- six years later				14,302								
- seven years later				12,527								
- eight years later				10,086								
Current estimate of cumulative claims				10,086				4				
Less: cumulative claims paid to date				5,438				4				
Liability recognised in the balance sheet				4,648				–				4,648
Total reserve included in the balance sheet												53,551

* Claims incurred other than claims arising from portfolio transfers from another local insurance company in respect of its Non-Discontinued Offshore Reinsurance Business ("Non-DOR") on 1 January 2004 and in respect of its Hong Kong Business ("HKB") on 1 January 2007.

Notes to the Financial Statements

for the financial year ended 31 December 2011

19 Provision for Outstanding Claims (continued)

(b) Company

Accident Year	2001 & prior	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total \$'000
Estimate of claims												
incurred * – gross												
- at end of												
accident year		20,948	18,488	29,952	19,476	25,614	35,096	36,694	33,901	41,749	44,992	
- one year later		22,377	18,870	31,033	19,879	27,680	34,685	39,358	34,687	43,718		
- two years later		22,706	18,219	35,629	18,708	24,376	34,065	38,386	32,437			
- three years later		22,022	18,498	27,669	17,317	22,937	31,464	35,064				
- four years later		17,788	18,196	26,538	16,241	21,228	29,600					
- five years later		17,110	17,336	25,481	15,328	20,105						
- six years later		16,798	15,757	24,260	13,778							
- seven years later		16,083	9,660	21,543								
- eight years later		15,813	8,955									
- nine years later		15,637										
Current estimate of												
cumulative claims		15,637	8,955	21,543	13,778	20,105	29,600	35,064	32,437	43,718	44,992	
Less: cumulative												
claims paid to date		15,017	8,829	20,468	11,293	15,740	14,116	19,891	18,296	19,141	4,718	
Liability recognised in												
the balance sheet	1,312	620	126	1,075	2,485	4,365	15,484	15,173	14,141	24,577	40,274	119,632
Estimate of claims												
incurred arising												
from portfolio												
transfers – gross												
	Non-DOR											
- as at 1 January of												
year of transfer				42,309								
- one year later				36,877								
- two years later				35,987								
- three years later				35,158								
- four years later				31,325								
- five years later				27,878								
- six years later				25,489								
- seven years later				21,798								
- eight years later				16,514								
Current estimate of												
cumulative claims				16,514								
Less: cumulative												
claims paid to date				11,534								
Liability recognised in												
the balance sheet				4,980								4,980
Total reserve included												
in the balance sheet												124,612

* Claims incurred other than claims arising from portfolio transfer from another local insurance company in respect of its Non-Discontinued Offshore Reinsurance Business ("Non-DOR") on 1 January 2004.

Notes to the Financial Statements

for the financial year ended 31 December 2011

19 Provision for Outstanding Claims (continued)

(b) Company (continued)

Accident Year	2001 & prior	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total \$'000
Estimate of claims												
incurred * – net												
- at end of accident year		5,365	4,804	12,267	8,343	9,785	11,076	13,528	14,784	20,394	22,500	
- one year later		5,846	5,165	14,406	8,724	10,003	10,554	13,997	12,433	20,277		
- two years later		5,993	4,956	14,048	8,228	8,750	10,766	14,496	12,347			
- three years later		5,646	4,903	12,959	7,617	8,095	9,262	12,737				
- four years later		5,507	4,495	12,456	6,971	7,292	8,388					
- five years later		5,294	4,177	11,676	6,440	6,789						
- six years later		4,993	3,754	11,133	5,786							
- seven years later		4,556	3,283	9,537								
- eight years later		4,404	3,082									
- nine years later		4,315										
Current estimate of												
cumulative claims		4,315	3,082	9,537	5,786	6,789	8,388	12,737	12,347	20,277	22,500	
Less: cumulative												
claims paid to date		4,237	3,015	9,078	5,028	5,530	6,320	8,822	6,336	7,711	1,809	
Liability recognised												
in the balance sheet	929	78	67	459	758	1,259	2,068	3,915	6,011	12,566	20,691	48,801
Estimate of claims												
incurred arising												
from portfolio												
transfers – net												
				Non-DOR								
- as at 1 January of												
year of transfer				21,704								
- one year later				19,902								
- two years later				20,915								
- three years later				20,460								
- four years later				18,078								
- five years later				15,762								
- six years later				14,302								
- seven years later				12,527								
- eight years later				10,086								
Current estimate of												
cumulative claims				10,086								
Less: cumulative												
claims paid to date				5,438								
Liability recognised in the												
balance sheet				4,648								4,648
Total reserve included												
in the balance sheet												53,449

* Claims incurred other than claims arising from portfolio transfer from another local insurance company in respect of its Non-Discontinued Offshore Reinsurance Business ("Non-DOR") on 1 January 2004.

Notes to the Financial Statements

for the financial year ended 31 December 2011

20 Loans and Receivables

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Amount due from policyholders and agents (note 21)	6,137	4,663	5,957	4,535
Amount due from reinsurers (note 21)	4,459	4,689	4,459	4,689
Amount retained by ceding companies	1,782	1,541	1,782	1,541
Non-trade debtors and accrued interest receivable	1,988	2,343	1,980	2,335
Amount owing by related companies (note 28)	–	7	47	10
Loans and receivables	14,366	13,243	14,225	13,110

21 Amount due from Policyholders and Agents and Reinsurers

(i) Amount due from Policyholders and Agents

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Amount due from policyholders and agents	6,137	4,669	5,957	4,541
Less: Allowance for doubtful debts	–	(6)	–	(6)
	6,137	4,663	5,957	4,535

These amounts are unsecured and non-interest bearing with payment terms not exceeding 90 days.

(ii) Amount due from Reinsurers

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Amount due from reinsurers	4,459	4,718	4,459	4,718
Less: Allowance for doubtful debts	–	(29)	–	(29)
	4,459	4,689	4,459	4,689

These amounts are unsecured and non-interest bearing with payment terms not exceeding 90 days.

Notes to the Financial Statements

for the financial year ended 31 December 2011

22 Fixed Assets

(a) Group and Company

	Furniture and fixtures \$'000	Office equipment \$'000	Motor vehicles \$'000	Total \$'000
Cost				
At 1 January 2010	206	2,047	49	2,302
Additions	136	125	–	261
Disposals	–	(92)	–	(92)
At 31 December 2010 and 1 January 2011	342	2,080	49	2,471
Additions	3	34	–	37
Disposals	–	(1)	–	(1)
At 31 December 2011	345	2,113	49	2,507
Accumulated depreciation				
At 1 January 2010	138	1,775	20	1,933
Depreciation charge for the year	28	107	10	145
Disposals	–	(92)	–	(92)
At 31 December 2010 and 1 January 2011	166	1,790	30	1,986
Depreciation charge for the year	30	103	10	143
Disposals	–	(1)	–	(1)
At 31 December 2011	196	1,892	40	2,128
Net book value				
At 31 December 2010	176	290	19	485
At 31 December 2011	149	221	9	379

(b) Fully depreciated assets

Original cost of fully depreciated assets still in use as at 31 December 2011 amounted to \$1,691,000 (2010: \$1,604,000).

23a Investment in Subsidiary

	2011 \$'000	2010 \$'000
Unquoted equity shares, at cost	4,940	4,940

The wholly-owned subsidiary is UOB Insurance (H.K.) Limited, incorporated in Hong Kong S.A.R and is audited by a member firm of Ernst & Young Global in Hong Kong S.A.R. The subsidiary underwrites general insurance business in Hong Kong S.A.R.

Notes to the Financial Statements

for the financial year ended 31 December 2011

23b Associated Company

This represents the Group's investment in the following company:

Name of company	Country of incorporation & place of business	Principal activity	Cost of investment		% of paid-up capital held by the group	
			2011 \$'000	2010 \$'000	2011 %	2010 %
United Insurance Agency Pte Ltd*	Singapore	General Insurance Agent	1	1	49	49

* Audited by KPMG LLP, Singapore

24 Available-for-sale Investments

		Group and Company	
		2011 Fair value \$'000	2010 Fair value \$'000
(i)	Quoted		
	Equity shares in corporations	94,110	109,633
	Equity shares in a related corporation	6,316	7,568
	Fixed income securities in corporations	115,355	103,993
	Other Government securities	1,238	2,494
		217,019	223,688
(ii)	Unquoted		
	Unit trusts (marketable)	66,827	47,959
	Fixed income securities in corporations	–	2,561
		66,827	50,520
	Total	283,846	274,208

The quoted and unquoted fixed income securities bear an effective weighted average interest rate of 4.32% (2010: 4.31%) and nil (2010: 5.00%) per annum respectively with maturity dates from January 2012 to December 2049 (2010: January 2011 to December 2049).

The other government securities bear an effective weighted average interest rate of 4.00% (2010: 4.64%) per annum with maturity date in September 2016 (2010: February 2011 to November 2029).

Out of the above, the amount of fixed income securities and other government securities maturing on varying dates within 12 months are \$18,828,000 (2010: \$21,965,000).

Notes to the Financial Statements

for the financial year ended 31 December 2011

24 Available-for-sale Investments (continued)

Fair value measurements

Effective 1 January 2009, the Group adopted the amendment to FRS 107 which requires disclosure of fair value measurements by level of the following hierarchy:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The available-for-sale investments are measured at fair value at 31 December as follows:

	Group and Company			
	2011			
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Equity shares in corporations – quoted	94,110	–	–	94,110
Equity shares in a related corporation – quoted	6,316	–	–	6,316
Fixed income securities in corporations – quoted	115,355	–	–	115,355
Other Government securities	1,238	–	–	1,238
Unit trusts (marketable)	66,827	–	–	66,827
	283,846	–	–	283,846

	Group and Company			
	2010			
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Equity shares in corporations – quoted	109,633	–	–	109,633
Equity shares in a related corporation – quoted	7,568	–	–	7,568
Fixed income securities in corporations – quoted	103,993	–	–	103,993
Fixed income securities in corporations – unquoted	–	2,561	–	2,561
Other Government securities	2,494	–	–	2,494
Unit trusts (marketable)	47,959	–	–	47,959
	271,647	2,561	–	274,208

The fair value of investments traded in active markets is based on the quoted market bid prices at the balance sheet date. These investments are included in Level 1.

The fair value of investments that are not traded in an active market is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at the balance sheet date. Quoted market prices or dealer quotes for similar instruments as well as other techniques, such as estimated discounted cash flows are used to estimate fair value of these instruments. These investments are included in Level 2.

In infrequent circumstances, where a valuation technique for an investment is based on significant unobservable inputs, such instruments are included in Level 3.

During the financial year ended 31 December 2011, there was no transfer of investments between Level 1 and Level 2.

Notes to the Financial Statements

for the financial year ended 31 December 2011

24 Available-for-sale Investments (continued)

Reclassification of financial assets

In September 2008, the equity markets plunged after the incidences of Lehman Brothers and AIG. Arising from these circumstances, on 31 October 2008 the Group decided to reclassify all its investments at fair value through profit or loss out of such category into the available-for-sale category. Pursuant to the Amendments to FRS 39 Financial Instruments: Recognition and Measurement and FRS 107 Financial Instruments: Disclosures – Reclassification of Financial Assets, the aforesaid reclassification took effect from 1 July 2008 (“effective date of reclassification”). The amounts reclassified out of investments at fair value through profit or loss and into available-for-sale investments category, their carrying amount and fair value are as follows:

	Group and Company		
	Fair value Date of reclassification \$'000	<Reclassified assets held on 31 December>	
		Carrying amount/ Fair value 2011 \$'000	Carrying amount/ Fair value 2010 \$'000
Quoted			
Equity shares in corporations	2,140	409	673
Fixed income securities in corporations	20,429	6,608	14,409
Singapore Government securities	4,900	–	–
Unquoted			
Unit trusts (marketable)	22,306	19,183	21,349
Fixed income securities in corporations	2,577	–	2,561
	52,352	26,200	38,992

As at the date of reclassification, the Group expected to recover the carrying amount of the aforesaid investments in full when the conditions in the equity markets improve.

During the year, investments of carrying amount of \$11,314,000 were sold and a gain of \$116,000 was recognised in the profit and loss accounts.

If the aforesaid reclassification had not been carried out, an unrealised fair value loss of \$1,326,000 (2010: unrealised fair value gain of \$222,000) would have been recognised in the profit or loss.

Notes to the Financial Statements

for the financial year ended 31 December 2011

25 Amount Owing to Trade and Non-trade Creditors

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Amount owing to agents	343	280	343	280
Amount owing to reinsurers	7,142	5,554	6,984	5,444
Amount retained from reinsurers	4,912	4,532	4,863	4,486
Non-trade creditors and accrued liabilities	2,905	3,163	2,800	3,057
Amount owing to related companies	1,051	1,145	1,051	1,145
Total financial liabilities carried at amortised cost	16,353	14,674	16,041	14,412

(i) Amount owing to agents and reinsurers

These amounts are non-interest bearing and are normally settled on 90-days term.

(ii) Amount retained from reinsurers

These amounts are interest bearing. They are normally settled on yearly basis.

(iii) Non-trade creditors and accrued liabilities

These amounts are unsecured, non-interest bearing and are repayable on demand.

(iv) Amount owing to related companies

These amounts are unsecured, non-interest bearing and repayable on demand.

26 Statutory Deposit

The statutory deposit of \$500,000 was returned to the Company after the implementation of the Deposit Insurance and Policy Owners' Protection Schemes Act (Act 15 of 2011) (the "Act") with effect from May 2011.

27 Non-trade Debtors and Accrued Interest Receivable

Non-trade debtors and accrued interest receivable include accrued interest receivable from:

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Holding company	–	2	–	2
	–	2	–	2

These amounts are unsecured, interest-free and refundable on demand.

28 Amount Owing by Related Companies

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Amount owing by:				
Holding company - trade	–	7	–	7
Subsidiary - non-trade	–	–	47	3
	–	7	47	10

The non-trade balance due from the subsidiary was unsecured, interest-free and repayable on demand.

Notes to the Financial Statements

for the financial year ended 31 December 2011

29 Financial Derivatives

Financial derivatives are instruments whose values change in response to the change in prices of the underlying instruments.

The Group transacts in forward contracts to manage its foreign exchange exposure arising from investment in fixed income securities denominated in foreign currencies.

The table below shows the Company's and the Group's forward contracts and their fair values measured at unadjusted quoted prices in active markets (Level 2) at the balance sheet date. These amounts do not necessarily represent future cash flows and amounts at risk of the forward contracts.

	Group and Company					
	2011			2010		
	Contract/ notional amount \$'000	Derivative financial assets \$'000	Derivative financial liabilities \$'000	Contract/ notional amount \$'000	Derivative financial assets \$'000	Derivative financial liabilities \$'000
Foreign exchange forwards						
Sell USD/Buy SGD	34,947	–	327	41,150	2,186	–
Sell EUR/Buy SGD	–	–	–	6,150	153	–
Sell GBP/Buy SGD	4,031	22	–	–	–	–
	38,978	22	327	47,300	2,339	–
Buy USD/Sell SGD	–	–	–	7,347	–	231

For the year ended 31 December 2011, the Group recognised net unrealised fair value losses on financial derivatives of \$2,413,000 (2010: net unrealised fair value gains \$2,108,000).

The foreign exchange forward contracts have maturity dates from January 2012 to April 2012 (2010: January 2011 to December 2011).

30 Fixed Deposits

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Fixed deposits with:				
Holding company	9,045	13,821	2,851	7,650
Other financial institutions	16,569	17,417	16,569	17,417
	25,614	31,238	19,420	25,067
Fixed deposits with:				
3 months or less	19,952	29,776	13,758	23,605
More than 3 months	5,662	1,462	5,662	1,462
	25,614	31,238	19,420	25,067

The fixed deposits with the holding company and other financial institutions for the Group and the Company mature on varying dates within 6 months (2010: 6 months) from the financial year end depending on the immediate cash requirements of the Group and the Company and earn interest at the respective fixed deposit rates. The weighted average effective interest rate of these deposits at 31 December 2011 for the Group and the Company was 0.35% (2010: 0.13%) and 0.37% (2010: 0.14%) respectively per annum.

Notes to the Financial Statements

for the financial year ended 31 December 2011

31 Cash and Bank Balances

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Bank balances with:				
Holding company	7,888	15,585	6,204	13,942
Fellow subsidiaries	523	496	523	496
Other financial institutions	1,488	1,822	1,488	1,822
Cash on hand	2	2	2	2
	9,901	17,905	8,217	16,262

Cash and bank balances earn interest at floating rates based on daily deposit rates.

32 Collaterals Received

The Group and the Company have fixed deposits of \$1,450,000 (2010: \$1,728,000) and bank balances of \$12,000 (2010: \$16,000) held as collateral against performance bonds issued on behalf of policyholders throughout the period of the insurance policies. The fair values of the collaterals as at the balance sheet date approximate their carrying amounts.

33 Commitments

At the balance sheet date, the Group and the Company has rental commitments under a non-cancellable operating lease. The minimum lease payments are:

	Group and Company	
	2011 \$'000	2010 \$'000
Lease which expires:		
Within one year	740	808
Between one and three years	–	740
	740	1,548

Minimum lease payments recognised as an expense in profit or loss for the financial year ended 31 December 2011 amounted to \$808,000 (2010: \$808,000).

Notes to the Financial Statements

for the financial year ended 31 December 2011

34 Related Party Transactions

The following related party transactions took place between the Company and related parties during the financial year on terms agreed by the parties concerned:

	Group		Company	
	2011	2010	2011	2010
	\$'000	\$'000	\$'000	\$'000
Gross premium income from:				
- Holding company	7,298	6,125	7,234	6,076
- Related companies	148	119	148	119
- Associated companies of the holding company	1,533	1,838	1,533	1,838
Commission expenses paid to				
- Holding company	4,786	4,253	4,772	4,244
- Related company	71	86	71	86
- Associated company	764	727	764	727
- Associated companies of the holding company	287	112	287	112
Gross claims incurred from:				
- Holding company	(315)	34	(315)	34
- Related companies	13	–	13	–
- Associated companies of the holding company	163	(17)	163	(17)
Premium paid to:				
- Associated companies of the holding company	107	114	107	114
Commission received from:				
- Associated companies of the holding company	82	113	82	113

Notes to the Financial Statements

for the financial year ended 31 December 2011

34 Related Party Transactions (continued)

The following related party transactions took place between the Company and related parties during the financial year on terms agreed by the parties concerned:

	Group		Company	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Claims recovery from:				
- Associated companies of the holding company	(46)	(103)	(46)	(103)
Rental paid to an associated company of the holding company	808	808	808	808
Purchase of equity investment from an associated company of the holding company	–	5,870	–	5,870
Management fee received from an associated company of the holding company	750	750	750	750
Management fee charged by a related company	684	645	684	645
Service fee charged by holding company	1,733	1,876	1,733	1,876
Interest income earned from:				
- Holding company	24	21	10	17
Compensation of key management personnel				
- Directors of the Company	773	729	773	729
- Directors of subsidiary	1	1	–	–

Directors' remuneration included fees, salary, bonus, Central Provident Fund contribution and other emoluments (including benefits-in-kind) computed based on costs incurred by the Group and the Company.

Notes to the Financial Statements

for the financial year ended 31 December 2011

35 Segment Information

	SIF \$'000	OIF \$'000	SHF \$'000	HK Subsidiary \$'000	Consolidated \$'000
For Year 2011					
Gross premiums written	79,317	17,132	–	989	97,438
Net earned premiums	29,261	9,799	–	210	39,270
Net claims incurred	8,847	4,376	–	(80)	13,143
Net commissions	(4,138)	2,159	–	23	(1,956)
Management expenses	7,841	1,387	–	206	9,434
Underwriting profit	16,711	1,877	–	61	18,649
Interest income from investment	2,683	392	1,828	–	4,903
Interest on fixed deposits and bank balances	26	19	20	14	79
Other income	(54)	310	1,970	–	2,226
Management expenses not charged to insurance revenue account	440	63	513	85	1,101
Profit before tax	18,926	2,535	3,305	(10)	24,756
Tax expenses	3,705	266	629	7	4,607
Profit/(loss) after tax	15,221	2,269	2,676	(17)	20,149
Segment total assets as at 31 December 2011	257,395	40,426	132,154	9,442	439,417
Segment total liabilities as at 31 December 2011	183,213	23,723	1,599	1,871	210,406
For Year 2010					
Gross premiums written	73,411	14,933	–	890	89,234
Net earned premiums	26,754	8,282	–	194	35,230
Net claims incurred	9,101	3,091	–	(278)	11,914
Net commissions	(5,921)	1,789	–	15	(4,117)
Management expenses	7,808	1,296	–	210	9,314
Underwriting profit	15,766	2,106	–	247	18,119
Interest income from investment	2,284	209	1,449	–	3,942
Interest on fixed deposits and bank balances	91	45	53	4	193
Other income	4,377	382	10,979	4	15,742
Management expenses/(income) not charged to insurance revenue account	297	66	204	(552)	15
Profit before tax	22,221	2,676	12,277	807	37,981
Tax expenses	3,660	246	594	39	4,539
Profit after tax	18,561	2,430	11,683	768	33,442
Segment total assets as at 31 December 2010	252,543	37,129	143,894	9,238	442,804
Segment total liabilities as at 31 December 2010	177,654	21,233	3,773	1,761	204,421

Notes to the Financial Statements

for the financial year ended 31 December 2011

35 Segment Information (continued)

The Group is principally engaged in the business of underwriting general insurance. With different operating segments, its businesses are segregated into separate fund accounts in accordance with the requirements of the Singapore Insurance Act (Chapter 142).

As required under the Singapore Insurance Act, the Company has established and maintained a Singapore Insurance Fund ("SIF") for insurance business relating to Singapore policies and an Offshore Insurance Fund ("OIF") for insurance business relating to offshore policies. Shareholders' Fund ("SHF") relates to the Company's investment activities of its non-insurance funds. The HK Subsidiary refers to the Company's wholly-owned subsidiary, UOB Insurance (H.K.) Limited, incorporated in Hong Kong S.A.R.

The segment information has been prepared in accordance with the Group's accounting policy and Singapore Financial Reporting Standards ("FRS").

Information about major external customers

For the year ended 31 December 2011 and the preceding period, the Group did not have any external customer whose premium income exceeded 10% of the Group's total revenue.

Geographical Information

Geographical information of the Group's revenue derived from external customers based on location of insurance risks and non-current assets are as follows:

	Revenue		Non-current assets	
	2011 \$'000	2010 \$'000	2011 \$'000	2010 \$'000
Singapore	72,890	67,932	379	485
Asean	11,044	9,887	–	–
Others	6,059	5,171	–	–
	89,993	82,990	379	485

The Group's non-current assets presented above consist of fixed assets only.

36 Financial Risk Factors and Management

The Group's activities expose it to a variety of financial risks, including the effects of changes in equity market prices, foreign currency exchange rates and interest rates. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

(i) Foreign exchange risk

Due to the business operation of its Hong Kong subsidiary, the Group's balance sheet can be affected by movements in the exchange rate between Hong Kong dollar and the local reporting currency. The Group also has transactional currency exposures arising from its offshore business and the business operation of the Hong Kong subsidiary.

The Group is also exposed to foreign exchange risk arising from its investing activities. The Group transacts in forward contracts to manage its foreign exchange exposure arising from investment in fixed income securities denominated in foreign currencies. Other than its investment in fixed income securities, the Group does not consider its exposure to foreign exchange risk to be significant.

Notes to the Financial Statements

for the financial year ended 31 December 2011

36 Financial Risk Factors and Management (continued)

(i) Foreign exchange risk (continued)

The Group monitors its exposure in each foreign currency as well as its aggregate exposure in all foreign currencies on a regular basis. The Group's net position in foreign currencies is as follows:

	Group			
	Total net assets/(liabilities) position			
	2011	2011	2010	2010
	Amount in foreign currency 1,000 units	Amount in reporting currency \$'000	Amount in foreign currency 1,000 units	Amount in reporting currency \$'000
Australian Dollar	600	793	714	933
British Pound	617	1,238	583	1,159
Canadian Dollar	–	–	126	162
Euro	–	–	279	478
Chinese Renminbi	5	1	–	–
Hong Kong Dollar	41,496	7,038	73,695	12,015
Indian Rupee	(3,726)	(139)	(14,367)	(417)
Indonesian Rupiah	27,791,038	3,929	5,970,643	852
Japanese Yen	(57,402)	(907)	(44,857)	(713)
Philippines Peso	16,815	499	29,329	859
Korean Won	(214,000)	(253)	(236,997)	(284)
Malaysian Ringgit	10,256	4,199	2,788	1,162
New Taiwan Dollar	32	1	147	6
Thai Baht	(59,697)	(2,509)	(19,388)	(851)
US Dollar	505	648	417	517
		14,538		15,878

The following table shows the sensitivity of the Group's profit before tax and the Group's equity to a reasonable possible change in the Singapore dollar exchange rate against all other currencies, with all other variables held constant:

	Increase/ Decrease in \$ exchange rate	Effect on profit before tax \$'000	Effect on equity \$'000
2011	+5%	195	765
	-5%	(195)	(765)
2010	+5%	109	695
	-5%	(109)	(695)

The method used for deriving sensitivity analysis and significant variables did not change from the previous year.

36 Financial Risk Factors and Management (continued)

(ii) Interest rate risk

Interest rate risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's operating cash outflow commitment is substantially independent of changes in market interest rates.

The Group's exposure to the risk of changes in market interest rates relates primarily to the interest income on the Group's fixed deposits and the fair value of fixed income securities held for trading and available-for-sale.

During 2011 and as at 31 December 2011, if interest rates had been 10 basis points higher, with all other variables held constant, the Group's profit before tax for the year is estimated to be \$14,000 (2010: \$13,000) higher, due mainly to higher interest income on fixed deposits and fixed income securities. The Group's equity as at 31 December 2011 is estimated to be \$385,000 (2010: a gain of \$364,000) lower due to unrealised loss on available-for-sale fixed income securities. If interest rates, during 2011 and as at 31 December 2011, had been 10 basis points lower, with all other variables held constant, the Group's profit before tax for the year is estimated to be \$14,000 (2010: \$13,000) lower, due mainly to lower interest income on fixed deposits and fixed income securities. The Group's equity as at 31 December 2011 is estimated to be \$385,000 (2010: a gain of \$364,000) higher due to unrealised gain on available-for-sale fixed income securities.

The method used for deriving sensitivity analysis and significant variables did not change from the previous year.

(iii) Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations.

The Group has no significant concentration of credit risk.

The Group has credit control policies in place to ensure that sales made to customers and recoveries from reinsurers are duly collected. The Group has also established a selection and management policy for reinsurers to ensure that they are financially sound.

Notwithstanding the measures taken, the failure of one or more of the Group's policyholders, agents, ceding companies, reinsurers and other counter-parties to honor their contractual obligations, may result in doubtful or bad debts being incurred and this will adversely affect the Group's financial position.

Notes to the Financial Statements

for the financial year ended 31 December 2011

36 Financial Risk Factors and Management (continued)

(iii) Credit risk (continued)

The Group generally considers that balances outstanding for more than 90 days as due. The aging summary of balances due to the Group is as follows:

	Group					
	2011			2010		
	Below 6 months \$'000	Over 6 months \$'000	Total \$'000	Below 6 months \$'000	Over 6 months \$'000	Total \$'000
Amount due from policyholders and agents	5,595	536	6,131	4,385	283	4,668
Allowance for doubtful debts			–			(6)
Exchange difference			6			1
			6,137			4,663
Amount due from reinsurers	2,979	1,474	4,453	3,325	1,408	4,733
Allowance for doubtful debts			–			(29)
Exchange difference			6			(15)
			4,459			4,689

The Group's trade receivables that are impaired at the balance sheet date and the movements of the allowance account used to record the impairment are as follows:

	Group	
	Individually impaired 2011 \$'000	2010 \$'000
Amount due from policyholders and agents (nominal amount)	–	6
Less:		
Allowance for impairment	–	(6)
	–	–
Amount due from reinsurers (nominal amount)	–	183
Less:		
Allowance for impairment	–	(29)
	–	154

Notes to the Financial Statements

for the financial year ended 31 December 2011

36 Financial Risk Factors and Management (continued)

(iii) Credit risk (continued)

Movements in the allowance for doubtful debts are as follows:

	Group	
	2011 \$'000	2010 \$'000
Balance at 1 January	35	34
Bad debts written off against provision account	(21)	–
Debtor balances written off against provision account	(4)	–
Charged to insurance revenue account	–	6
Write-back of allowance for doubtful debts	(10)	(5)
Balance at 31 December	–	35

Financial assets that are neither past due nor impaired

Amounts due from policyholders, agents and reinsurers that are neither past due nor impaired are mainly creditworthy debtors with good payment record with the Group. With regard to other financial assets of the Group, which comprise cash and bank balances, fixed deposits, receivables and investments, they are placed with or entered into with reputable financial institutions or companies with high credit rating and no history of default.

The Group's exposure to credit risk, arising from default of the counterparty, has a maximum exposure equal to the carrying amount of these assets in the balance sheet.

(iv) Liquidity risk

The Group is not exposed to significant liquidity risk.

Liquidity risk is the risk that the Group is unable to meet its cash outflow commitment as and when they fall due. These commitments are generally met through cash and time deposits held by the Group and cash inflows generated from its operation, supplemented by assets readily convertible into cash. Liquidity risk may also arise if the cash flows related to assets and liabilities are mismatched.

Due to the nature of its business, the Group's premium and claim liabilities, which comprise reserve for unexpired risks and provision for outstanding claims, are expected to be short-tail, without contractual maturity date, and likely to be materialised within six years. The Group's available-for-sale investments and investments at fair value through profit or loss are mainly marketable securities. The carrying amount of these liabilities and investments are as shown in the Group's balance sheet. In view of the nature of its business and type of assets owned, maturity mismatch is unlikely.

The Group has formulated a liquidity policy to manage its liquidity risk. It is the Group's policy to maintain adequate liquidity at all times. The Group aims to honour all cash outflow commitments on an on-going basis and to avoid raising funds from credit facilities or through the forced sale of investments.

Notes to the Financial Statements

for the financial year ended 31 December 2011

36 Financial Risk Factors and Management (continued)

(v) Market price risk

Market price risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market prices (other than interest or exchange rates). The Group is exposed to equity price risk arising from its investment in quoted equity instruments and has established an investment policy, which sets maximum exposure limits for its investment portfolio. These quoted equity instruments are listed on the Singapore Exchange in Singapore or other regulated stock exchanges overseas and are classified as held for trading or available-for-sale financial assets.

At the balance sheet date, if the market prices of the equity investments had been 2% (2010: 2%) higher/lower with all other variables held constant, there will be no impact on the Group's profit before tax (2010: nil) as the Group did not hold any equity investments classified as held for trading. The Group's equity would have been \$1,667,000 (2010: \$1,946,000) higher/lower, arising as a result of an increase/decrease in the fair value of available-for-sale equity instruments.

The Group does not have exposure to commodity price risk.

The method used for deriving sensitivity analysis and significant variables did not change from the previous year.

37 Fair Values of Financial Instruments

The financial assets and financial liabilities of the Group and the Company comprise its available-for-sale investments, current assets and current liabilities, with the exception of taxation. The fair values of the financial assets and financial liabilities as at the balance sheet date approximate their carrying amounts as shown in the balance sheet.

38 Authorisation of Financial Statements

The financial statements were authorised for issue in accordance with a resolution of the directors on 21 February 2012.

Statistics of Shareholdings

as at 9 March 2012

Distribution of Shareholdings

Size of Shareholdings	No. of Shareholders	%	No. of Shares	%
1 – 999	297	15.56	90,730	0.15
1,000 – 10,000	1,272	66.63	4,714,221	7.71
10,001 – 1,000,000	338	17.71	19,488,549	31.86
1,000,001 and above	2	0.10	36,861,500	60.28
TOTAL	1,909	100.00	61,155,000	100.00

Public Float

Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited requires that at least 10% of the total number of issued shares (excluding treasury shares, preference shares and convertible equity securities) of a listed company in a class that is listed is at all times held by the public.

Based on information available to the Company as at 9 March 2012, approximately 41.4% of the issued shares of the Company was held by the public and therefore, Rule 723 of the Listing Manual has been complied with.

Twenty Largest Shareholders *(As shown in the Register of Members and Depository Register)*

Name of Shareholder	No. of Shares	%
Tye Hua Nominees Private Limited	35,707,500	58.39
Chong Chew Lim @ Chong Ah Kau	1,154,000	1.89
Ng Poh Cheng	889,550	1.45
Citibank Nominees Singapore Pte Ltd	881,250	1.44
India International Insurance Pte Ltd - SIF	603,750	0.99
Lim Jun Ying	600,000	0.98
Chan Tut Sai	556,000	0.91
Chong Chin Chin (Zhang Jingjing)	530,000	0.87
Chong Kian Chun (Zhang Jianjun)	512,000	0.84
DBS Nominees Pte Ltd	511,617	0.84
Ng Ean Nee Mrs. Chee Ying Lin @ Ooi Ean Nee	500,000	0.82
Singapore Reinsurance Corporation Ltd - Shareholders	485,000	0.79
Chen Swee Kwong	460,000	0.75
Chen Siong Seng	420,000	0.69
Thia Cheng Song	410,000	0.67
Tenet Insurance Company Ltd	375,000	0.61
Yeoh Phaik Ean	375,000	0.61
United Overseas Bank Nominees Pte Ltd	340,805	0.56
Teo Guan Seng	340,650	0.56
Tan Chong Hock	317,250	0.52
TOTAL	45,969,372	75.18

Substantial Shareholder *(As shown in the Register of Substantial Shareholder)*

Name of substantial shareholder	Shareholding registered in the name of substantial shareholder	Other shareholdings in which the substantial shareholder is deemed to have an interest
	No. of Shares	No. of Shares
United Overseas Bank Limited	–	35,707,500

Notice of Annual General Meeting

United Overseas Insurance Limited

(incorporated in the Republic of Singapore)

Company Registration No. 197100152R

Notice is hereby given that the **Forty-First Annual General Meeting** of members of the Company will be held at the Penthouse of United Overseas Bank Limited, 80 Raffles Place, 62nd Storey, UOB Plaza 1, Singapore 048624 on Thursday, 26 April 2012 at 11.00 a.m. to transact the following business:

As Ordinary Business

Resolution 1 To receive the Financial Statements, the Directors' Report and the Auditors' Report for the year ended 31 December 2011.

Resolution 2 To declare a final one-tier tax-exempt dividend of 12.0 cents per share for the year ended 31 December 2011.

Resolution 3 To approve Directors' fees of \$182,500 for 2011 (2010: \$182,500).

Resolution 4 To re-appoint Ernst & Young LLP as Auditors of the Company and authorise the Directors to fix their remuneration.

To re-elect the following Directors:

Resolution 5 Mr Chan Mun Wai David.

Resolution 6 Mr N Ganesan.

To pass the following resolution under Section 153(6) of the Companies Act, Cap. 50:

"THAT pursuant to Section 153(6) of the Companies Act, Cap. 50, _____ be and is hereby re-appointed as a Director of the Company to hold such office until the next Annual General Meeting of the Company."

in respect of:

Resolution 7 Dr Wee Cho Yaw.

Resolution 8 Mr Hwang Soo Jin.

Resolution 9 Mr Yang Soo Suan.

As Special Business

To consider and, if thought fit, pass the following ordinary resolution:

Resolution 10 "THAT authority be and is hereby given to the Directors of the Company to:

- (a) (i) issue ordinary shares in the capital of the Company ("shares") whether by way of rights, bonus or otherwise; and/ or
- (ii) make or grant offers, agreements or options (collectively, "Instruments") that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit; and

- (b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instruments made or granted by the Directors while this Resolution was in force,

Notice of Annual General Meeting

provided that:

- (1) the aggregate number of ordinary shares to be issued pursuant to this Resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 50 per cent of the total number of issued shares, excluding treasury shares, in the capital of the Company (as calculated in accordance with paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro-rata basis to shareholders of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 20 per cent of the total number of issued shares, excluding treasury shares, in the capital of the Company (as calculated in accordance with paragraph (2) below);
- (2) (subject to such manner of calculation as may be prescribed by the Singapore Exchange Securities Trading Limited ("SGX-ST")) for the purpose of determining the aggregate number of shares that may be issued under paragraph (1) above, the percentage of issued shares shall be based on the total number of issued shares, excluding treasury shares, in the capital of the Company at the time this Resolution is passed, after adjusting for:
 - (i) new ordinary shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this Resolution is passed; and
 - (ii) any subsequent bonus issue, consolidation or subdivision of shares;
- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the "SGX-ST") and the Articles of Association for the time being of the Company; and
- (4) (unless revoked or varied by the Company in general meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier."

Notice of Annual General Meeting

Notes to Resolutions

Resolution 2 is to approve the final dividend. The Transfer Books and Register of Members will be closed from 10 May 2012 to 11 May 2012, both dates inclusive, for the preparation of dividend warrants. Registrable transfers received up to 5.00 pm on 9 May 2012 will be entitled to the dividend. If approved, the dividend will be paid on 22 May 2012.

Resolution 6 is to re-elect Mr N Ganesan. Mr Ganesan is an independent director and will, if re-elected, continue as a member of the Audit Committee.

Resolution 7 is to re-appoint Dr Wee Cho Yaw. Dr Wee is a non-independent director and will, if re-appointed, continue as Chairman of the Remuneration Committee, and a non-independent member of the Nominating Committee.

Resolution 8 is to re-appoint Mr Hwang Soo Jin. Mr Hwang is an independent director and will, if re-appointed, continue as Chairman of the Nominating Committee, and an independent member of the Audit and Remuneration Committees.

Resolution 9 is to re-appoint Mr Yang Soo Suan. Mr Yang is an independent director and will, if re-appointed, continue as Chairman of the Audit Committee, and an independent member of the Nominating and Remuneration Committees.

Resolution 10 is to empower the Directors to issue ordinary shares in the capital of the Company and to make or grant instruments (such as warrants or debentures) convertible into ordinary shares, and to issue ordinary shares in pursuance of such instruments, up to an amount not exceeding in total 50 per cent of the total number of issued shares, excluding treasury shares, in the capital of the Company, but with a sub-limit of 20 per cent for issue of shares other than on a pro rata basis to shareholders. For the purpose of determining the aggregate number of ordinary shares that may be issued, the percentage of issued shares in the capital shall be based on the total number of issued shares, excluding treasury shares, in the capital of the Company at the time that Resolution 10 is passed, after adjusting for (a) new ordinary shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time that Resolution 10 is passed, and (b) any subsequent bonus issue, consolidation or subdivision of ordinary shares.

By Order of the Board

Chan Vivien

Secretary

Singapore, 2 April 2012

Notes:

- 1 A member entitled to attend and vote at the Meeting is entitled to appoint a proxy or proxies to attend and vote in his stead. A proxy need not be a member of the Company.
- 2 To be effective, the instrument appointing a proxy or proxies must be deposited at 80 Raffles Place, #04-20, UOB Plaza 2, Singapore 048624 (Attention: The Company Secretary), not less than 48 hours before the time set for holding the Meeting.

Proxy Form



United Overseas Insurance Limited
(incorporated in the Republic of Singapore)
Company Registration No. 197100152R

IMPORTANT

1. The Annual Report 2011 is sent to investors who have used their CPF monies to buy shares of United Overseas Insurance Limited, FOR INFORMATION ONLY.
2. This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.
3. CPF investors who wish to vote should contact their CPF Approved Nominees.

I/We _____ (Name), NRIC/Passport No. _____

of _____ (Address)

being a member/members of United Overseas Insurance Limited (the "Company"), hereby appoint:

Name		Proportion of Shareholdings	
NRIC/Passport No.		No. of Shares	%
Address			

and/or *

Name		Proportion of Shareholdings	
NRIC/Passport No.		No. of Shares	%
Address			

* Please delete as appropriate.

or failing him/her, the **Chairman of the Meeting** as my/our proxy, to attend and vote for me/us on my/our behalf at the **Forty-First Annual General Meeting** of members of the Company, to be held at the Penthouse of United Overseas Bank Limited, 80 Raffles Place, 62nd Storey, UOB Plaza 1, Singapore 048624 on Thursday, 26 April, 2012 at 11.00 a.m. and at any adjournment thereof.

(Please indicate with an "X" in the space provided how you wish your proxy to vote. In the absence of specific directions, the proxy will vote as the proxy deems fit.)

No.	Ordinary Resolutions	For	Against
Resolution 1	Financial Statements, Directors' Report and Auditors' Report		
Resolution 2	Final Dividend		
Resolution 3	Directors' Fees		
Resolution 4	Auditors and their remuneration		
Resolution 5	Re-election (Mr Chan Mun Wai David)		
Resolution 6	Re-election (Mr N Ganesan)		
Resolution 7	Re-appointment (Dr Wee Cho Yaw)		
Resolution 8	Re-appointment (Mr Hwang Soo Jin)		
Resolution 9	Re-appointment (Mr Yang Soo Suan)		
Resolution 10	Authority to issue shares		

Dated this _____ day of _____ 2012.

Signature(s) or Common Seal of Shareholder(s)

Shares in	No. of Shares
(i) Depository Register	
(ii) Register of Members	
Total	

IMPORTANT: PLEASE READ NOTE OVERLEAF

Notes:

- 1 Please insert the number of shares held by you and registered in your name in the Depository Register of The Central Depository (Pte) Limited and in the Register of Members. If no number is inserted, the instrument of proxy will be deemed to relate to all the shares held by you.
- 2 A member of the Company entitled to attend and vote at a meeting of the Company is entitled to appoint not more than two proxies to attend and vote instead of him. A proxy need not be a member of the Company.
- 3 Where a member appoints two proxies, the appointment shall be invalid unless he specifies the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each proxy.
- 4 Completion and return of this instrument appointing a proxy shall not preclude a member from attending and voting at the meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under this instrument of proxy, to the meeting.
- 5 The instrument appointing a proxy or proxies must be deposited at 80 Raffles Place, #04-20, UOB Plaza 2, Singapore 048624 (Attention: The Company Secretary), not less than 48 hours before the time appointed for the meeting.
- 6 The instrument appointing a proxy or proxies must be signed under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of an officer or attorney duly authorised. Where an instrument appointing a proxy is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof must (if not previously registered with the Company) be lodged with the instrument of proxy, failing which the instrument may be treated as invalid.
- 7 A corporation which is a member may authorise by a resolution of its directors or other governing body such person as it thinks fit to act as its representative at the meeting, in accordance with its Articles of Association and Section 179 of the Companies Act, Chapter 50 of Singapore.
- 8 The Company shall be entitled to reject the instrument of proxy if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument of proxy. In addition, in the case of shares entered in the Depository Register, the Company may reject any instrument of proxy if the appointor is not shown to have shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the meeting, as certified by The Central Depository (Pte) Limited to the Company.
- 9 Agent Banks acting on the request of CPF Investors who wish to attend the meeting as observers are required to submit in writing, a list with details of the investors' names, NRIC/Passport numbers, addresses and number of shares held. The list should be signed by an authorised signatory of the agent bank and should reach the Company Secretary, at the registered office of the Company not later than 48 hours before the time appointed for holding the meeting.

1st FOLD

2nd FOLD



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PERMIT NO. 07399**



The Company Secretary
80 Raffles Place #04-20 UOB Plaza 2
Singapore 048624

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Corporate Information

Board of Directors

Wee Cho Yaw
(Chairman)
Chan Mun Wai David
(Managing Director and Principal Officer)
Wee Ee Cheong
Hwang Soo Jin
Yang Soo Suan
N Ganesan
(Appointed on 27 July 2011)

Audit Committee

Yang Soo Suan
(Chairman)
Hwang Soo Jin
N Ganesan
(Appointed on 27 July 2011)

Nominating Committee

Hwang Soo Jin
(Chairman)
Wee Cho Yaw
Yang Soo Suan

Remuneration Committee

Wee Cho Yaw
(Chairman)
Hwang Soo Jin
Yang Soo Suan

Secretary

Chan Vivien

Assistant General Managers

Faridah Rahmat Ali
Underwriting
Seah Eng Wah Tony
*Business Development/
Direct Marketing*

Senior Managers

Tang Ming Leung Andrew
Corporate Service
Tan Siok Gek Jean
Business Development
Chia-Sie Lie Ming
Claims

Managers

Tan Hwee Ngoh Nellie
Corporate Services
Chia-Lim Siew Heah
Corporate Services
Teo Hock Chye
Business Development
Ler Seow Meng Stanley
Business Development

Deputy Managers

Ng Sze Theng
Information Systems
Sim Bee Heng Veronica
Corporate Services
Lee-Lim Bee Geok
Underwriting
Lai-Ng Hoe
Corporate Services

Assistant Managers

Wong-Tan Lay Hua Suzy
Claims
Lim Kok Hong
Underwriting
Leow Dan Liang Diana
Underwriting
Oh-Ong Lay Hong
Business Development
Ow-Neo Ah Yen, Annie
Direct Marketing
Neo Irene
Direct Marketing
Teng-Un Wai Lin
Underwriting
Ng Mai Siam Stella
Business Development

Business Address

3 Anson Road
#28-01 Springleaf Tower
Singapore 079909
Telephone: (65) 6222 7733
Facsimile: (65) 6327 3869 / 6327 3870
E-mail: Contactus@uoi.com.sg
Website: uoi.com.sg

Registered Office

80 Raffles Place
UOB Plaza
Singapore 048624
Company Registration No: 197100152R
Telephone: (65) 6533 9898
Facsimile: (65) 6534 2334

Share Registrar

Boardroom Corporate & Advisory
Services Pte Ltd
50 Raffles Place
Singapore Land Tower #32-01
Singapore 048623
Telephone: (65) 6536 5355
Facsimile: (65) 6536 1360

Auditors

Ernst & Young LLP
One Raffles Quay
North Tower, Level 18
Singapore 048583
Partner-in-charge:
Yap Swee Gek
(Appointed on 29 April 2009)

Subsidiary

UOB Insurance (H.K.) Limited
16th Floor, Worldwide House
19 Des Voeux Road Central
Hong Kong S.A.R.
Telephone: (852) 3606 9933
Facsimile: (852) 2810 0225

Myanmar Representative Office

Room No. 1401, 14th Floor
Olympic Tower
Corner of Mahar Bandoola Street &
Bo Aung Kyaw Street
Kyauktada Township
Yangon
Myanmar
Telephone: (95) (1) 392 917
Facsimile: (95) (1) 392 916

UNITED OVERSEAS INSURANCE LIMITED

Company Registration No.: 197100152R

Registered Office

80 Raffles Place, UOB Plaza, Singapore 048624

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www.uoi.com.sg